



Munich Business School

University of Applied Sciences



PROFILES | GRADUATES 2011

MUNICH BUSINESS SCHOOL: A SMART CHOICE



ABOUT MUNICH BUSINESS SCHOOL

Since its foundation in 1991 Munich Business School has become one of the leading private universities in Germany in business and management education, offering Bachelor, Master and MBA degrees. In these 20 years our guiding principles of internationality and practical orientation have shaped the success of our university as well as the development of our study programs.

We put a great focus on innovation and new ideas such as the Luxury Business Management specialization in our Master program, the only one of its kind in Germany, or our new study program Master in Sports Business and Communication, which will start this year under the direction of Prof. Dr. Hackforth.

Our alumni, students, lecturers and repeatedly high placings in education rankings attest to our methods and our goal to always keep improving.

A SMART CHOICE FOR COMPANIES

Our students are enriched through our proximity to the business world, the internationality of our programs, the expert business knowledge, and the promotion of general knowledge and soft skills. Our goal is to prepare and support them to the best of our ability to give every Munich Business School graduate a perfect foundation to master all challenges and requirements of today's business world.

The central elements of our academic programs are:

- A broadly based and analytically sound business education
- Practical orientation of studies constantly interlinking academic studies and practical work
- International experience including a high degree of foreign language competency, the study of and residence in foreign countries, as well as the enhancement of intercultural knowledge and awareness
- A foundation of general knowledge as an essential prerequisite for understanding an increasingly complex business environment
- Personality development promoting responsible behavior and thinking as well as developing each student's personal abilities to their full potential

I cordially invite you to experience our university first-hand and look forward to welcoming you to Munich Business School.

Prof. Dr. Stefan Baldi
Dean of Munich Business School



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Dean of Munich Business School

„Our proximity to the business world provides us with intimate knowledge of what corporations all over the world expect from their future leaders. This insight is our guideline for developing – and updating – our courses. The result are programs that open doors to a bright future for our students at Munich Business School.“

OUR STANDARDS: TOP RANKINGS AND ACCREDITATIONS



Our most important goal at Munich Business School is to equip our students with exactly the business acumen, practical experience and personal skills that will ensure their success in the business world. Our teaching methods, our students and our proximity to

leading corporations build a strong foundation on which we build our educational concepts. The national and international accreditations and the consistently excellent ranking results confirm our approach.

OUR RANKINGS



„One of the Top 10 universities for business studies in Germany“

- University ranking of the „Wirtschaftswoche“ and „Handelsblatt Karriere“ magazines, 2011

- 500 HR managers in Germany placed MBS in Germany’s Top 10 business schools



„Top Results Nationwide“

– Center for University Development (CHE), 2011

- Best grades in 4 out of 5 categories: Study Situation Overall, Studyability, Practical Approach, International Orientation



„#4 University in Germany“

- Universum, 2010 (published in Financial Times Deutschland amongst others)

- Ranked #3 nationwide for „studying abroad“ and „service and administration“
- Ranked #4 nationwide for „education quality“, „course selection“, „lecturers and professors“ and „university environment“

OUR ACCREDITATIONS



National Accreditation

- Granted by the Bavarian State Ministry of Sciences, Research and the Arts
- MBS is Bavaria’s first state-accredited private university and the only private university in Bavaria to obtain unlimited state accreditation



International Accreditation

- Granted by the Foundation for International Business Administration Accreditation (FIBAA)
- FIBAA accreditation is synonymous with professional relevance and top-quality academics



Accreditation by the German Council of Science and Humanities (Wissenschaftsrat)

- MBS is the first Bavarian university to obtain institutional accreditation from the German Council of Science and Humanities
- It confirms the efforts of MBS in research and teaching are according to accepted academic standards

OUR STUDY PROGRAMS: EXCELLENT BUSINESS EDUCATION



BACHELOR INTERNATIONAL BUSINESS

The Bachelor program at Munich Business School (MBS) combines up-to-date business knowledge with a strong international focus and practical orientation. The modular design of the program allows our Bachelor students to choose their preferred study language (German or English), business specializations (Marketing, Finance, etc.), and international focus (Asia-Pacific, Arabia & Middle East, Spain, etc.). It also includes three practical phases and a study semester abroad. The study program offers many interesting choices, thus creating an individual study profile for each student and giving them an excellent starting position in the professional job market. The MBS Bachelor program is accredited by FIBAA (Foundation for International Business Administration Accreditation).

MASTER INTERNATIONAL BUSINESS

The Master program at MBS is a business program preparing future leaders for the challenges of modern management roles. It targets Bachelor graduates who aim for leading positions in international companies. Therefore, knowledge of complex global interrelations, expert knowledge and soft skills are central elements in our Master study program. The 20-24 months program includes one study semester and internship abroad as well as the option to obtain a second degree abroad. All Master students at MBS can choose their preferred study language and business specializations. The MBS Master program is accredited by FIBAA (Foundation for International Business Administration Accreditation).

MASTER SPORTS BUSINESS AND COMMUNICATION

Our new Master program Sports Business and Communication offers students with a Bachelor or a Master degree the opportunity to specialize and obtain a degree in the field of Sports Business. The program combines sports, media and business in a unique way, making it the first of its kind in Germany. On a broad economic fundament, the studies focus on the essential stakeholders in sports, media and business and their interaction. A semester and internship abroad are included in the 20-month program, which prepares its graduates for the specific requirements in the professional field of sports business.

EXECUTIVE MBA PROGRAMS

The **Executive MBA in General Management** is intended for upper-, middle- and senior-level executives with the clear goal of acquiring solid business knowledge as well as leadership and management skills. It is organized as a 24-month part-time program and is taught entirely in English. Two international weeks at SDA Bocconi and Singapore Management University enhance the international perspective and networking potential of this General Management MBA program.

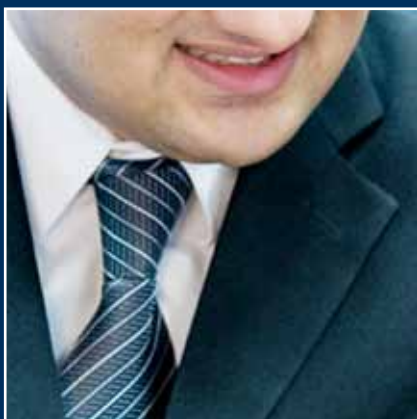
The 24-month part-time **Executive MBA in Health Care Management** addresses employees and managers in all healthcare-related fields and is taught in German and English. Participants complete a management practice-oriented study program specifically tailored to the needs and characteristics of the healthcare sector. An international week at Boston University School of Management offers an international perspective and further networking opportunities.



René Zimmermann
Bachelor student

„It’s hard to imagine an equally compact and better preparation for today’s business requirements. Business theory is rounded off with personality training, economic and cultural history, as well as presentations, team projects and case studies. I’m convinced that the MBS program perfectly prepares students for a successful professional future.“

OUR STUDENTS: TOMORROW'S DECISION MAKERS



THE BUSINESS WORLD IS THEIR ARENA

Our student body is comprised of keen learners from all over the world who bring their varied perspectives to an environment that fosters continuing growth and encourages diversity. Each graduate will have undertaken at least two semesters and internships abroad, testing their language and business skills in regions including the Asian-Pacific, Arabian and Middle Eastern, as well as Russian and Eastern European business markets. They leave our school fully prepared to conduct themselves professionally in all business situations and can quickly adapt to new circumstances and changing environments.

PRACTICAL EXPERIENCE MAKES THE DIFFERENCE

Studying at Munich Business School is a constant exposure to enriching, hands-on experiences. Our graduates have gathered valuable first-hand work experience through mandatory internships, business projects, case studies, and constant exchange with our faculty members, many of whom are working in the upper echelons of corporations. Always encouraged to apply their newly acquired business knowledge to real-world projects, they have developed a mind-set intent on finding solutions that work. As a result, our students have evolved into experienced professionals who possess the drive that allows them to succeed anywhere they want.

TRAINED TEAM PLAYERS AND LEADERS

Our graduates not only feel at ease but right at home in just about any business situation. Negotiations with a new vendor, business dinner with guests from Japan, motivating the team for a project ahead, making an important presentation for a customer? No problem. Classes that teach the necessary soft skills are a mandatory component of all study programs at MBS. Students are taught to show initiative, to take responsibility, and to see projects through to their successful completion. And as our students start working in teams from semester one, you can expect them to thrive in a group setting and to quickly become a valued addition to any team.

SOCIAL RESPONSIBILITY AS A BUSINESS VIRTUE

An increasing number of corporations agree that the smartest business decisions are made with respect not only to the numbers in the spreadsheet but also to the common good. We believe in this approach and prepare our students accordingly. Before they graduate, all our students will have completed at least one project related to a social or non-profit cause. It gives them the chance to develop their social consciousness while learning how to build a business project and bring it to life. Many of these projects evolve into a long term commitment to the community and are supported by the students even after they started their career.

CASE STUDIES AND BUSINESS PROJECTS

Business projects and case studies are an integral part of all our programs. We collaborate with corporations who want the opportunity to have our smartest and most dedicated students work for them. Whether it is in the areas of marketing, business development or operations, our students will pull together to offer the best solution to your problem. Just by providing the task and a contact person – and without investing your own resources – you can gain access to cutting-edge business theory and methods, as well as to results you can implement immediately.

INTERNSHIPS AND GRADUATE THESES

Most corporations today depend on working with interns. We think so highly of internships that we have made them mandatory for graduation. They are a win-win concept for everyone involved: The corporation gets highly qualified support for understaffed departments and our students gain invaluable insights into the inner workings of a company, all while enjoying the opportunity to discover whether their favorite areas of work really suit them. Graduate theses from our Bachelor and Master students are similarly beneficial. For these large-scale endeavors, our students have the opportunity to contribute their findings to an actual project – not merely to the professor's drawer – and to provide the respective company with valuable research.

OUR COOPERATIONS: BECOME A PART OF OUR SUCCESS



EXECUTIVE EDUCATION

Munich Business School's Executive Excellence Development (EED) Program was developed as a response to growing industry demand. From individual courses to certified programs and Corporate MBAs, we put together tailor-made packages perfectly matching our partner companies' needs. The modular structure of the EED Program allows companies to start out on a single course with selected employees with the option to complete their Corporate MBA at a later stage.

Our popular EED courses include amongst others:

- Customer Relationship Management
- Operations Management
- Organizational Analysis
- Intercultural Competence
- Language Skills
- Presentation & Facilitation of Meetings

Companies that already utilize our EED Program:

Travel Charm Hotels, Berlin

- Management Training

Lindner Hotels, Düsseldorf

- Academy Certificate in Management & Leadership in theory and praxis

Waldemar Stotz, MBA

Corporate Relations

Waldemar.Stotz@munich-business-school.de
+49 (0)89 54 7678-26

COOPERATION WITH MBS

Munich Business School's students and graduates have become widely known as an excellent choice to fill internships, trainee positions and vacancies. Many companies express interest in meeting potential candidates early on, to avoid losing them to competitors. That's why we offer the benefits of different forms of cooperation to a selected number of corporations from different fields and industries.

As a cooperation partner of Munich Business School you have the following privileges:

- Your job/internship offers on our separate information board and in our Intranet, which all students and Alumni have access to
- Opportunities for company presentations at MBS
- First access to our Graduates
- Participation on our Career Day
- Your offers for Bachelor-, Master- and MBA-Thesis in our Intranet
- Business Projects/Case Studies: A selected group of Master students with support of a professor analyzes and solves crucial business questions during their first year and present their findings to the company representatives

Nathalie von Seyfried

Career Service

Nathalie.Seyfried@munich-business-school.de
+49 (0)89 54 7678-220



Dr. Laurenz Czempiel

Member of board of directors, Donner & Reuschel, Munich

„Thanks to the unique combination of expertise, project orientation and constant fostering of soft skills as well as methodical knowledge, MBS students are ideally prepared for the challenges of their professional careers. As a result, they can go to work right away and find themselves spared by the often cited shock of having to do practical work.“

PREFERRED JOB FIELDS

The Preferred Job Fields of our students indicate which areas of business they are most interested in and particularly where they already have gained work experience.

You can also find them in the respective profiles.

ACCOUNTING AND

CORPORATE TAXATION

| | PAGE | | PAGE |
|--------------------------|------|-----------------------------|------|
| Stephanie Ehrenböck (MA) | 97 | Hyulia Hasanova (MA) | 107 |
| Moritz Ertel (BA) | 36 | Laura Müller (BA) | 62 |
| Roman Franz Gronau (MA) | 103 | Sabrina Rebecca Müller (MA) | 118 |
| Katharina Hampel (BA) | 46 | Marc Zielinski (MA) | 136 |

MANAGEMENT ASSISTANCE

| | | | |
|-----------------------------|----|-----------------------|-----|
| Lisa Bauer (BA) | 23 | Timo Ramsteiner (MA) | 126 |
| Dominik Derflinger (BA) | 32 | Manuel Ruess (BA) | 67 |
| Christoph Dorsch (BA) | 34 | Philipp Sanne (BA) | 69 |
| Stefan Feichtinger (MA) | 99 | Kassian Siorpaes (BA) | 74 |
| Eva Föst (BA) | 39 | Theresa Trausel (MA) | 133 |
| Natascha Catrina Fuchs (BA) | 40 | Moritz Wehle (BA) | 80 |
| Franziska Hargasser (BA) | 47 | Maximilian Weis (BA) | 82 |
| Martina Lutz (BA) | 60 | Marc Wollermann (BA) | 85 |
| Manuel Müller (BA) | 63 | | |

CONTROLLING

| | | | |
|--------------------------|-----|--------------------------------|-----|
| Sebastian Bauer (BA) | 24 | Sabrina Rebecca Müller (MA) | 118 |
| Josef Bichler (MA) | 94 | Philip Alexander Pawellek (MA) | 124 |
| Mora Breuer (BA) | 27 | Inna Shor (BA) | 73 |
| Stephanie Ehrenböck (MA) | 97 | Carolin Schillmeier (MA) | 128 |
| Roman Franz Gronau (MA) | 103 | Kassian Siorpaes (BA) | 74 |
| Franziska Hargasser (BA) | 47 | | |

CONSULTING

| | | | |
|--------------------------|----|-------------------------|-----|
| Daniel Andreoli (MA) | 92 | Philip Holtmann (BA) | 51 |
| Alexandros Barbas (BA) | 22 | Anna-Julia Hummel (BA) | 52 |
| Simon Beer (MA) | 93 | Jean-Pascal Jacque (MA) | 108 |
| Josef Bichler (MA) | 94 | Moritz Kramer (BA) | 55 |
| Lucas Boventer (BA) | 26 | Dimitri Kudelinski (MA) | 111 |
| Frederik Carstensen (BA) | 28 | Martin Lorenz (BA) | 58 |

CONSULTING (CONTINUED)

| | PAGE | | PAGE |
|-----------------------------|-------------|--------------------------------|-------------|
| Gerrit Christiansen (BA) | 29 | Martina Lutz (BA) | 60 |
| Lukas Czapla (MA) | 95 | Cora Mildenerger (MA) | 116 |
| Dominik Derflinger (BA) | 32 | Laura Müller (BA) | 62 |
| Christoph Dorsch (BA) | 34 | Daniela Susanne Müth (MA) | 119 |
| Marie-Christine Esser (MA) | 98 | Philip Alexander Pawellek (MA) | 124 |
| Stefan Feichtinger (MA) | 99 | Alexander Pflaum (BA) | 65 |
| Dirk Feldrappe (MA) | 100 | Madlien Schenker (BA) | 71 |
| Marc Fischer (BA) | 37 | Carolin Schillmeier (MA) | 128 |
| Natascha Catrina Fuchs (BA) | 40 | Kristina Schmaderer (MA) | 129 |
| Benedict Gorka (BA) | 43 | Marc Schwarz (BA) | 72 |
| Dominik Groß (MA) | 104 | Inna Shor (BA) | 73 |
| Katharina Gruber (MA) | 105 | Maximilian Ernst Stigler (MA) | 130 |
| Mathias Grätz (BA) | 44 | Renata Suleymanova (MA) | 131 |
| Katharina Hampel (BA) | 46 | Diego Zenizo (BA) | 87 |
| Julian Hartmann (MA) | 106 | Elena Zhuravleva (MA) | 135 |
| Hyulia Hasanova (MA) | 107 | Marc Zielinski (MA) | 136 |
| Manuel Hoffmann (BA) | 50 | Regina Zimmer (MA) | 88 |

EVENT MANAGEMENT

| | | | |
|----------------------------------|-----|---------------------------|-----|
| Marina Drobnjak (BA) | 35 | Manuel Müller (BA) | 63 |
| Carina Furtunescu (MA) | 101 | Claudia Probst (MA) | 125 |
| Valentin Alexander Grünberg (BA) | 45 | Dildora Saidmuradova (BA) | 68 |
| Christina Hierhammer (BA) | 49 | Janika Sterk (BA) | 75 |
| Robin Lundberg (BA) | 59 | Charlotte von Lippe (BA) | 78 |
| Patricia Mack (MA) | 113 | Gregor Weindorf (BA) | 81 |
| Julia Martinez Durantez (MA) | 114 | | |

FINANCE

| | | | |
|-----------------------------|-----|--------------------------------|-----|
| Simon Beer (MA) | 93 | Julia Martinez Durantez (MA) | 114 |
| Josef Bichler (MA) | 94 | Cora Mildenerger (MA) | 116 |
| Dominik Borgolte (BA) | 25 | Manuel Müller (BA) | 63 |
| Lucas Boventer (BA) | 26 | Sabrina Rebecca Müller (MA) | 118 |
| Frederik Carstensen (BA) | 28 | Felix Munte (MA) | 120 |
| Christoph Dorsch (BA) | 34 | Philip Alexander Pawellek (MA) | 124 |
| Stephanie Ehrenböck (MA) | 97 | Timo Ramsteiner (MA) | 126 |
| Moritz Ertel (BA) | 36 | Madlien Schenker (BA) | 71 |
| Dirk Feldrappe (MA) | 100 | Carolin Schillmeier (MA) | 128 |
| Marc Fischer (BA) | 37 | Marc Schwarz (BA) | 72 |
| Natascha Catrina Fuchs (BA) | 40 | Inna Shor (BA) | 73 |
| Alfred Goller (BA) | 42 | Alexandra Sysoeva (MA) | 132 |
| Benedict Gorka (BA) | 43 | Matús Výboh (MA) | 134 |

| FINANCE (CONTINUED) | PAGE | | PAGE |
|----------------------------------|-------------|----------------------------------|-------------|
| Roman Franz Gronau (MA) | 103 | Marc Warczok (BA) | 79 |
| Dominik Groß (MA) | 104 | Claus-Martin Weiß (BA) | 83 |
| Katharina Gruber (MA) | 105 | Michael Wieser (BA) | 84 |
| Katharina Hampel (BA) | 46 | Marc Zielinski (MA) | 136 |
| Hyulia Hasanova (MA) | 107 | Regina Zimmer (BA) | 88 |
| Jean-Pascal Jacque (MA) | 108 | | |
| | | | |
| HUMAN RESOURCES | | | |
| Maximilian Angerpointner (BA) | 20 | Nadine Riedel (BA) | 66 |
| Manuel Hoffmann (BA) | 50 | Manuel Ruess (BA) | 67 |
| Anna Lassmann (BA) | 56 | | |
| | | | |
| INTERCULTURAL MANAGEMENT | | | |
| Alexandros Barbas (BA) | 22 | Christiane Mutschler (MA) | 121 |
| Marina Drobnjak (BA) | 35 | Veronika Maria Oberndorfner (MA) | 122 |
| Philip Holtmann (BA) | 51 | Elina Schefenacker (MA) | 127 |
| Vera Klumova (BA) | 54 | Theresa Trausel (MA) | 133 |
| Anna Lassmann (BA) | 56 | Zaza Tsulaia (BA) | 77 |
| Martin Lorenz (BA) | 58 | Moritz Wehle (BA) | 80 |
| | | | |
| LOGISTICS | | | |
| Sebastian Bauer (BA) | 24 | Vanessa Elisabeth Claessens (BA) | 30 |
| Frederik Carstensen (BA) | 28 | Mathias Grätz (BA) | 44 |
| Gerrit Christiansen (BA) | 29 | | |
| | | | |
| MARKETING | | | |
| Daniel Andreoli (MA) | 92 | Justin Kürn (MA) | 112 |
| Maximilian Angerpointner (BA) | 20 | Anna Lassmann (BA) | 56 |
| Maximilian Augustin (BA) | 21 | Robin Lundberg (BA) | 59 |
| Lucas Boventer (BA) | 26 | Patricia Mack (MA) | 113 |
| Vanessa Elisabeth Claessens (BA) | 30 | Felix Motzko (MA) | 117 |
| Lukas Czapla (MA) | 95 | Christiane Mutschler (MA) | 121 |
| Tobias Dirl (BA) | 33 | Fabian Nagel (BA) | 64 |
| Marina Drobnjak (BA) | 35 | Nadine Riedel (BA) | 66 |
| Nina Dunker (MA) | 96 | Veronika Maria Oberndorfner (MA) | 122 |
| Marie-Christine Esser (MA) | 98 | Susanne Pappas (MA) | 123 |
| Annick Fleischmann (BA) | 38 | Claudia Probst (MA) | 125 |
| Theresa Goetze (BA) | 41 | Dildora Saidmuradova (BA) | 68 |
| Alfred Goller (BA) | 42 | Elina Schefenacker (MA) | 127 |
| Valentin Alexander Grünberg (BA) | 45 | Marcus Schein (BA) | 70 |

| MARKETING (CONTINUED) | PAGE | | PAGE |
|------------------------------------|-------------|-------------------------------|-------------|
| Franziska Hargasser (BA) | 47 | Kristina Schmaderer (MA) | 129 |
| Julian Hartmann (MA) | 106 | Janika Sterk (BA) | 75 |
| Tanja Herkert (BA) | 48 | Maximilian Ernst Stigler (MA) | 130 |
| Christina Hierhammer (BA) | 49 | Alexandra Sysoeva (MA) | 132 |
| Anna-Julia Hummel (BA) | 52 | Theresa Trausel (MA) | 133 |
| Vera Klumova (BA) | 54 | Charlotte von Lippe (BA) | 78 |
| Katharina Kolb (MA) | 109 | Gregor Weindorf (BA) | 81 |
| Corinna Koslowski (MA) | 110 | Felix Würzinger (BA) | 86 |
| Dimitri Kudelinski (MA) | 111 | Elena Zhuravleva (MA) | 135 |
| | | | |
| MEDIA | | | |
| Lisa Bauer (BA) | 23 | Fabian Nagel (BA) | 64 |
| Theresa Goetze (BA) | 41 | Alexander Pflaum (BA) | 65 |
| Tanja Herkert (BA) | 48 | Marcus Schein (BA) | 70 |
| Klaus Klingler (BA) | 53 | Gregor Weindorf (BA) | 81 |
| Vera Klumova (BA) | 54 | Felix Würzinger (BA) | 86 |
| Peter Lauerbach (BA) | 57 | | |
| | | | |
| ORGANIZATION AND LEADERSHIP | | | |
| Maximilian Angerpointner (BA) | 20 | Fabian Nagel (BA) | 64 |
| Mora Breuer (BA) | 27 | Claudia Probst (MA) | 125 |
| Marc Delecate (BA) | 31 | Nadine Riedel (BA) | 66 |
| Eva Föst (BA) | 39 | Manuel Ruess (BA) | 67 |
| Benedict Gorka (BA) | 43 | Kassian Siorpaes (BA) | 74 |
| Moritz Kramer (BA) | 55 | Moritz Tenningas (BA) | 76 |
| Felix Munte (MA) | 120 | Zaza Tsulaia (BA) | 77 |
| Christiane Mutschler (MA) | 121 | | |
| | | | |
| PRODUCT MANAGEMENT | | | |
| Marc Delecate (BA) | 31 | Nicolai Mende (BA) | 61 |
| Anjela Geerlings (MA) | 102 | Marie Kristin Metzger (MA) | 115 |
| Valentin Alexander Grünberg (BA) | 45 | Felix Motzko (MA) | 117 |
| Tanja Herkert (BA) | 48 | Susanne Pappas (MA) | 123 |
| Klaus Klingler (BA) | 53 | Philipp Sanne (BA) | 69 |
| Katharina Kolb (MA) | 109 | Elina Schefenacker (MA) | 127 |
| Corinna Koslowski (MA) | 110 | Felix Würzinger (BA) | 86 |
| Patricia Mack (MA) | 113 | | |

| PROJECT MANAGEMENT | PAGE | | PAGE |
|----------------------------------|-------------|----------------------------------|-------------|
| Alexandros Barbas (BA) | 22 | Felix Motzko (MA) | 117 |
| Dominik Borgolte (BA) | 25 | Daniela Susanne Müth (MA) | 119 |
| Mora Breuer (BA) | 27 | Veronika Maria Oberndorfner (MA) | 122 |
| Marc Delecate (BA) | 31 | Susanne Pappas (MA) | 123 |
| Nina Dunker (MA) | 96 | Madlien Schenker (BA) | 71 |
| Marie-Christine Esser (MA) | 98 | Marc Schwarz (BA) | 72 |
| Eva Föst (BA) | 39 | Renata Suleymanova (MA) | 131 |
| Anjela Geerlings (MA) | 102 | Michael Wieser (BA) | 84 |
| Dominik Groß (MA) | 104 | Marc Wollermann (BA) | 85 |
| Justin Kürn (MA) | 112 | Diego Zenizo (BA) | 87 |
| Peter Lauerbach (BA) | 57 | | |
| | | | |
| PUBLIC RELATIONS | | | |
| Tobias Dirl (BA) | 33 | Dildora Saidmuradova (BA) | 68 |
| Annick Fleischmann (BA) | 38 | Marcus Schein (BA) | 70 |
| Christina Hierhammer (BA) | 49 | Charlotte von Lippe (BA) | 78 |
| Robin Lundberg (BA) | 59 | | |
| | | | |
| REAL ESTATE | | | |
| Moritz Ertel (BA) | 36 | Matús Výboh (MA) | 134 |
| Philip Holtmann (BA) | 51 | Moritz Wehle (BA) | 80 |
| Klaus Klingler (BA) | 53 | Maximilian Weis (BA) | 82 |
| Nicolai Mende (BA) | 61 | Claus-Martin Weiß (BA) | 83 |
| | | | |
| SALES | | | |
| Tobias Dirl (BA) | 33 | Manuel Hoffmann (BA) | 50 |
| Nina Dunker (MA) | 96 | Justin Kürn (MA) | 112 |
| Annick Fleischmann | 38 | Martin Lorenz (BA) | 58 |
| Carina Furtunescu (MA) | 101 | Marie Kristin Metzger (MA) | 115 |
| Alfred Goller (BA) | 42 | Janika Sterk (BA) | 75 |
| | | | |
| STRATEGY | | | |
| Daniel Andreoli (MA) | 92 | Corinna Koslowski (MA) | 110 |
| Maximilian Augustin (BA) | 21 | Dimitri Kudelinski (MA) | 111 |
| Lisa Bauer (BA) | 23 | Marie Kristin Metzger (MA) | 115 |
| Simon Beer (MA) | 93 | Cora Mildenerberger (MA) | 116 |
| Gerrit Christiansen (BA) | 29 | Laura Müller (BA) | 62 |
| Vanessa Elisabeth Claessens (BA) | 30 | Daniela Susanne Müth (MA) | 119 |
| Lukas Czapla (MA) | 95 | Felix Munte (MA) | 120 |
| Dominik Derflinger (BA) | 32 | Alexander Pflaum (BA) | 65 |

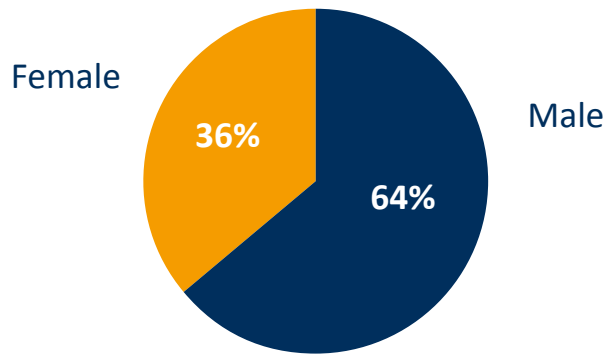
| STRATEGY (CONTINUED) | | PAGE | | PAGE |
|------------------------------------|-----|-------------------------------|-----|-------------|
| Stefan Feichtinger (MA) | 99 | Philipp Sanne (BA) | 69 | |
| Dirk Feldrappe (MA) | 100 | Kristina Schmaderer (MA) | 129 | |
| Marc Fischer (BA) | 37 | Maximilian Ernst Stigler (MA) | 130 | |
| Carina Furtunescu (MA) | 101 | Alexandra Sysoeva (MA) | 132 | |
| Anjela Geerlings (MA) | 102 | Moritz Tenningas (BA) | 76 | |
| Theresa Goetze (BA) | 41 | Marc Warczok (BA) | 79 | |
| Katharina Gruber (MA) | 105 | Claus-Martin Weiß (BA) | 83 | |
| Julian Hartmann (MA) | 106 | Diego Zenizo (BA) | 87 | |
| Anna-Julia Hummel (BA) | 52 | Elena Zhuravleva (MA) | 135 | |
| Jean-Pascal Jacque (MA) | 108 | Regina Zimmer (BA) | 88 | |
| Katharina Kolb (MA) | 109 | | | |
| SUPPLY CHAIN MANAGEMENT | | | | |
| Sebastian Bauer (BA) | 24 | Zaza Tsulaia (BA) | 77 | |
| Renata Suleymanova (MA) | 131 | Marc Wollermann (BA) | 85 | |
| TRADE | | | | |
| Maximilian Augustin (BA) | 21 | Nicolai Mende (BA) | 61 | |
| Dominik Borgolte (BA) | 25 | Timo Ramsteiner (MA) | 126 | |
| Mathias Grätz (BA) | 44 | Moritz Tenningas (BA) | 76 | |
| Moritz Kramer (BA) | 55 | Matús Výboh (MA) | 134 | |
| Peter Lauerbach (BA) | 57 | Marc Warczok (BA) | 79 | |
| Martina Lutz (BA) | 60 | Maximilian Weis (BA) | 82 | |
| Julia Martinez Durantez (MA) | 114 | Michael Wieser (BA) | 84 | |

OUR BACHELOR GRADUATES 2011



OVERVIEW ABOUT OUR BACHELOR STUDENTS

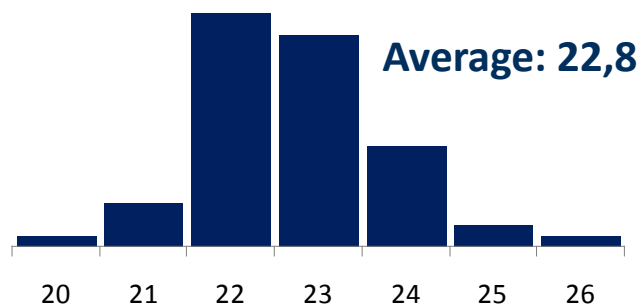
Gender distribution



Students spent Semesters Abroad at

- San Diego State University (US)
- École Supérieure de Commerce (FR)
- University of Hong Kong (HK)
- University of Auckland (NZ)
- Plekhanov Russian Academy of Economics (RU)
- EGADE Business School/ITESM (MX)
- EBS London (UK)
- American University of Sharjah (AE)
- Boston University (US)
- ...

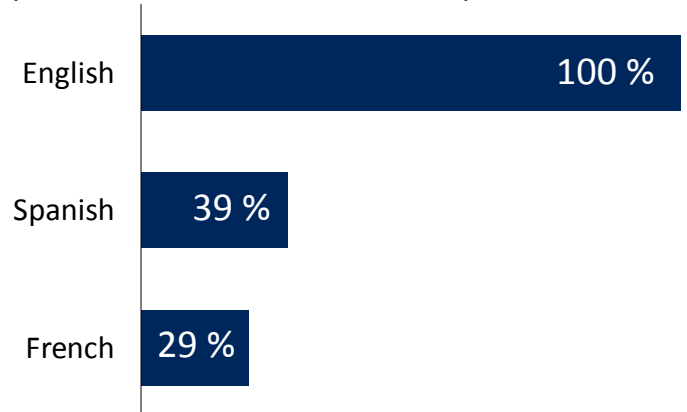
Age distribution (at end of program)



Average number of languages spoken by every MBS graduate: 3,0

(at least at „advanced“ level)

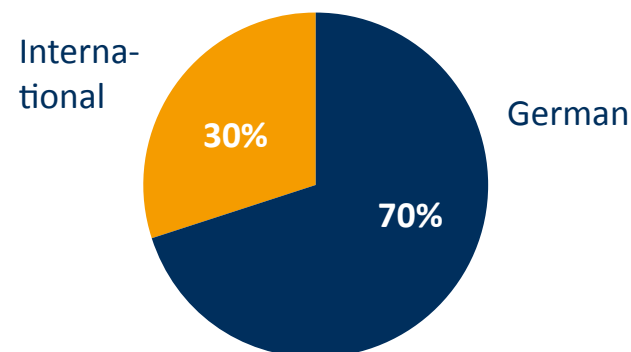
Languages spoken by MBS graduates: (at least at „advanced“ level)



Nationalities represented:

Germany, France, Romania, Netherlands, Bulgaria, USA, Spain, Mexico, Switzerland, Russia, Slovakia, Latvia

Nationalities (English Track)



Internships at

- Siemens
- Robert Bosch
- L'Oréal
- UniCredit
- Lufthansa
- KPMG
- BMW
- Lindner
- Adobe Systems
- Red Bull
- Ernst&Young
- Hollister
- Escada
- Commerzbank
- Gourmondo
- Munich Re
- Estée Lauder
- T-Mobile
- Walt Disney
- Sony Music
- Mercedes
- EAC Consulting
- UniCredit
- PAYBACK



Maximilian Angerpointner

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: International Management
Business Focus 2: Media Management
Degree: **Bachelor of Arts in International Business**

- 09/98** - **Gymnasium Ernestinum**, Coburg (DE)
06/08 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - **San Diego State University**, San Diego (CA, US)
05/10 Program of Study: International Business

LANGUAGE SKILLS

- Mother Tongue: German
Business Fluent: English
Basic Knowledge: French, Arabic

IT SKILLS

- Excellent: MS Office (Word, Powerpoint, Excel)
Basic Knowledge: IBM Lotus Notes

ADDITIONAL SKILLS

- Former professional water polo player in Würzburg
and part of the German junior national team 06/07

WORK EXPERIENCE

- 07/10** - **W.L. Gore & Associates**, Elkton (MD, US)
08/10 Industry: Textile
Department: Marketing
Position: Intern
Job Function: Supporting the marketing department
focusing on military, fire/ems and law enforcement
- 06/10** - **Comdeluxe**, Nuremberg (DE)
07/10 Industry: Communication and design
Department: Strategy and concept
Position: Intern
Job Function: Development of a strategy and concept
for a new product
- 05/09** - **HAIX North America, INC.**, College Station (TX, US)
08/09 Industry: Safety shoes
Department: Sales
Position: Intern
Job Function: Assistant of manager in flagship store
- 02/09** - **HAIX Schuhe - Produktions und Vertriebs GmbH**,
02/09 Abu Dhabi (AE)
Industry: Safety shoes
Department: Sales
Position: Intern, sales representative
Job Function: Sales representative at IDEX (exhibition)



Maximilian Augustin

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - Munich Business School, Munich (DE)

08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: Marketing Management
Business Focus 2: Financial Management
Degree: **Bachelor of Arts in International Business**

09/99 - Luitpold-Gymnasium, Munich (DE)
07/06

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - INSEEC Paris-Grande École de Commerce, Paris (FR)
05/10 Program of Study: Master 1+2

09/06 - American International School in Abu Dhabi,
05/08 Abu Dhabi (AE)
Degree: International Baccalaureate

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: French
Basic Knowledge: Spanish, Arabic

IT SKILLS

Advanced: MS Office (Word, Powerpoint, Excel)

ADDITIONAL SKILLS

Voluntary internship at clinic for cardiovascular surgery at German Cardiac Centre, Munich;
Voluntary internship at Montessorischule Osnabrück;
Integrated project to support „Flüchtlingsheim Bürglkopf“, Fieberbrunn

WORK EXPERIENCE

06/10 - O Chateau-Paris Wine Tasting, Paris (FR)

08/10 Industry: Wine, tourism
Department: Management
Position: Intern
Job Function: Organization and execution of wine tastings; Marketing; Customer relationship management; Account management

06/09 - AdJug, Munich (DE)

08/09 Industry: Online advertising
Department: Sales, account management
Position: Junior sales manager
Job Function: Sales and account management



Alexandros Barbas

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: International Management
Business Focus 2: Financial Management
Degree: **Bachelor of Arts in International Business**

09/02 - **Europäische Schule München**, Munich (DE)
09/07 Degree: European Baccalaureate

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - **École Supérieure de Commerce**, La Rochelle (FR)
06/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German, Greek
Business Fluent: English, French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Basic Knowledge: SAP R/3, DATEV

ADDITIONAL SKILLS

Sports: Football, basketball, squash, tennis, climbing, athletics
Interests: Traveling, reading

WORK EXPERIENCE

06/10 - **Philéas Boats**, Rochefort (FR)
08/10 Industry: Sailing boat manufacturer
Department: Business administrations
Position: Intern
Job Function: Export; Strategic marketing research

05/09 - **Städtisches Klinikum München GmbH**, Munich (DE)
08/09 Industry: Health care
Department: Facility management, Controlling
Position: Intern
Job Function: Facility management; Controlling

04/08 - **Assmann Beraten & Planen GmbH**, Munich (DE)
06/08 Industry: Building industry
Department: Central administrations
Position: Intern
Job Function: Organization; Cost planning and controlling; Project management

07/05 - **Siemens AG**, Munich (DE)
08/05 Industry: Technology
Department: Accounting and controlling, Business administration, Central functions
Position: Intern
Job Function: Accounting; Controlling

06/04 - **Siemens AG**, Munich (DE)
07/04 Industry: Technology
Department: Information and communication mobile
Position: Intern
Job Function: Finance and controlling



Lisa Bauer

E-Mail: Lisa.Bauer@munich-business-school.de

EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Financial Management
Business Focus 2: Media Management
Degree: **Bachelor of Arts in International Business**

09/05 - **Sigena-Gymnasium**, Nuremberg (DE)
05/07 Degree: Abitur

09/98 - **Sigmund-Schuckert-Gymnasium**, Nuremberg (DE)
09/05

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - **San Diego State University**, San Diego (CA, US)
05/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Spanish
Basic Knowledge: French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel),
Mac OS X
Advanced: SAP, Lotus Notes
Basic Knowledge: DATEV

ADDITIONAL SKILLS

Organization of a charity event „Dinner for Kids“;
Member of MBS Assessment Center jury;
Interests: Sports (surfing, pilates, skiing), foreign
cultures and music

WORK EXPERIENCE

06/10 - **PUMA AG**, Barcelona (ES)
08/10 Industry: Sports fashion
Department: Merchandising
Position: Intern
Job Function: Plan the training store; Margin analysis;
SAP; Support Head of Merchandiser

06/09 - **s.Oliver GmbH**, Würzburg (DE)
08/09 Industry: Fashion
Department: International sales
Position: Intern
Job Function: Supporting sales representatives;
Planning new franchise concept; Margin analysis

02/08 - **Red Bull GmbH**, Nuremberg (DE)
09/08 Industry: Beverage
Department: Marketing
Position: Sampling girl

09/07 - **PUMA AG**, London (UK)
12/07 Industry: Sports fashion
Department: Product line management
Position: Sampling girl
Job Function: Preparation of sales data; Competitor
research; Quality control; Store checks



Sebastian Bauer

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Accounting and Corporate Taxation
Business Focus 2: Financial Management
Degree: **Bachelor of Arts in International Business**
- 10/07** - **FH Ingolstadt**, Ingolstadt (DE)
03/08 Program of Study: Business Administration and Engineering
- 09/04** - **Staatliche Berufsbildende Schule**, Sonneberg (DE)
06/07 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/09** - **Boston University**, Boston (MA, US)
05/09 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Basic Knowledge: French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Basic Knowledge: MS Access, Adobe Photoshop, DATEV

ADDITIONAL SKILLS

Team member of the social project „Naturtag“ in cooperation with „Dr.-Elisabeth-Bamberger-Schule“, Munich; Voluntary work at the German Alpine Association

WORK EXPERIENCE

- 06/10** - **Knights of Old**, Kettering (UK)
08/10 Industry: Logistics
Department: Sales, marketing
Position: Intern
Job Function: Creating quotations and processing orders; Implementing a mail merge
- 06/09** - **Kaeser Compressors, Inc.**, Fredericksburg (UK)
08/09 Industry: Mechanical engineering
Department: Sales, marketing
Position: Intern
Job Function: Assisting the sales force; Compiling and evaluating customer survey results



Dominik Borgolte

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: International Management
Business Focus 2: Financial Management
Degree: **Bachelor of Arts in International Business**
- 09/00** - **Thomas-Mann-Gymnasium**, Munich (DE)
09/06
- 09/96** - **Herterich-Schule**, Munich (DE)
09/00

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - **Boston University**, Boston (MA, US)
06/10 Program of Study: International Management
- 09/06** - **Buckswood School**, Hastings (UK)
09/08 Degree: A-Levels

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Basic Knowledge: French, Mandarin

IT SKILLS

Advanced: MS Office (Word, Powerpoint, Excel, Outlook), Mac OS X, Apple iWork

ADDITIONAL SKILLS

First chairman of a non-profit organization called „Speed Aid Munich e. V.“; Social engagement in the „Hauersche Kinderklinik“; MBS award for the best integrated project; Head of College in my English boarding school; Captain of the local rugby team

WORK EXPERIENCE

- 06/10** - **Allianz Global Investors**, Frankfurt a. M. (DE)
09/10 Industry: Asset management
Department: Financial and sales controlling
Position: Intern
Job Function: Creation of management reports; Cost allocation; Creation of current and future system landscape
- 05/09** - **Norton Rose LLP**, London (UK)
08/09 Industry: Consulting, global law firm
Department: Public relations
Position: Intern
Job Function: Press work; Creation of articles and reports
- 06/08** - **B&B Advertising Agency**, Munich (DE)
08/08 Industry: Advertising, consulting, project management
Department: Contact and concept creation
Position: Intern
Job Function: Project management; Creation of reports; Promotion coordination



Lucas Boverter

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Financial Management
Business Focus 2: Media Management
Degree: **Bachelor of Arts in International Business**

- 07/98** - **Städtisches Gymnasium Alsdorf**, Alsdorf (DE)
05/07 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - **San Diego State University**, San Diego (CA, US)
05/10 Program of Study: International Business
- 10/04** - **Heritage Academy**, Hilton Head Island (SC, US)
05/05 Degree: High-school diploma
(GPA equivalent to A+)

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Spanish
Basic Knowledge: French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel),
Mac OS X, Lotus Notes
Advanced: MS Access

ADDITIONAL SKILLS

Sports: Golf (Hcp. 0 ; 1. Bundesliga), soccer, tennis,
jogging

WORK EXPERIENCE

- 05/10** - **Cobra - Puma Golf**, Carlsbad (CA, US)
07/10 Industry: Sports
Department: Marketing
Position: Intern
Job Function: Organization of social media presence;
Product positioning in the US market; Product research
- 06/09** - **Schmuck-Werk, Markus Schmidt GmbH**, Ratingen (DE)
08/09 Industry: Jewelry
Department: Marketing
Position: Intern
Job Function: Support of the implementation of a new
product; Creation of databases



Mora Breuer

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: Financial Management
Business Focus 2: International Management
Degree: **Bachelor of Arts in International Business**

09/98 - **Gymnasium Hochdahl**, Erkrath (DE)
06/07 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - **Bond University**, Robina (AU)
04/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: French
Basic Knowledge: Spanish

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: Mac OS, Adobe Photoshop
Basic Knowledge: Navision Financials, SAP

ADDITIONAL SKILLS

Team member of the social project „Teens on Stage“
with learning disordered children
Interests: traveling, photography and sailing

WORK EXPERIENCE

05/11 - **Deloitte & Touche GmbH**, Düsseldorf (DE)
10/11 Industry: Audit, consulting
Department: Corporate finance
Position: Intern
Job Function: Consulting; Investment banking

06/10 - **GfE-MIR AG**, Zug (CH)
08/10 Industry: Trade
Department: Accounting, controlling
Position: Intern
Job Function: Accounting with navision financials;
Creation of payment lists, Foreign exchange trade

05/09 - **Alessandro International GmbH**, Langenfeld (DE)
07/09 Industry: Production and distribution
Department: Marketing
Position: Intern
Job Function: Concept for a product brochure;
Responsible for planning and implementing a casting;
Sales analysis

08/07 - **G-IMC GmbH**, Düsseldorf (DE)
06/08 Industry: Congress management
Department: Event management
Position: Intern
Job Function: Organization of international seminars
and congresses; Secretariat

10/04 - **EuroAreal GmbH**, Cologne (DE)
03/05 Industry: Real estate development
Department: Secretariat
Position: Intern
Job Function: General organization; Material purchase;
Coordination of meetings



Frederik Carstensen

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: Financial Management
Business Focus 2: International Management
Degree: **Bachelor of Arts in International Business**

08/99 - **Gymnasium Hochrad**, Hamburg (DE)
07/08 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - **Boston University**, Boston (MA, US)
06/10 Program of Study: International Management

01/06 - **Immanuel College**, Adelaide (AU)
06/06

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Spanish
Basic Knowledge: Russian

IT SKILLS

Advanced: MS Office (Word, Powerpoint, Excel),
Mac OS X, Apple iWork

ADDITIONAL SKILLS

Interests: sports (field hockey, golf (Hcp 11), Football,
Literature, Traveling; Field hockey trainer and
coordinator of the „Hamburger Polo Club e. V.“

WORK EXPERIENCE

05/11 - **Berenberg Bank**, Zurich (CH)
08/11 Industry: Banking, finance
Department: Asset management
Position: Intern
Job Function: Assistant to asset management director

06/10 - **Strategic Economic Decisions, Inc.**, New York (NY, US)
09/10 Industry: Financial services
Department: Research, development
Position: Intern
Job Function: Improvement of company's database;
Client relationship management

06/09 - **MEC International, Ltd.**, London (UK)
09/09 Industry: Financial services
Department: Management
Position: Project coordinator and researcher
Job Function: Running the secretariat for the Arab
Financial Forum

06/07 - **Hamburger Sparkasse**, Hamburg (DE)
08/07 Industry: Banking, finance
Department: Marketing
Position: Intern
Job Function: Assistant to marketing director



Gerrit Christiansen

E-Mail: Gerrit.Christiansen@munich-business-school.de

EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Financial Management
Business Focus 2: Media Management
Bachelor Thesis: Sanierung durch Akquisition - Ziele, Chancen und Risiken – dargestellt am Fall ACS/Hochtief AG unter besonderer Berücksichtigung der „Feindlichen Übernahme“
Degree: **Bachelor of Arts in International Business**
- 09/98** - **Kopernikus-Gymnasium**, Ratingen (DE)
06/08 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - **San Diego State University**, San Diego (CA, US)
05/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: French
Basic Knowledge: Mandarin, Spanish

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel, Outlook)
Basic Knowledge: MS Access, Adobe Photoshop

ADDITIONAL SKILLS

Member of Munich Venture Summit 2010;
Pupil Care at „Bayerische Landesschule für Körperbehinderte“

WORK EXPERIENCE

- 05/11** - **HOCHTIEF AG**, Essen (DE)
08/11 Industry: Building
Department: Corporate Finance
Position: Intern
Job Function: Front-, middle- and back office activities with special focus on risk, liability and asset management; Accomplishment of a Asset-backed Commercial Paper Financing (ABCP)
- 09/10** - **Lucatis AG**, Munich (DE)
11/10 Industry: Private equity
Department: Venture capitalists
Position: Working student
Job Function: Due dilligence; Portfolio management
- 06/10** - **Bis2Credit LLC**, New York (NY, US)
08/10 Industry: Financial services
Department: Controlling
Position: Intern
Job Function: Debitor analysis and evaluation
- 05/09** - **Haier**, Qingdao (CN)
09/09 Industry: Logistics
Department: Transportation
Position: Intern
Job Function: Process optimization
- 08/08** - **Over the Moon PR**, New York (NY, US)
10/08 Industry: Advertising
Department: Marketing, PR
Position: Intern
Job Function: Customer acquisition; Customer relationship management; Competitor analysis and exclusive agreement with New York Times
- 04/06** - **CdS Catering**, Düsseldorf (DE)
07/08 Industry: Food & Beverages
Department: Sales
Job Function: Customer relationship management
- 04/06** - **Event Partners**, Düsseldorf (DE)
07/08 Industry: Event management
Position: Assistant to the management
Job Function: Organization; Planning



Vanessa Elisabeth Claessens

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Marketing Management
Business Focus 2: Media Management
Degree: **Bachelor of Arts in International Business**
- 09/06** - **Gymnasium Tutzing**, Tutzing (DE)
07/08 Degree: Abitur (1,9)
- 09/99** - **Hanns-Seidel-Gymnasium**, Hösbach (DE)
07/05

EDUCATION / ACADEMIC STUDIES ABROAD

- 03/10** - **Universidad Argentina de la Empresa**, Buenos Aires (AR)
07/10 Program of Study: International Business
- 09/05** - **St. Michaels University School**, Victoria (CA, US)
07/06

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Spanish
Basic Knowledge: French

IT SKILLS

Advanced: MS Office (Word, Powerpoint, Excel)
Basic Knowledge: DATEV

ADDITIONAL SKILLS

Member of the Skiclub Garmisch; German Touring
Yacht-Club; Tennis Club Feldafing and Team;
„Nepomuk“ organizing events for disabled children;
Tutoring; Language courses in England, Wales, Canada,
Spain, Brazil and Argentina

WORK EXPERIENCE

- 05/11** - **Knorr-Bremse**, Shanghai (CN)
08/11 Industry: Manufacturing
Department: Sales
Position: Intern
- 07/10** - **Logwin Air & Ocean**, Santiago de Chile (CL)
09/10 Industry: Logistics
Department: Sales, accounting
Position: Intern
Job Function: Assistant to sales representative; In charge of Bill of Ladings; Controlling the supply chain
- 05/09** - **Hamburg Süd**, Miami (FL, US)
07/09 Industry: Shipping logistics
Department: Business intelligence;
product management
Position: Intern
Job Function: Controlling and evaluating the weekly revenues in charge for the shipping routes



Mark Delecate

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: Marketing Management
Business Focus 2: International Management
Degree: **Bachelor of Arts in International Business**

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - **San Diego State University**, San Diego (CA, US)
05/10 Program of Study: International Business
05/92 - **German Swiss International School**, Hong Kong (HK)
05/07 Degree: Abitur

LANGUAGE SKILLS

Mother Tongue: German, English
Basic Knowledge: French, Mandarin

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel),
Windows, Mac, Adobe (Encore, Indesign, Lightroom,
Photoshop, Premiere), Apple iWork (Keynote, Pages,
Numbers)
Basic Knowledge: Autodesk, Maya, MatLab, HTML, CSS

ADDITIONAL SKILLS

Awards in School: Certificate of Merit and Ulrike
Schwarzer Award for Contribution to the GSIS;
Member of MBS Innovate! e. V. and organized the
Munich Venture Summit 2011; Holder of a Private
Pilot's licence; 1st Place in MBS Social Project Award

WORK EXPERIENCE

- 04/11** - **Groupon GmbH**, Berlin (DE)
12/11 Industry: Internet
Position: Operations management intern
Job Function: Analysis and optimization of internal
processes, especially in relation to global expansion
06/10 - **Hyder Consulting Ltd.**, Hong Kong (HK)
08/10 Industry: Civil engineering
Department: Transport
Position: Trainee
Job Function: Project management
06/10 - **Tutima GmbH**, Ganderkesee (DE)
08/10 Industry: Watch, jewelry
Department: Marketing
Position: Intern
08/07 - **EADS**, Ottobrunn (DE)
10/07 Industry: Aerospace, military
Department: Military air systems
Position: Engineering intern
Job Function: Design of a tool to examine the influence
of navigation accuracy on low level flight trajectories
08/04 - **Robert BOSCH Co. Ltd.**, Hong Kong (HK)
08/04 Industry: Consumer goods
Department: Power tools
Position: Intern



Dominik Derflinger

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Financial Management
Business Focus 2: International Management
Degree: **Bachelor of Arts in International Business**

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - **The University of Hong Kong**, Hong Kong (HK)
05/10 Program of Study: International Business
09/07 - **Österreichisches Bundesheer**, Baden (AT)
10/07 Degree: Ordinationsgehilfe
09/02 - **Bundeshandelsakademie Linz**, Linz (AT)
06/07 Degree: Matura

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Basic Knowledge: French, Mandarin

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Basic Knowledge: SAP, Lotus Notes, DATEV, WINLine

ADDITIONAL SKILLS

Member of „Join the Best“ talent network and students-clubbing e. V.; Assessor at MBS assessment center; Social project in Kindergarten; Chairman of graduation ball committee; Students representative
Interests: Traveling, piano playing, sailing, trekking

WORK EXPERIENCE

- 07/11** - **PricewaterhouseCoopers AG**, Munich (DE)
08/11 Industry: Assurance, tax, advisory
Department: Governance, risk and compliance consulting
Position: Intern
05/11 - **Austrian Federal Economic Chamber**,
06/11 Kuala Lumpur (MY)
Industry: Foreign trade
Department: Foreign trade
Position: Intern
Job Function: Representative of Austrian economy; PR; Supporting and advising home and foreign businesses
06/10 - **Mobile Guide (HK) Limited**, Hong Kong (HK)
08/10 Industry: Tourism
Position: Intern
Job Function: Employment at a start-up; Business strategy and development; Product development
05/09 - **Siemens AG-unitIT**, Linz (AT)
07/09 Industry: IT solutions
Department: Marketing communication
Position: Intern
Job Function: Revision of success stories; Event organization and support; Customer correspondence
07/08 - **Umdasch Shop Fitting Group**, Oxford/London (UK)
08/08 Industry: Shop fitting
Department: Sales office
Position: Intern
Job Function: Assistant to sales manager; Market research; Supervision of assembling process at site
03/08 - **Voestalpine AG**, Linz (AT)
06/08 Industry: Steel
Department: Steelwork
Position: Holiday job
Job Function: Employment at melter manufacturing high-quality commodities; Processing; Sampling; Quality assurance



Tobias Dirl

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - Munich Business School, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Marketing Management
Business Focus 2: International Management
Degree: **Bachelor of Arts in International Business**

09/99 - König-Karlmann-Gymnasium, Altötting (DE)
06/08 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - The American University of Sharjah (AUS), Sharjah (AE)
05/10 Program of Study: International Business
Administration

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Basic Knowledge: French, Arabic

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: Adobe Creative Suite 5 (Photoshop, InDesign, Illustrator), DATEV

ADDITIONAL SKILLS

Business formation of a textbook rental service;
Founder of the MBS student association „MBS Strategy“; Representative for Munich Business School at several education fairs; Member of the Bavarian and German Red Cross

WORK EXPERIENCE

06/10 - **Mondi Uncoated Fine Paper Deutschland GmbH, today** Unterföhring (DE)
Industry: Paper
Department: Marketing, sales
Position: Working student
Job Function: Own projects in marketing and sales

05/09 - **ACTIO Revision und Treuhand GmbH**, Munich (DE)
08/09 Industry: Revision, audition, taxation
Department: Audition, taxation
Position: Intern
Job Function: Projects in different business fields

07/08 - **Wacker Chemie AG**, Burghausen (DE)
09/08 Industry: Chemicals
Department: Production
Position: Working student



Christoph Dorsch

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Financial Management
Business Focus 2: Accounting and Corporate Taxation
Bachelor Thesis: Die Werttreiber von Private Equity
(working title)
Degree: **Bachelor of Arts in International Business**

09/99 - **Dom-Gymnasium**, Freising (DE)
06/08 Degree: Abitur (1,8)

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - **Boston University**, Boston (MA, US)
05/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English, Spanish
Advanced: French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Basic Knowledge: SAP (FS-RI), DATEV

ADDITIONAL SKILLS

Board member of Partnerschaftsverein „Kranzberg-Dun s'ur Meuse e. V.“ (German/French partnership association) organizing official receptions; Active member of „Laienspielgruppe Kranzberg e. V.“ (theater); Member of „Munich ReMember“ (talent program of Munich Re)

WORK EXPERIENCE

05/11 - **Wealth Management Capital Holding**, Munich (DE)
10/11 Industry: Financial service
Department: Strategic marketing, product management
Position: Intern
Job Function: Bachelor thesis

06/10 - **Munich Re**, Madrid (ES)
08/10 Industry: Financial services, reinsurance
Department: Property, research and development
Position: Intern
Job Function: Fixing of pricing indices; Solvency analysis (Basel III) of spanish banks and its insurance companies

06/09 - **Munich Re**, Munich (DE)
08/09 Industry: Financial services, reinsurance
Department: Claims management (Europe, Latin America)
Position: Intern
Job Function: Assistant of claims management; Market analysis and feedback to the underwriting; PML calculations

01/08 - **Dr. Kaske Redaktionsbüro**, Kranzberg (DE)
03/08 Industry: Media
Department: Public relations
Position: Intern
Job Function: Archiving of graphical material; Compilation of customer data; Proof reading



Marina Drobnjak

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: International Management
Business Focus 2: Marketing Management
Bachelor Thesis: International Marketing
Degree: **Bachelor of Arts in International Business**

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - **Dublin Business School**, Dublin (IE)
04/10 Program of Study: International Business
09/04 - **Colonie Central High School**, Albany (NY, US)
06/08 Degree: Advanced high-school diploma

LANGUAGE SKILLS

Mother Tongue: English, Serbo-Croatian
Advanced: German, Spanish
Basic Knowledge: Russian

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)

ADDITIONAL SKILLS

Member of NYC Youth Symphonic Orchestra and other orchestras (violin); Founding Member of „Speed aid Munich“ (foundation); Member of public speaking and creative writing associations in high-school; Member of swim team; Member of volleyball team

WORK EXPERIENCE

- 06/10** - **Bosnian Consulate**, Munich (DE)
08/10 Industry: Diplomacy
Department: Trade and business development
Position: Intern
Job Function: Market research; Representation and analysis
06/09 - **Ernst & Young**, Belgrade (RS)
08/09 Industry: Audit
Department: Marketing
Position: Intern
Job Function: Market research; Analysis, interpretation and documentation
05/09 - **BEC Engineering**, Munich (DE)
08/09 Industry: Solar energy
Department: Marketing
Position: Intern
Job Function: Research; Representing company to clients; Representation at fairs; Promotion
09/07 - **Hollister & Co.**, Albany (NY, US)
06/08 Industry: Clothing
Department: Sales associate
Position: Sales associate
Job Function: Communication with customers; Performing of daily operations within store limits



Moritz Ertel

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - Munich Business School, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Financial Management
Business Focus 2: Accounting and Corporate Taxation
Degree: **Bachelor of Arts in International Business**
- 09/99** - Alexander-von-Humboldt-Gymnasium, Konstanz (DE)
06/08 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - University of California Riverside, Riverside (CA, US)
04/10 Program of Study: Finance/International Business
- 08/05** - Lycée de la Croix Blanche, Bondues (FR)
06/06 Program of Study: High-school year
- 10/04** - Lutheran High School of Orange County,
11/04 Orange (CA, US)

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English, French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: Mac OS, Morningstar, DATEV, Photoshop

ADDITIONAL SKILLS

Winner International Business Game 2010 (TOPSIM);
Asset Management (optional course); Social project
designed to help children in need; Social study
prepared by 11 students in teamwork on a social
subject of current interest; US GPA 4.0 (out of 4.0)

WORK EXPERIENCE

- 05/10** - Raymond James Financial Services Inc.,
07/10 San Juan Capistrano (CA, US)
Industry: Financial services
Department: Finance, marketing
Position: Intern
Job Function: Mutual funds; Strategic planning; Acquire
new partners
- 05/09** - Leasing.99 AG, Insel Reichenau (DE)
07/09 Industry: Leasing
Department: Consulting
Position: Intern
Job Function: Individual creation of bid estimates;
Consulting by phone; Assistance in creating the annual
report
- 08/07** - MicroConnect, Allensbach (DE)
09/07 Industry: Electrical engineering
Department: Assistant to the CEO
Position: Intern



Marc Fischer

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Financial Management
Business Focus 2: International Management
Bachelor Thesis: Innovationscharakteristika
erfolgreicher deutscher Mittelständler in der
Papierindustrie: Eine Analyse der Innovationsarten
und -typen
Degree: **Bachelor of Arts in International Business**
- 09/99** - **Gymnasium Oberhaching**, Oberhaching (DE)
05/08 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - **Boston University**, Boston (MA, US)
05/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Spanish
Basic Knowledge: French, Mandarin

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: MS Access

ADDITIONAL SKILLS

Founding member and Head of student club „MBS
Strategy“; Winner of MBS Student Association Award;
University fair representative; MBS Assessment
Center jury; Organization of social project „Dinner for
Kids“; LEO Member of Lions Club International

WORK EXPERIENCE

- 10/10** - **Munich Strategy Group**, Munich (DE)
04/11 Industry: Consulting
Department: Strategy consulting
Position: Working student
Job Function: Market analysis; Research; Assistance in
writing empirical studies; General project work
- 06/10** - **Kyocera-Mita America**, Fairfield (NJ, US)
08/10 Industry: Document services
Department: Finance
Position: Intern
Job Function: Financial modelling; Accounts payable;
Sales and property tax
- 06/09** - **TA Triumph-Adler**, Munich (DE)
08/09 Industry: Document services
Department: Mergers & acquisitions,
group development
Position: Intern
Job Function: Research of potential takeover
candidates; Market and competition analysis



Annick Fleischmann

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)

08/11 Program of Study: International Business

Language Track: German Track

Business Focus 1: Marketing Management

Business Focus 2: Media Management

Degree: **Bachelor of Arts in International Business**

09/98 - **French-German School: Lycée Jean Renoir**, Munich (DE)

06/05 Degree: German Abitur and French baccalaureate

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - **Berkeley College**, New York (NY, US)

04/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German, French

Business Fluent: English

Advanced: Spanish

IT SKILLS

Advanced: MS Office (Word, Powerpoint, Excel)

ADDITIONAL SKILLS

Management of the student association

„students-clubbing e. V.“

WORK EXPERIENCE

09/10 - **Atoss Software AG**, Munich (DE)

11/10 Industry: Software

Department: Product marketing management

Position: Working student

Job Function: Assistance of product marketing manager

04/10 - **Kangol Ltd.**, New York (NY, US)

06/10 Industry: Fashion

Department: Marketing services

Position: Intern

Job Function: Direct assistance of the marketing manager

05/09 - **Adobe Systems Incorporated**, Paris (FR)

07/09 Industry: Software

Department: Marketing services

Position: Intern

Job Function: Assistance of marketing management



Eva Föst

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Media Management
Business Focus 2: Marketing Management
Degree: **Bachelor of Arts in International Business**
- 09/06** - **Martin-Pollich-Gymnasium**, Mellrichstadt (DE)
05/08 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - **EGADE Business School/ITESM**, Monterrey (MX)
05/10 Program of Study: International Business
- 01/06** - **Grand Canyon High School**, Grand Canyon Village
10/06 (AZ, US)
Degree: High-school diploma

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Spanish, German Sign Language
Basic Knowledge: French, Arabic

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)

ADDITIONAL SKILLS

Membership of German Red Cross and tutor at Red Cross summer camps, organizing integrative events for deaf and hearing people; Tutor for international students at MBS; Renovating a Kindergarten as part of a MBS social project
Interests: Traveling, arts and diverse sports

WORK EXPERIENCE

- 06/10** - **Opti Wohnwelt**, Schweinfurt (DE)
08/10 Industry: Furniture
Department: Marketing
Position: Intern
Job Function: Planning and designing furniture brochures; Managing information and general administration support
- 05/10** - **Mondragon Sistemas de Informacion**, Monterrey (MX)
08/10 Industry: Engineering
Department: Accounting
Position: Intern
Job Function: National and international transactions; Market research and analysis
- 06/09** - **General Logistics Systems**, Dublin (IE)
08/09 Industry: Parcel delivery service
Department: Marketing, sales
Position: Intern
Job Function: Advertisement projects; Acquisition of potential customers; Designing of marketing material



Natascha Catrina Fuchs

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Financial Management
Business Focus 2: International Management
Degree: **Bachelor of Arts in International Business**

07/98 - **Gymnasium Pullach**, Pullach (DE)
07/07 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - **Boston University**, Boston (MA, US)
05/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: French
Basic Knowledge: Mandarin

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Basic Knowledge: DATEV

ADDITIONAL SKILLS

Social Project at the „Regenbogenkinder e. V.“
(Eltern-Kind-Initiative) in Munich; MBS Assessment
Center jury; Member of „students-clubbing e. V.“
(Munich Business School); Topsim Business Games;
Tutoring for children with dyslexia

WORK EXPERIENCE

06/10 - **Cipio Partners**, San José (CA, US)
08/10 Industry: Private equity
Department: Venture capital
Position: Intern
Job Function: Due dilligence; Investment evaluation;
Competitive analysis

05/09 - **Hannover Leasing**, Munich (DE)
08/09 Industry: Financial services
Department: Ship and real estate funds
Position: Intern
Job Function: Funds management and conception;
Fund prospectuses

01/08 - **UBS**, Zurich (CH)
08/08 Industry: Banking, finance
Department: Global asset management
Position: Reporting team assistant
Job Function: Portfolio and client relationship
management; Client reportings



Theresa Goetze

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Marketing Management
Business Focus 2: Media Management
Degree: **Bachelor of Arts in International Business**

07/98 - **Wilhelm-Gymnasium**, Hamburg (DE)
05/07 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

02/10 - **Università Commerciale Luigi Bocconi**, Milan (IT)
07/10 Program of Study: International Business
06/04 - **St. Cyprians**, Cape Town (ZA)
11/04 Program of Study: Exchange year

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Italian

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: Autocad
Basic Knowledge: Photoshop

ADDITIONAL SKILLS

Member of „students-clubbing e. V.“ (MBS); Member of the social project & „Unforgettable Days“ in cooperation with SOS-Kinderdorf, Munich
Interests: art, traveling, sports (tennis, skiing, hockey, swimming)

WORK EXPERIENCE

05/09 - **KNSK**, Hamburg (DE)
07/09 Industry: Advertising agency
Department: Consultancy
Position: Intern
Job Function: Research on client profiles; Market and competitor analysis

03/08 - **UMPR**, Hamburg (DE)
06/08 Industry: Public relations
Position: Intern
Job Function: Preparing a press release; Event management; Research on client profiles

12/07 - **Jan Störmer und Partner**, Hamburg (DE)
02/08 Industry: Architecture office
Position: Intern
Job Function: Interior design; Model-making

07/06 - **KNSK**, Hamburg (DE)
08/06 Industry: Advertising agency
Position: Intern
Job Function: Creating marketing methods; Research on client profiles; Market and competitor analysis

09/03 - **C.B. Rosenblat**, Hamburg (DE)
10/03 Industry: Jewelry
Position: Intern
Job Function: Jewelry design & implementation; Showroom composition



Alfred Goller

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - Munich Business School, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Financial Management
Business Focus 2: Marketing Management
Degree: **Bachelor of Arts in International Business**

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - San Diego State University, San Diego (CA, US)
05/10 Program of Study: International Business
03/96 - Deutsche Schule Montevideo, Montevideo (UY)
12/07 Degree: Abitur

LANGUAGE SKILLS

Mother Tongue: Spanish
Business Fluent: English, German
Basic Knowledge: Italian

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel),
Mac OS X
Basic Knowledge: DATEV

ADDITIONAL SKILLS

Head Organizer of the Fund Raising Committee at the
Deutsche Schule Montevideo (2005)
Interests: Golf, Tennis, Rugby, Bass Guitar

WORK EXPERIENCE

- 04/11** - Fonds Consult, Munich (DE)
09/11 Industry: Financial services
Department: Research and analysis
Position: Intern
Job Function: Research; Assistance of managers;
Administrative duties
- 07/10** - Man Investments, Montevideo (UY)
08/10 Industry: Hedge fund management
Department: Sales, distribution
Position: Intern
Job Function: Support of everyday tasks; Insight on
hedge funds
- 06/09** - Banco Santander, Montevideo (UY)
08/09 Industry: Banking
Department: International trade, private banking
Position: Intern
Job Function: Management of international trade
documentation; Assisted account executives
- 05/08** - AIVA-Royal Skandia, Montevideo (UY)
06/08 Industry: Financial services
Department: Investment, health insurance
Position: Intern
Job Function: Controlling of insurance policy
documentation; Everyday tasks
- 11/07** - Rúbel, Gatti & León, Accountant & Law Firm,
12/07 Montevideo (UY)
Industry: Accounting, law
Department: Accounting
Position: Intern
Job Function: Filing and completion of documents;
Assistance to partners



Benedict Gorka

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Financial Management
Business Focus 2: International Management
Degree: **Bachelor of Arts in International Business**

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - **Boston University**, Boston (MA, US)
05/10 Program of Study: International Finance,
Entrepreneurial Management
09/03 - **Malvern College**, Malvern (UK)
05/05 Degree: International Baccalaureate

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English, Spanish
Basic Knowledge: French, Italian

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Basic Knowledge: DATEV

ADDITIONAL SKILLS

„Diakonisches Werk in Hessen Nassau e. V.“
Teestube, Wiesbaden - 3-week social internship
(care services and structuring of daily life for
homeless people)

WORK EXPERIENCE

- 06/10** - **Brown Brothers Harriman**, Boston (MA, US)
09/10 Industry: Financial services
Department: Americas Mutual Funds
Position: Intern
Job Function: Relationship management
06/09 - **AXA Service AG**, Cologne (DE)
09/09 Industry: Insurance
Department: Product marketing
Position: Intern
07/06 - **Commerzbank AG**, Hamburg (DE)
09/06 Industry: Finance
Position: Intern



Mathias Grätz

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Financial Management
Business Focus 2: International Management
Degree: **Bachelor of Arts in International Business**

- 09/98** - **Maristen-Gymnasium Furth**, Furth (DE)
06/08 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 02/10** - **University of Auckland**, Auckland (NZ)
06/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Spanish
Basic Knowledge: French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Basic Knowledge: SAP, HTML

ADDITIONAL SKILLS

Former representative of the MBS student body (MBS representative Award); Member of a German party (Junge Union)

WORK EXPERIENCE

- 05/11** - **Amazon**, Munich (DE)
07/11 Industry: Online retail business
Department: Purchasing
Position: Intern
Job Function: Bachelor thesis
- 09/10** - **Health & Trends GmbH & Co. KG**, Munich (DE)
04/10 Industry: Food service
Department: Start-up company
Position: Executive assistant
Job Function: Involved in all relevant processes of a start-up company
- 06/10** - **Lufthansa AG**, Barcelona (ES)
09/10 Industry: Airline industry
Department: Customer service
Position: Intern
Job Function: Customer service; Preparation of reports for the management
- 05/10** - **Gourmondo GmbH**, Munich (DE)
08/10 Industry: Online trading, luxury food
Department: Purchasing
Position: Intern
Job Function: Procurement
- 01/10** - **Gourmondo GmbH**, Munich (DE)
02/10 Industry: Online trading, luxury food
Department: Product management
Position: Intern
Job Function: Reshaping of certain product fields
- 07/07** - **Bayer AG**, Leverkusen (DE)
08/07 Industry: Health care
Department: Product marketing
Position: Intern
Job Function: Assistance (implementation of a new product)



Valentin Alexander Grünberg

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Marketing Management
Business Focus 2: Media Management
Degree: **Bachelor of Arts in International Business**

08/05 - **Hilton Cologne Hotel**, Cologne (DE)
06/08 Program: Apprenticeship in Hotelmanagement
Degree: Certified Hotel Clerk (Hotelfachmann (IHK))

09/96 - **Jack-Steinberger-Gymnasium**, Bad Kissingen (DE)
06/05 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - **San Diego State University**, San Diego (CA, US)
05/10 Program of Study: Marketing, Finance, Management

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Basic Knowledge: Spanish

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: Apple iWork, SAP Sales & Delivery,
Lotus Notes

ADDITIONAL SKILLS

Licensed tennis instructor; Board member of the MBS student association „students-clubbing e. V.“ (05/09 - 04/10); Instructor of the elementary school sports project „Sport nach 1“
Interests: tennis, golf, winter sports, media, cooking, traveling

WORK EXPERIENCE

05/11 - **BMW AG**, Munich (DE)
10/11 Industry: Automotive
Department: Sports Marketing
Position: Intern
Job Function: Support Support of the Projekts Biathlon; Cross-Country Skiing and Golf

09/10 - **Moët Hennessy Deutschland GmbH**, Munich (DE)
03/11 Industry: Luxury Goods, champagne, spirits, wines
Department: Public relations
Position: Working student
Job Function: Press clipping; Monthly reporting; Press releases; Support of mailing and press events

07/10 - **PUMA North America, Inc.**, Boston (MA, US)
08/10 Industry: Fashion, apparel, sporting goods, lifestyle
Department: International sports marketing
Position: Intern
Job Function: Assisting the manager of Puma Golf; Support in planning and organization of marketing events

06/09 - **ZF Sachs AG**, Schweinfurt (DE)
08/09 Industry: Automotive
Department: Sales
Position: Intern
Job Function: Management of prototype parts; Order processing via SAP S&D; Price calculation

08/04 - **ZF Sachs AG**, Schweinfurt
09/04 Industry: Automotive
Department: Production
Position: Summer worker
Job Function: Working on an assembly line

09/01 - **TC Rot-Weiß Bad Kissingen**, Bad Kissingen
07/05 Industry: Sports
Department: Tennis
Position: Instructor
Job Function: Instructor for children; Teenager and amateur players



Katharina Hampel

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - Munich Business School, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Accounting and Corporate Taxation
Business Focus 2: Financial Management
Degree: **Bachelor of Arts in International Business**

EDUCATION / ACADEMIC STUDIES ABROAD

- 02/10** - Plekhanov Russian Academy of Economics,
06/10 Moscow (RU)
Program of Study: Finance and Management
- 09/00** - Bundesgymnasium Nonntal, Salzburg (AT)
06/08 Degree: Matura

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: French, Flemish
Basic Knowledge: Italian, Russian

IT SKILLS

Advanced: MS Office (Word, Powerpoint, Excel)

ADDITIONAL SKILLS

Participation in additional course MBS Invest

WORK EXPERIENCE

- 05/11** - Motion Capital GmbH, Munich (DE)
07/11 Industry: Finance, consulting
Position: Intern, bachelor thesis
- 06/10** - ZAO Raiffeisenbank, Moscow (RU)
08/10 Industry: Banking
Department: Financial controlling
Position: Assistant of CFO
Job Function: Controlling; Management reporting;
Retail reporting
- 03/09** - Kempinski Hotel Airport Munich, Munich (DE)
06/09 Industry: Hotel business
Department: Accounting
Position: Intern
Job Function: Debtors; Accounts payable; Central pay
office; Turnover control



Franziska Hargasser

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)

08/11 Program of Study: International Business

Language Track: German Track

Business Focus 1: Financial Management

Business Focus 2: Marketing Management

Bachelor Thesis: „Social Media Marketing für Bankprodukte“ (working title)

Degree: **Bachelor of Arts in International Business**

09/00 - **Gymnasium Neubiberg**, Neubiberg (DE)

05/08 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

02/10 - **European Business School London**, London (UK)

06/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German

Business Fluent: English

Advanced: French

Basic Knowledge: Spanish

IT SKILLS

Advanced: MS Office (Word, Powerpoint, Excel)

Basic Knowledge: DATEV

ADDITIONAL SKILLS

Taekwondo, traveling

WORK EXPERIENCE

06/11 - **UniCredit Bank AG**, Munich (DE)

08/11 Industry: Banking

Department: Online Marketing

Position: Intern

Job Function: Developing possibilities to apply social media marketing to banks

06/10 - **Bigmouthmedia Ltd.**, London (UK)

08/10 Industry: Marketing

Department: Pay Per Click Marketing

Position: Intern

Job Function: Adcopy builds; Tactical fare promotion; Account audits; Account restructures

06/09 - **Arabella-Klinik GmbH**, Munich (DE)

08/09 Industry: Health care

Department: Controlling

Position: Intern

Job Function: Developing a business plan; Participation in creating a marketing concept



Tanja Herkert

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Marketing Management
Business Focus 2: Media Management
Bachelor Thesis: Social Media
Degree: **Bachelor of Arts in International Business**

09/99 - **Gymnasium Maria Stern**, Augsburg (DE)
06/08 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - **EGADE Business School/ITESM**, Monterrey (MX)
05/10 Program of Study: International Business
08/05 - **Mitchell District High School**, Mitchell (CA)
07/06 Program of Study: High-school

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Spanish
Basic Knowledge: French, Mandarin

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: SAP

ADDITIONAL SKILLS

„Akademischer Reitclub München e. V.“

WORK EXPERIENCE

05/11 - **iCrossing GmbH**, Munich (DE)
10/11 Industry: Online Marketing
Department: Social Media
Position: Intern
06/10 - **manroland AG**, Madrid (ES)
09/10 Industry: Engineering
Department: Controlling
Position: Intern
Job Function: KPI project; Freight cost project
06/09 - **IDG Magazine Media GmbH**, Munich (DE)
09/09 Industry: Publishing, media
Department: Marketing, market research
Position: Intern
Job Function: PC-Welt brand awareness study
01/09 - **Forum Media Group**, Shanghai (CN)
02/09 Industry: Publishing, media
Department: Customer relation
Position: Intern
Job Function: Introduction of new products



Christina Hierhammer

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Marketing Management
Business Focus 2: Media Management
Degree: **Bachelor of Arts in International Business**

- 09/98** - **Justus-von-Liebig-Gymnasium**, Neusäß (DE)
06/08 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - **Berkeley College**, New York (NY, US)
04/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Spanish
Basic Knowledge: French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Basic Knowledge: SAP, DATEV

ADDITIONAL SKILLS

Member of MBS Assessment Center jury; Workshops on communication, self-awareness and cooperation
Interests: traveling, languages, sports, reading, cooking

WORK EXPERIENCE

- 05/11** - **Escada SE**, Aschheim (DE)
11/11 Industry: Fashion
Department: Marketing & Communications
Position: Intern
Job Function: PR assistant
- 06/10** - **Hugo Boss**, Madrid (ES)
08/10 Industry: Fashion
Department: Sales
Position: Intern
Job Function: Sales assistant for wholesale clients
- 06/09** - **Munich Re**, Munich (DE)
08/09 Industry: Reassurance
Department: Underwriting Treaty Europe/
Latin America
Position: Intern
Job Function: Underwriting assistant
- 05/07** - **BMW Group**, Munich (DE)
06/07 Industry: Automotive
Department: IT
Position: Intern
- 02/06** - **Martins Reiseteam**, Augsburg (DE)
03/06 Industry: Travel
Department: Travel program, client service
Position: Intern
- 08/05** - **NZ Verlag**, Augsburg (DE)
08/05 Industry: Journalism
Department: Editorial office of a weekly newspaper
Position: Intern



Manuel Hoffmann

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: International Management
Business Focus 2: Media Management
Degree: **Bachelor of Arts in International Business**
- 09/98** - **Gymnasium Neubiberg**, Munich (DE)
06/07 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - **San Diego State University**, San Diego (CA, US)
05/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: French
Basic Knowledge: Arabic

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)

ADDITIONAL SKILLS

Social project at the „Clemens-Maria-Kinderheim“ in Munich (renovated two rooms financed by donations);
Handball-Coach for children; Captain of the TSV Neubiberg men's Handball-Team

WORK EXPERIENCE

- 05/11** - **Prospecting Partners GmbH**, Munich (DE)
08/11 Industry: Consulting
Department: Consulting
Position: Intern
- 06/10** - **Hellmann Worldwide Logistics**, Riga (LV)
09/10 Industry: Transportation, logistics
Department: Marketing, sales
Position: Intern
Job Function: Assistant to the manager; Research of potential customers; Managing daily business
- 06/09** - **BMW**, Munich (DE)
09/09 Industry: Automotive
Department: Change management
Position: Intern
Job Function: Assistant to the manager; Concept development
- 05/06** - **Rechtsanwälte Geray & Kiebel**, Munich (DE)
06/06 Industry: Law
Department: Business law
Position: Intern
Job Function: Assistant to the manager



Philipp Holtmann

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - Munich Business School, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: International Management
Business Focus 2: Financial Management
Degree: **Bachelor of Arts in International Business**

09/98 - **Wilhelmsgymnasium**, Munich (DE)
06/07 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - **European Business School**, Dublin (IE)
04/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Italian

IT SKILLS

Advanced: MS Office (Word, Powerpoint, Excel)

WORK EXPERIENCE

08/10 - **von Braun & Schreiber Private Equity Partners GmbH**,
11/10 Munich (DE)
Industry: Private equity
Department: Research
Position: Working student
Job Function: Market research; Economic analysis

05/10 - **Citygrove Securities PLC**, London (UK)
07/10 Industry: Commercial property development and investment
Position: Intern
Job Function: Market research; Economic research; Investor relations

06/09 - **PAYBACK GmbH**, Munich (DE)
08/09 Department: Brand management, online sales
Position: Intern
Job Function: Analysis for marketing strategies; Support the sales team with research and analysis

03/08 - **David Zwirner Gallery**, New York (NY, US)
05/08 Industry: Arts gallery
Position: Intern
Job Function: Event organization; Research

08/06 - **Publieurope Ltd.**, London (UK)
08/06 Industry: Media
Position: Intern
Job Function: Accounting; Administration; Research



Anna Julia Hummel

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: International Management
Business Focus 2: Marketing Management
Bachelor Thesis: "The way to Brazil - Market entry strategies for German mid-sized companies into the Brazilian Construction Industry"
Degree: **Bachelor of Arts in International Business**
- 09/05** - **University of Freiburg**, Freiburg (DE)
07/07 Program of Study: Law Studies
- 09/02** - **Lichtenstern-Gymnasium**, Sachsenheim (DE)
06/05 Degree: Abitur
- 09/96** - **Salier-Gymnasium**, Waiblingen (DE)
07/02

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - **Universidade do Sul de Santa Catarina (UNISUL)**, Florianópolis (BR)
07/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English, French
Advanced: Portuguese
Basic Knowledge: Arabic

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)

ADDITIONAL SKILLS

MBS Representative Award 2009; 1st Prize
Integrated Project 2009 for the foundation of „Speed Aid Munich e. V.“ (Vice Chairman); 1st Prize Award
„Value Proposition Pitch“; Member of MBS Strategy;
COEUR Entrepreneurship Program 2010, Brazil

WORK EXPERIENCE

- 05/11** - **Munich Strategy Group**, Munich (DE)
08/11 Industry: Consulting
Department: Strategy
Position: Intern, bachelor thesis
- 01/11** - **Munich Strategy Group**, Munich (DE)
05/11 Industry: Consulting
Department: Strategy
Position: Student worker
Job Function: Research and analysis of market relevant data
- 04/10** - **SEBRAE**, Florianópolis (BR)
06/10 Industry: Consulting
Department: Strategy
Position: Intern
Job Function: Competitive Intelligence projects;
Organization of entrepreneur fair in Joinville, SC, Brazil
- 05/09** - **BMW DesignworksUSA**, Munich (DE)
08/09 Industry: Design consultancy
Department: Marketing, PR, business development
Position: Intern
Job Function: Preparation of a service concept in the area of design research; Market analysis
- 05/09** - **Symbio Technologies Inc.**, New Rochelle (NY, US)
08/09 Industry: IT
Department: Marketing, business development
Position: Intern
Job Function: Market analysis of the German IT market
- 05/08** - **Daimler AG**, Stuttgart (DE)
08/08 Industry: Automotive
Department: Global service & parts, markets, retail
Position: Intern
Job Function: Country reports; Analysis and interpretation of market data and results in customer satisfaction
- 10/07** - **Engel & Völkers**, Stuttgart (DE)
02/08 Industry: Real estate
Department: Business development
Position: Intern



Klaus Klingler

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: International Management
Business Focus 2: Financial Management
Degree: **Bachelor of Arts in International Business**

09/00 - **Gymnasium Neubiberg**, Neubiberg (DE)
08/06 Degree: Mittlere Reife

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - **European Business School**, Madrid (ES)
08/10 Program of Study: International Business
09/06 - **Ellesmere College**, Ellesmere (UK)
06/08 Degree: International Baccalaureate

LANGUAGE SKILLS

Mother Tongue: German, English
Business Fluent: Spanish
Basic Knowledge: Italian, Romanian, Latin

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel),
MAC OC X
Advanced: Adobe Photoshop

ADDITIONAL SKILLS

MBS Award Winner 2009 for the Best Social Project

WORK EXPERIENCE

05/11 - **EADS**, Munich (DE)
07/11 Industry: Aviation
Department: General Procurement
Position: Assistant Manager
06/10 - **Cretschmar Cargo**, Madrid (ES)
07/10 Industry: Logistics
Department: IT, marketing, operations, logistics
Position: Assistant
Job Function: Operation manager
05/10 - **Mirodinero**, Madrid (ES)
07/10 Industry: Financial consulting
Department: Consulting
Position: Assistant
Job Function: Financial consulting
06/09 - **EADS**, Ottobrunn (DE)
08/09 Industry: Aviation
Department: Controlling
Position: Assistant
Job Function: Buyer

Company: EADS
City: Munich
Department: EADS General Procurement (EGP)
Industry: Aviation
Position: Assistant Manager
Period of time: 23.05.2011 - 31.07.2011



Vera Klumova

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Media Management
Business Focus 2: International Management
Degree: **Bachelor of Arts in International Business**

09/07 - **Macromedia Fachhochschule der Medien**,
08/08 Munich (DE)
Program of Study: Media Management

09/01 - **European School Munich (ESM)**, Munich (DE)
07/08 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - **Berkeley College**, New York (NY, US)
03/10 Program of Study: International Management

LANGUAGE SKILLS

Mother Tongue: German, French, Russian
Business Fluent: English
Basic Knowledge: Italian

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: Adobe Photoshop

ADDITIONAL SKILLS

Interests: Sports, online marketing, media, traveling

WORK EXPERIENCE

09/10 - **Nayoki Interactive Advertising GmbH**,
02/11 **arvato services, Bertelsmann**, Munich (DE)

Industry: Media
Department: Sales
Position: Working student
Job Function: Lead generation; Market research;
Creation of proposals

03/10 - **JourneyCorp Travel Management**, New York (NY, US)

06/10 Industry: Tourism
Department: Sales
Position: Intern
Job Function: Lead generation; Development of the
corporate newsletter

05/09 - **Attractive Media GmbH**, Munich (DE)

08/09 Industry: Media
Department: Customer relations
Position: Intern
Job Function: Translations; Customer relationships;
Development of the corporate blog and newsletter

10/06 - **Maslov PR**, Moscow (RU)

10/07 Industry: Public relations
Department: Event management
Position: Intern
Job Function: Translations; Event management;
Media monitoring



Moritz Kramer

E-Mail: Moritz.Kramer@munich-business-school.de

EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - Munich Business School, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: International Management
Business Focus 2: Financial Management
Bachelor Thesis: „Reengineering of the EMEA customer organization“
Degree: **Bachelor of Arts in International Business**
- 09/98** - Emil-von-Behring-Gymnasium, Großhansdorf (DE)
07/07 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - Boston University, Boston (MA, US)
06/10 Program of Study: International Management
- 09/04** - Eastbourne College, Eastbourne (UK)
07/05 Degree: AS-Level

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Spanish
Basic Knowledge: Mandarin

IT SKILLS

Advanced: MS Office (Word, Powerpoint, Excel, Outlook), Mac OS X, Apple iWork

ADDITIONAL SKILLS

2nd Assistant manager of the Tennis Club Großhansdorf;
Tennis coach in multiple clubs; Civil service at DKSB
„Kinderhaus Blauer Elefant“ (child caring institution);
Interests: sports (tennis, soccer, squash), literature,
traveling, music

WORK EXPERIENCE

- 05/11** - Tyco Electronics, Ottobrunn/Munich (DE)
08/11 Industry: Electrical engineering
Department: Demand management
Position: Intern
Job Function: Bachelor thesis
- 06/10** - REA Group, Melbourne (AU)
09/10 Industry: Real estate, internet
Department: Corporate finance
Position: Intern
Job Function: Assistant of the CFO; Preparation of presentations and statistics; Responsible for SRI-Project
- 06/09** - Jungheinrich AG, Barcelona (ES)
09/09 Industry: Mechanical/Industrial Engineering
Department: Back office, customer service
Position: Intern
Job Function: Assistance in several product launches; Kaizen implementation



Anna Lassmann

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: International Management
Business Focus 2: Marketing Management
Degree: **Bachelor of Arts in International Business**
- 09/98** - **Wilhelmsgymnasium**, Munich (DE)
06/07 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - **EBS London**, London (UK)
06/10 Program of Study: International Business

LANGUAGE SKILLS

- Mother Tongue: German
Business Fluent: English
Basic Knowledge: Mandarin, French

IT SKILLS

- Basic Knowledge: MS Office (Word, Powerpoint, Excel)

WORK EXPERIENCE

- 05/11** - **the sportsman media group**, Munich (DE)
07/11 Industry: Sports agency
Department: Marketing
Position: Intern
- 10/10** - **the sportsman media group**, Munich (DE)
04/11 Industry: Sports agency
Department: Sportsmarketing & Production
Position: Working student
- 06/10** - **Infront Sports & Media AG**, Beijing (CN)
09/10 Industry: Sports agency
Department: Event management
Position: Intern
- 05/09** - **the sportsman media group**, Munich (DE)
09/09 Industry: Sports agency
Department: Acquisition
Position: Intern
- 04/08** - **T-Home Sportmarketing**, Munich (DE)
08/08 Industry: Sports marketing & sponsoring
Department: Event management & hospitality
Position: Intern



Peter Lauerbach

E-Mail: Peter.Lauerbach@munich-business-school.de

EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - Munich Business School, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: International Management
Business Focus 2: Media Management
Bachelor Thesis: "Economical and political power of social networks" (working title)
Degree: **Bachelor of Arts in International Business**
- 09/98** - Pamina Gymnasium, Herxheim (DE)
03/07 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - San Diego State University, San Diego (CA, US)
06/10 Program of Study: International Business
- 08/07** - Vienna University of Economics and Business,
05/08 Vienna (AT)
Program of Study: Economics and Social Sciences
- 06/05** - Aspect International Academy, New York (NY, US)
10/05

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Basic Knowledge: French, Mandarin

IT SKILLS

Excellent: Mac OS X, Apple iWork
Advanced: MS Office (Word, Powerpoint, Excel)
Basic Knowledge: Delphi, Omniture, Toolkit

ADDITIONAL SKILLS

Award for special socially-responsible behaviour, by UNESCO School; Best skilled work in English; Social project for disabled children in coop. with BAYFLK; Member of MBS Assessment Center jury; Scholarship for International Business studies

WORK EXPERIENCE

- 03/11** - The Walt Disney Company GmbH, Munich (DE)
09/11 Industry: Entertainment
Department: Online
Position: Intern
Job Function: Online media activities; Social media
- 06/10** - LABORATOIRE BIOESTIQUE Kosmetik GmbH & Co.,
08/10 Paris (FR)
Industry: Cosmetics
Department: Marketing
Position: Intern
Job Function: Composition and implementation of Flagship store concepts; Online activities; Assistance
- 06/09** - ESCADA AG, Munich (DE)
07/09 Industry: Fashion
Department: Marketing & Communications
Position: Intern
Job Function: PR; Clipping reports and media evaluation; Logistics; Handling of sample requests
- 04/07** - Daimler-Chrysler AG, Offenbach (DE)
07/07 Industry: Automotive
Department: Logistics
Position: Working student
Job Function: Warehouse and distribution management; Customs clearance of exports
- 06/04** - HAACK LAUERBACH Architekten BDA, Knittelsheim (DE)
06/04 Industry: Architecture
Department: Architecture
Position: Intern
Job Function: Insight into the practical working processes of architects
- 04/03** - Sparkasse Südliche Weinstraße, Herxheim (DE)
04/03 Industry: Finance
Department: Finance
Position: Intern
Job Function: Insight into credit-economic processes



Martin Lorenz

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: International Management
Business Focus 2: Financial Management
Degree: **Bachelor of Arts in International Business**

09/07 - **Berufsoberschule Cham**, Cham (DE)
07/08 Degree: Fachabitur

08/04 - **Gebhardt Transport- und Lagersysteme**, Cham (DE)
08/07 Degree: Industriekaufmann

09/99 - **Maristen-Realschule Cham**, Cham (DE)
07/03 Degree: Mittlere Reife

EDUCATION / ACADEMIC STUDIES ABROAD

03/10 - **Tsinghua University**, Beijing (CN)
07/10 Program of Study: International Master of Business Administration (IMBA)

08/03 - **Beloit Turner High School**, Beloit (WI, US)
07/04 Degree: High-school diploma

08/02 - **Saint George International Language School**,
08/02 London (UK)

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Mandarin
Basic Knowledge: Spanish

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: Marketing Manager U7

ADDITIONAL SKILLS

Social Project: „SeKiBa“-working with children and senior citizens

WORK EXPERIENCE

12/10 - **Deutsch-Chinesische Wirtschaftsvereinigung e. V.**,
04/11 Munich (DE)
Industry: International relations
Department: Sales, marketing
Position: Intern
Job Function: Meeting organization; Online marketing

06/10 - **Bosch Power Tools**, Hangzhou (CN)
09/10 Industry: Do It Yourself
Department: Logistics
Position: Intern
Job Function: Planning and execution of the raw material reduction project

06/09 - **Huatian Hand Truck Company**, Qingdao (CN)
09/09 Industry: Steel processing
Department: International sales
Position: Intern
Job Function: Potential customer and German market analysis; Customer acquisitions; Marketing and price negotiation

08/04 - **Gebhardt Transport- und Lagersysteme**, Cham (DE)
08/07 Industry: Steel processing
Department: Sales
Position: Apprentice
Job Function: Project management; Customer care and acquisition; Complaint management



Robin Lundberg

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - Munich Business School, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: Marketing Management
Business Focus 2: International Management
Degree: **Bachelor of Arts in International Business**

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - Berkeley College, New York (NY, US)
07/10 Program of Study: International Business
08/04 - American International School of Vienna, Vienna (AT)
06/08 Degree: International Baccalaureate and Matura

LANGUAGE SKILLS

Mother Tongue: German, English
Advanced: French
Basic Knowledge: Swedish

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Basic Knowledge: Adobe Photoshop, MS Access

ADDITIONAL SKILLS

Coordinated/attended 2 marketing seminars in NYC 2010; Organized charity event "Marktplatz für gute Geschäfte 2009" in cooperation with "Tatendrang"; Volunteer at refugee house "Rossauer Lände Wien" teaching German; Peer coaching at AIS, Vienna

WORK EXPERIENCE

- 04/11** - Estée Lauder Companies GmbH, Munich (DE)
10/11 Industry: Cosmetics
Department: Marketing, division MAC Cosmetics
Position: Intern, bachelor thesis
Job Function: Organization of MAC retail events; Competitor analysis; Sales statistics; Pricelist management
- 02/10** - Promotion Marketing Association, New York (NY, US)
06/10 Industry: Non-profit organization Management
Department: Marketing, events
Position: Assistant
Job Function: Coordinated annual marketing conference in Chicago; Organized national awards program; Social media
- 07/09** - Sirona Dental GmbH, Salzburg (AT)
08/09 Industry: Medical devices
Department: Human resources
Position: Intern
Job Function: HR project management of "Top 100"; Interviewed and evaluated applicants for open positions
- 06/09** - Sirona Dental Systems GmbH, Bensheim (DE)
07/09 Industry: Medical devices
Department: Marketing
Position: Intern
Job Function: Public relations; Competitor intelligence; Organized open-house event
- 07/07** - SCA Hygiene Products AG, Mannheim (DE)
09/07 Industry: Consumer goods
Department: Product development and innovation
Position: Intern
Job Function: Assistance with the day-to-day business; Administration



Martina Lutz

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: International Management
Business Focus 2: Financial Management
Degree: **Bachelor of Arts in International Business**

09/98 - **Pater-Rupert-Mayer-Gymnasium**, Pullach (DE)
05/07 Degree: Abitur (2,1)

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - **American University of Sharjah**, Sharjah (AE)
05/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: French
Basic Knowledge: Arabic

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: Joomla/Wordpress, Adobe InDesign

ADDITIONAL SKILLS

Organization of Munich Venture Summit 2011;
Vice-president of „MBS innovate! e. V.“;
Member of „MBS Invest e. V.“

WORK EXPERIENCE

03/11 - **Yavalu**, Munich (DE)
07/11 Industry: Banking
Department: Marketing
Position: Intern
Job Function: Promoting company via new media

06/10 - **International Space University**, Illkirch (FR)
07/10 Industry: Education
Department: Marketing
Position: Intern
Job Function: Development of a promotion campaign for the executive MBA program

05/09 - **BMW Financial Services**, Munich (DE)
08/09 Industry: Automotive
Department: Group brands finance
Position: Intern
Job Function: Product portfolio analysis and evaluation

10/07 - **Reuschel & Co. Privatbankiers**, Munich (DE)
01/08 Industry: Banking
Department: International wealth management
Position: Intern
Job Function: Development and launch support for a new payment product

08/07 - **ICMediaDirect.com**, New York (NY, US)
10/07 Industry: Advertising
Department: Marketing
Position: Intern
Job Function: Customer acquisition; Customer relationship management; Competitor analysis



Nicolai Mende

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)

08/11 Program of Study: International Business

Language Track: German Track

Business Focus 1: International Management

Business Focus 2: Media Management

Bachelor Thesis: Real Estate

Degree: **Bachelor of Arts in International Business**

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - **Berkeley College**, New York (NY, US)

04/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German

Business Fluent: English

Advanced: Mandarin

Basic Knowledge: Spanish, French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)

ADDITIONAL SKILLS

09/07 - 06/08 MBS „students-clubbing e. V.“;

Deutsche Bundeswehr

WORK EXPERIENCE

05/11 - **Raumfabrik Durlach**, Karlsruhe (DE)

08/11 Industry: Real Estate

Department: All Departments

Position: Intern

04/10 - **Robert K. Futterman & Associates**, New York (NY, US)

07/10 Industry: Real estate

Department: Retail

Position: Intern

05/09 - **Presse-Jost GmbH**, Munich (DE)

08/09 Industry: Press

Position: Intern



Laura Müller

E-Mail: Laura.Mueller@munich-business-school.de

EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: International Management
Business Focus 2: Accounting and Corporate Taxation
Bachelor Thesis: „Strategy & Innovation Management“
Degree: **Bachelor of Arts in International Business**
- 10/06** - **Ludwig-Maximilians-Universität**, Munich (DE)
08/08 Program of Study: Law
Degree: Finished intermediate exam
- 09/98** - **Gymnasium Unterrieden**, Maichingen-Sindelfingen (DE)
06/06 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - **Bond University**, Robina (AU)
05/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English, French
Advanced: Italian

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: MS Visio, MS Access
Basic Knowledge: SAP

ADDITIONAL SKILLS

Self-employed piano teacher since 2006;
Piano entertainment at various exhibitions, hotel-lobbies and private events;
Active member of JA (Jugend Aktiv, association for gifted adolescents in Germany)

WORK EXPERIENCE

- 09/11** - **KPMG AG Wirtschaftsprüfungsges.**, Munich (DE)
11/11 Industry: Auditing
Department: Audit
Position: Assistant Audit
- 06/11** **Amann Group**, Bönningheim - India - Bangladesh - China
Industry: Textile
Department: Finance/Management
Job Function: Production site analysis for board
- 04/11** - **Allianz SE**, Munich (DE)
06/11 Industry: Insurance
Department: IT
Position: Assistant to the IT board
- 06/10** - **Amann Group**, Yancheng (CN)
08/10 Industry: Textile
Department: Administration
Position: Assistant to the general manager
Job Function: Support of daily operations; Creation of reports; Execution of quality analysis
- 06/09** - **Lufthansa Technik AG**, Hamburg (DE)
09/09 Industry: Aviation
Department: Lean & quality management, landing gear
Position: Intern for lean & quality projects
Job Function: Execution of quality analysis; R&D project communication; Improvement of intranet site
- 10/05** - **Daimler-Chrysler AG**, Stuttgart (DE)
11/05 Industry: Automotive
Department: Administration
Position: Intern



Manuel Müller

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - Munich Business School, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Financial Management
Business Focus 2: International Management
Degree: **Bachelor of Arts in International Business**

09/95 - Schyren-Gymnasium, Pfaffenhofen a. d. Ilm (DE)
05/08 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - San Diego State University, San Diego (CA, US)
05/10 Program of Study: International Business
01/05 - Bradenton Preparatory Academy, Bradenton (FL, US)
05/05

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Spanish
Basic Knowledge: French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Basic Knowledge: DATEV

ADDITIONAL SKILLS

Diverse seminars; „Arbeitsgemeinschaft selbständiger Unternehmer“; Board member at EC Pfaffenhofen, Icehockey Club

WORK EXPERIENCE

05/11 - Muellerbraeu GmbH & Co. KG.,
05/12 Pfaffenhofen a. d. Ilm (DE)
Industry: Beverage
Department: Controlling, Accounting
Position: Assistant manager

05/10 - Heinz Glas USA, Linden (NJ, US)
08/11 Industry: Glas manufacturing
Department: Distribution
Position: Intern
Job Function: In charge for Bill of Ladings; Controlling the supply chain

01/10 - jumpworks GbR, Pfaffenhofen a. d. Ilm (DE)
today Industry: Electronic hardware
Department: Sales, accounting, marketing
Position: Manager
Job Function: Distribution of electronic hardware through online shop

05/09 - Adelholzener Alpenquellen, Siegsdorf (DE)
08/09 Industry: Beverage
Department: International marketing
Position: Intern
Job Function: Assistant of product manager

01/07 - Müllerbräu GmbH & Co. KG, Pfaffenhofen a. d. Ilm (DE)
today Industry: Beverage
Department: Marketing & sales
Position: Assistant to the management
Job Function: Responsible for marketing strategies; Acquisition of customers; Managing online presence



Fabian Nagel

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - Munich Business School, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Marketing Management
Business Focus 2: Media Management
Degree: **Bachelor of Arts in International Business**
- 09/05** - Friedrich-List-Gymnasium, Ulm (DE)
06/07 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - Berkeley College, New York (NY, US)
04/10 Program of Study: International Marketing

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Spanish
Basic Knowledge: French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel),
Windows, Mac OS
Advanced: Lotus Notes

ADDITIONAL SKILLS

Students representative; Community service as
alternative to military service

WORK EXPERIENCE

- 05/11** - FRITZ&MACZIOL, Ulm (DE)
09/11 Industry: IT
Department: Human Resources
Position: Project Manager
- 06/10** - Synektar GmbH, Munich (DE)
08/10 Industry: Marketing, PR
Department: Management board
Position: Assistant to the management
Job Function: Preparation; Presentation; Research;
Operating business
- 02/10** - OverthemoonPR, New York (NY, US)
05/10 Industry: Marketing, PR
Department: PR
Position: Trainee
Job Function: Social media; Sports marketing;
Research
- 05/09** - Fritz & Macziol GmbH, Ulm (DE)
08/09 Industry: IT
Department: Board of management
Position: Assistant to the marketing
Job Function: Interviews with the branch managers;
Internal projects; Organized managers' meeting
- 05/07** - Geiger & Schüle Bau GmbH, Ulm (DE)
06/07 Industry: Construction
Position: Machinist at the construction site
- 06/06** - Nagel Verwaltung & Logistik GmbH, Ulm (DE)
09/06 Industry: Construction



Alexander Pflaum

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - Munich Business School, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: International Management
Business Focus 2: Media Management
Degree: **Bachelor of Arts in International Business**

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - Boston University, Boston (MA, US)
05/10 Program of Study: International Management
09/02 - HTL Wels, Wels (AT)
05/07 Degree: Matura: Diploma Examination: A-Levels;
Diploma thesis: Optimization of a production line for
fire proof façade construction elements (including
software and hardware development)

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Basic Knowledge: Russian

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: CAD Software (CATIA SolidWorks),
Siemens Simatic Step7, Project Management Software
Basic Knowledge: Programming skills in C++

ADDITIONAL SKILLS

„Clemens-Maria Kinderheim“: fundraising, organizing
and renovating, mentoring children; Lions Club:
providing assistance at local charity
Interests: Climbing, snowboarding, sailing, traveling

WORK EXPERIENCE

- 05/11** - Infineon Technologies Austria AG, Villach (AT)
07/11 Industry: Production/Technologies
Department: R&D (Research and development)
Position: Intern
Job Function: Implementation of a performance
measurement system for R&D processes
06/10 - voestalpine Polynorm, Putte/Roosendaal (NL)
08/10 Industry: Plastics
Department: Purchasing
Position: Intern
Job Function: Development and implementation of a
purchasing controlling
06/09 - Davido AG, Munich (DE)
08/09 Industry: Consulting
Department: Strategy
Position: Intern
Job Function: Business analysis
05/08 - T-Mobile International AG, Bonn (DE)
06/08 Industry: Telecommunication
Department: Mobile internet
Position: Intern
Job Function: Competitive analysis for T-Mobile's
mobile internet portal Web´n´Walk
07/07 voestalpine AG, Linz (AT)
Industry: Steel
Department: Rolling mill, control center
Position: Intern
07/06 voestalpine AG, Linz (AT)
Industry: Steel
Department: Blast furnace
Position: Intern



Nadine Riedel

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - Munich Business School, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Marketing Management
Business Focus 2: Media Management
Bachelor Thesis: „Lebenslauf als kritischer Erfolgsfaktor bei der Bewerbung“
Degree: **Bachelor of Arts in International Business**

- 09/00** - Schiller-Gymnasium, Hof (DE)
06/08 Degree: Abitur (2,4)

EDUCATION / ACADEMIC STUDIES ABROAD

- 02/10** - Regent's College London, London (UK)
06/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Basic Knowledge: Mandarin, French

IT SKILLS

Advanced: MS Office (Word, Powerpoint, Excel, Outlook)

ADDITIONAL SKILLS

Member of „MBS Die Baumeister“ in the context of a social project (spend time with children and renovate rooms); Member in a tennis club (responsible for the organization of the team and the matches)

WORK EXPERIENCE

- 06/11** - Personal Total-HR Consulting Group, Munich (DE)
11/11 Industry: Consulting, human resources
Department: Customer care, advice
Position: Intern
Job Function: Daily business; Preparation of bachelor thesis

- 06/10** - Intern China-Business Exchange, Qingdao (CN)
08/10 Industry: HR Agency
Department: HR, marketing, organisation
Position: Intern
Job Function: Sales and marketing; Database management; Partner company development; Support of management

- 07/09** - Dr. Stark Vermögensverwaltung AG, Hof (DE)
08/09 Industry: Finance
Department: Finance
Position: Intern
Job Function: Private placement investments; Project finance; Asset management; Daily business

- 06/09** - Treuhand Abt AG, Opfikon (CH)
07/09 Industry: Finance
Department: Finance
Position: Intern
Job Function: Financial accounting; Payroll accounting



Manuel Ruess

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - Munich Business School, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: International Management
Business Focus 2: Financial Management
Degree: **Bachelor of Arts in International Business**
- 09/99** - Hegau-Gymnasium, Singen (DE)
05/08 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - Boston University, Boston (MA, US)
05/10 Program of Study: International Management

LANGUAGE SKILLS

Mother Tongue: German, Schweizerdeutsch
Business Fluent: English, Spanish
Advanced: French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel), DATEV
Advanced: MS Access, SAP

ADDITIONAL SKILLS

Snowboard and Skiing Instructor; Executive of the sailing club
Interests: Golfing, chess and football

WORK EXPERIENCE

- 05/10** - Allianz Global Corporate and Specialty AG,
12/10 Munich (DE)
Industry: Insurance
Department: Sales, distribution
Position: Assistant to the Head of Sales and Distribution, working student
Job Function: Independent designing and implementation of a management tool; Support of global sales activities
- 05/09** - Steigenberger Hotels, Konstanz (DE)
09/09 Industry: Hotel
Department: Event management, direction
Position: Intern
Job Function: Assistant to the director; Organization of important events (stockholders' meetings); Accounting
- 07/07** - Comstern.de; PCP.ch, Gottmadingen, Schaffhausen (CH)
06/08 Industry: IT
Department: Sales, management
Position: Part time job
Job Function: Marketing; Customer relationship management; Assistant to the management team; Purchasing
- 07/06** - Ladwig und Überall GmbH, Hilzingen (DE)
09/06 Industry: Metal working
Department: Production
Position: Part-time job
Job Function: Work on the assembly line; Shift working; Taskwork
- 12/04** - Unisto GmbH, Konstanz (DE)
12/08 Department: Controlling, IT, management
Position: Intern, part time job
Job Function: Installing computer systems; Assistant in controlling and management; Identify marketing fields



Dildora Saidmuradova

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: Marketing Management
Business Focus 2: International Management
Degree: **Bachelor of Arts in International Business**

09/09 - **Munich Business School**, Munich (DE)
12/09 Program of Study: International Business

EDUCATION / ACADEMIC STUDIES ABROAD

09/08 - **Manhattan Institute of Management**,
02/09 New York (NY, US)
Program of Study: International Business

09/06 - **International Baltic Academy**, Riga (LV)
05/10 Program of Study: Business Administration
Degree: Bachelor

11/94 - **#17 Linguistic School**, Tashkent (UZ)
05/04 Degree: Diploma

LANGUAGE SKILLS

Mother Tongue: Russian, Uzbek
Business Fluent: English
Advanced: German, Persian

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: Adobe Photoshop, Coral Draw
Basic Knowledge: MS Access

ADDITIONAL SKILLS

Volunteer at refugee house „Bolalar“ in
Tashkent (UZ); Students representative in #17 school
Tashkent; Organization of international events in #91
school, Tashkent

WORK EXPERIENCE

05/11 - **AL-Khayrat International**, Piscataway (NJ, US)

07/11 Industry: Food Export
Department: Marketing, Sales
Position: Intern
Job Function: Scheduling meetings; Preparing
documents for clients; Research and preparation of
business plans

03/10 - **Set 24**, Munich (DE)

05/10 Industry: B2B online marketing
Department: Marketing
Position: Intern

12/08 - **A-TAX**, New York (NY, US)

02/09 Industry: Finance, tax
Department: Finance
Position: Intern
Job Function: Scheduling meetings; Preparing
documents for clients; Research and preparation of
business plans

12/07 - **S.A.Partneri**, Riga (LV)

06/08 Industry: Export, import
Department: Marketing
Position: Intern

11/07 - **Barakat**, Riga (LV)

04/08 Industry: Restaurant, food
Department: Marketing
Position: Intern
Job Function: Event planner

09/06 - **International Baltic Academy**, Riga (LV)

04/07 Industry: Education
Position: Working student



Philipp Sanne

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - Munich Business School, Munich (DE)

08/11 Program of Study: International Business

Language Track: German Track

Business Focus 1: International Management

Business Focus 2: Media Management

Degree: **Bachelor of Arts in International Business**

09/06 - Staatliche Fachoberschule Fürstenfeldbruck,

07/08 Fürstenfeldbruck (DE)

Degree: Fachabitur

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - Berkeley College, New York (NY, US)

03/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German

Business Fluent: English

Basic Knowledge: Arabic, Spanish

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel),

Apple iWork

Advanced: SAP, Think-Cell

ADDITIONAL SKILLS

Junge Union; „Gesellschaft für Außenpolitik e. V.“;

„Deutscher Alpenverein e. V.“

WORK EXPERIENCE

05/11 - Knorr-Bremse Systeme für Nutzfahrzeuge GmbH,

09/11 Munich (DE)

Industry: Automobile

Department: Marketing, sales

Position: Working student

Job Function: CRM, Benchmarking

07/10 - Siemens AG, Munich (DE)

12/10 Industry: Electrical industry

Department: Corporate human resources

Position: Working student

Job Function: Assistant to the HR senior consultants

03/10 - Bill Lynch Associates, LLC, New York (NY, US)

05/10 Industry: Consultancy

Position: Intern

Job Function: Assistant to the consultants

01/10 - Paterson for Governor 2010, New York (NY, US)

03/10 Industry: Politics

Position: Intern

05/09 - Nokia Siemens Networks, Dubai (AE)

08/09 Industry: Telecommunication

Department: Strategy

Position: Intern

Job Function: Business intelligence & strategy for

Middle East and Africa



Marcus Schein

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)

08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Marketing Management
Business Focus 2: Media Management
Degree: **Bachelor of Arts in International Business**

08/02 - **Gymnasium am Markt**, Hettstedt (DE)

07/08 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - **Berkeley College**, New York (NY, US)

03/10 Program of Study: General Management International

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Basic Knowledge: Mandarin

IT SKILLS

Advanced: MS Office (Word, Powerpoint, Excel)

ADDITIONAL SKILLS

Social Project: „Clemens-Maria Kinderheim“, Putzbrunn; Raised money through private sponsorship in order to renovate rooms and update furniture at the home; Arranging sponsors, as well as organizing games and events for the children at home

WORK EXPERIENCE

04/11 - **Novartis Pharma**, Nuremberg (DE)

08/11 Industry: Pharma
Department: Transplantation
Position: Intern (Bachelor Thesis)
Job Function: Bachelor thesis - Marketing

05/10 - **Bayer Health Care**, Jakarta (ID)

08/10 Industry: Pharma
Department: Marketing
Position: Intern
Job Function: Forecast development

05/09 - **Bosch AG**, Munich (DE)

08/09 Industry: Automotive aftermarket
Department: Sales
Position: Intern
Job Function: Developing a customer catalogue



Madlien Schenker

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: Financial Management
Business Focus 2: Marketing Management
Degree: **Bachelor of Arts in International Business**
- 09/03** - **Johann-Wolfgang-von-Goethe-Gymnasium**,
06/06 Auerbach (DE)
Degree: Abitur (1,1)

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - **The University of Hong Kong**, Hong Kong (HK)
05/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Spanish
Basic Knowledge: French, Mandarin

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Basic Knowledge: SAP R/3, Wordpress

ADDITIONAL SKILLS

Organization of the Munich Venture Summit 2011;
Founding member of „MBS Innovate!“; Member of
MBS Assessment Center jury; Member of MBS invest

WORK EXPERIENCE

- 05/11** - **EAC Consulting**, Munich (DE)
07/11 Position: Strategic intern
Job Function: Support in the project management;
Consultancy projects for clients
- 06/10** - **Arte Indio SAC**, Lima (PE)
08/10 Industry: Retail, fair trade
Department: Marketing
Position: Strategic marketing intern
Job Function: Redesign of marketing concept;
Project planning and implementation with cooperating
associations
- 05/09** - **Siemens Enterprise Communications GmbH & Co. KG**,
08/09 Munich (DE)
Industry: Communications technology
Department: Human resource operations
Position: Human resource intern
Job Function: Assistance in corporate reorganization
process; Employee transfers & personnel requests



Marc Schwarz

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Financial Management
Business Focus 2: International Management
Bachelor Thesis: „Rechtliche Grundlagen von Fonds im europäischen Vergleich“
Degree: **Bachelor of Arts in International Business**

09/98 - **Gymnasium Pullach**, Munich (DE)
09/07 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - **Boston University**, Boston (MA, US)
05/10 Program of Study: International Finance,
Entrepreneurial Management

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Basic Knowledge: French, Mandarin

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel),
Apple iWork
Advanced: Lotus Notes, Bloomberg Professional,
Visual Basic

ADDITIONAL SKILLS

Tennis in the TC Großhesselohe men's team; Tennis
trainer; Chairman „students-clubbing e. V.“

WORK EXPERIENCE

09/10 - **Bain & Company**, Munich (DE)
today Industry: Consulting
Department: Private Equity Group
Position: Working student
Job Function: Assistance to the consultant activity

05/10 - **Deutsche Bank**, New York (NY, US)
07/10 Industry: Banking
Department: Asset management-Syndicated loans
Position: Intern
Job Function: Trader, analyst

05/09 - **Zurich Financial Services**, Barcelona (ES)
07/09 Industry: Insurance
Department: JV PMO
Position: Intern
Job Function: Assistance to the PMO activities

05/09 - **Feilmeier & Junker**, Munich (DE)
06/09 Industry: Software development
Department: Helpdesk
Position: Intern
Job Function: Assistance



Inna Shor

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Financial Management
Business Focus 2: International Management
Degree: **Bachelor of Arts in International Business**

02/00 - **Gymnasium Fuerstenried West**, Munich (DE)
06/07 Degree: Abitur (2,5)

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - **European Business School**, Madrid (ES)
04/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German, Russian
Business Fluent: English
Advanced: Spanish, French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel, Outlook), Lotus Notes, Prezi
Basic Knowledge: SAP/R3, DATEV

ADDITIONAL SKILLS

Team member in a social project designed to renovate two rooms in a children's home financed through donations; Tutor in languages and maths for pupils; Participation TOPSIM Manager, Participation in MBS open day and educational fairs; IELTS: 7,0
Interests: languages, cultures, traveling, piano playing, literature, arts, tennis, badminton

WORK EXPERIENCE

06/10 - **Robert Bosch España Fabrica Madrid**, Madrid (ES)
09/10 Industry: Automotive
Department: Purchase
Position: Student worker
Job Function: Consignment stock; Purchasing and ordering of materials; Maintenance of contact with suppliers; SAP/R3

01/09 - **Amway GmbH**, Puchheim (DE)
12/09 Department: Finance France
Position: Working student
Job Function: Accounts receivable/payable; Account reconciliation; Balance sheet; Profit & loss statement



Kassian Siorpaes

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - Munich Business School, Munich (DE)
- 08/11** Program of Study: International Business
Language Track: English Track
Business Focus 1: Financial Management
Business Focus 2: International Management
Degree: **Bachelor of Arts in International Business**

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - European Business School, Paris (FR)
- 05/10** Program of Study: International Management
- 02/06** - Worthing College, Worthing (UK)
- 07/06** Degree: A-Levels

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Basic Knowledge: Pascal, C++, VBA, Java, HTML,
PHP with MySQL, SAP, Qlikview, JDEdwards

ADDITIONAL SKILLS

Co-Founder of the charity "Fieberbrunn für
Asylheim Buerglkopf" (2009-2011); Voluntary work for
Red Cross as Ambulance Helper (2008-2009); Student
Council Spokesman (2007-2008); Ski instructing
since 2006 at Skischule Fieberbrunn, Austria

WORK EXPERIENCE

- 06/10** - Orthomedics Pty Ltd (Johnson&Johnson Medical SA),
08/10 Cape Town (ZA)
Industry: Medical
Department: Financial analysis
Position: Intern
Job Function: Financial analysis
- 06/09** - Fritz Egger GmbH & Co KG, St. Johann in Tyrol (AT)
- 08/09** Industry: Manufacturing
Department: Group controlling
Position: Intern
Job Function: Group controlling



Janika Sterk

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: International Management
Business Focus 2: Marketing Management
Degree: **Bachelor of Arts in International Business**
- 09/99** - **Schickhardt Gymnasium Herrenberg**, Herrenberg (DE)
09/08 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 02/10** - **École Supérieure de Commerce La Rochelle**,
06/10 La Rochelle (FR)
Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English, French
Advanced: Spanish
Basic Knowledge: Mandarin

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel),
Adobe Photoshop
Advanced: CLUEN - Encore Recruiting

ADDITIONAL SKILLS

Jazz and Modern Dance coach for three years at the
Tanzsport Club „Schwarz Rot Herrenberg“

WORK EXPERIENCE

- 05/11** - **L'Oréal Deutschland**, Düsseldorf (DE)
09/11 Industry: Consumer goods – cosmetics
Department: Marketing
Position: Intern
Job Function: Product management
- 05/10** - **Jouve et Associés Executive Search**, Paris (FR)
08/10 Industry: Recruiting
Department: Human resources
Position: Intern
Job Function: People research; Database
maintenance; Customer consulting
- 06/09** - **Munich Fabric Start Exhibitions GmbH**, Munich (DE)
09/09 Industry: Textiles
Department: Event and trade fair organization
Position: Intern
Job Function: Assistant in development; Marketing and
implementation of a new exhibition area; Customer
acquisition



Moritz Tenningås

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: International Management
Business Focus 2: Financial Management
Degree: **Bachelor of Arts in International Business**

09/04 - **Schule Schloss Salem**, Überlingen (DE)
06/06 Degree: International Baccalaureate

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - **Bond University**, Gold Coast (AU)
05/10 Program of Study: International Management

10/99 - **Harare International School**, Harare (ZW)
06/04 Degree: High-school & Advanced Placement diplomas

LANGUAGE SKILLS

Mother Tongue: German, Norwegian
Business Fluent: English
Basic Knowledge: French

IT SKILLS

Advanced: MS Office (Word, Powerpoint, Excel),
Apple iWork
Basic Knowledge: Java Programming

ADDITIONAL SKILLS

Fire brigade

WORK EXPERIENCE

06/10 - **ITU, UN**, Geneva (CH)
09/10 Industry: NGO
Department: Project management
Position: Intern
Job Function: Administration

06/09 - **Süd-Chemie**, Munich (DE)
09/09 Industry: Chemical
Department: Controlling
Position: Intern



Zaza Tsulaia

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - Munich Business School, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: International Management
Business Focus 2: Financial Management
Degree: **Bachelor of Arts in International Business**

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - European Business School Dublin, Dublin (IE)
04/10 Program of Study: International Business
01/06 - École d'humanité, Hasliberg-Goldern (CH)
08/07 Degree: High-school diploma

LANGUAGE SKILLS

Mother Tongue: Georgian
Business Fluent: English, Russian
Advanced: German
Basic Knowledge: Arabic

IT SKILLS

Advanced: MS Office (Word, Powerpoint, Excel),
Apple iWork, Adobe CS4

ADDITIONAL SKILLS

„Speed Aid Munich Foundation“ (founding member)

WORK EXPERIENCE

- 01/10** - Ministry of Environmental Protection and Natural
08/10 Resources Of Georgia, Tiflis (GE)
Department: Finance
Position: Assistant
Job Function: Assistant of chief of finance, department of ministry
06/09 - Causacus Cooperation Foundation of Youth
08/10 Development, Hergiswil (CH)
Industry: Foundation
Department: Project planning
Position: Project coordinator
Job Function: Foundation concept; Creation of a marketing plan for foundation
03/08 - Georgian Discovery Tours, Tiflis (GE)
04/08 Industry: Tourism
Department: Sales, marketing
Position: Consultant
Job Function: Consultant to head of sales and marketing; International trade fairs in Berlin and Cologne



Charlotte von Lippe

E-Mail: Charlotte.Lippe@munich-business-school.de

EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)

08/11 Program of Study: International Business

Language Track: German Track

Business Focus 1: Media Management

Business Focus 2: Marketing Management

Degree: **Bachelor of Arts in International Business**

02/06 - **Grabbe-Gymnasium**, Detmold (DE)

04/08 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - **European Business School, Villanueva**, Madrid (ES)

04/10 Program of Study: International Business

09/95 - **The German School**, London (UK)

06/01

LANGUAGE SKILLS

Mother Tongue: German, English

Advanced: Spanish, French

IT SKILLS

Advanced: MS Office (Word, Powerpoint, Excel)

ADDITIONAL SKILLS

Social commitment: Working with disabled children in

Lourdes; Member of „students-clubbing e. V.“

Interests: Traveling, art, design (tailor's apprenticeship),
tennis, sailing (sailing licence)

WORK EXPERIENCE

05/10 - **Loro Piana**, Milan (IT)

07/10 Industry: Fashion

Department: Public relations

Position: Intern

Job Function: Assistant to the Head of PR;

Event management

06/09 - **Reuschel & Co. Privatbankiers**, Munich (DE)

08/09 Industry: Banking

Department: Asset liability management; Wealth
management

Position: Intern



Marc Warczok

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)

08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Financial Management
Business Focus 2: Accounting and Corporate Taxation
Degree: **Bachelor of Arts in International Business**

09/98 - **Leibniz-Gymnasium**, Altdorf (DE)

07/07 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - **San Diego State University**, San Diego (CA, US)

06/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German

Business Fluent: English, Spanish

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)

Advanced: Mac OS, DATEV

ADDITIONAL SKILLS

Tennis instructor

WORK EXPERIENCE

05/11 - **Nord-LB**, New York (NY, US)

08/11 Industry: Banking
Department: Credit risk management
Position: Trainee
Job Function: Credit risk analysis; Portfolio management; Curtailment analysis of the American market

06/10 - **Deutsche Hypothekenbank / Nord-LB**, Madrid (ES)

08/10 Industry: Banking
Department: Real estate
Position: Trainee
Job Function: Portfolio analysis; Auditing; Loan workout

06/09 - **BHF Bank**, Munich (DE)

08/10 Industry: Banking
Department: Private banking
Position: Trainee
Job Function: Portfolio analysis and structuring; Auditing; Order processing

10/07 - **Mc Intyre Hudson**, London (UK)

12/07 Industry: Auditing
Department: Auditing
Position: Trainee
Job Function: Presentation for clients; Assistance of the management; Translation activities



Moritz Wehle

E-Mail: Moritz.Wehle@munich-business-school.de

EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - Munich Business School, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: International Management
Business Focus 2: Financial Management
Bachelor Thesis: Real Estate - Office VS Retail Investments (working title)
Degree: **Bachelor of Arts in International Business**
- 09/06** - Rheinische Friedrich-Wilhelms-Universität, Bonn (DE)
07/08 Program of Study: Economics and Law
- 09/97** - Willibald-Gymnasium, Eichstätt (DE)
07/03

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - San Diego State University, San Diego (CA, US)
06/10 Program of Study: International Business
- 08/03** - St. Columba's College, Dublin (IE)
06/05 Degree: Irish Leaving Certificate

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: French, Italian

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel),
Apple iWork (Pages, Numbers, Keynote)
Advanced: MS Access

ADDITIONAL SKILLS

Senior executive of the „Akademischer Hilfsfond Bonn e. V.“; Squad leader and assistant to the company;
Sergeant major at the Gebirgsjägerbatallion 231;
Group leader at the DPSG St. Georg

WORK EXPERIENCE

- 06/10** - SIEMENS Stiftung, Munich (DE)
08/10 Industry: Non-profit
Department: Social business
Position: Intern
Job Function: Assistant to Head of Social Business department
- 05/09** - Alpha Real Capital, London (UK)
08/09 Industry: Real estate
Department: Alpha German Property Income Trust
Position: Intern
Job Function: Assistant to fund manager
- 03/08** - Frantzen & Wehle, Berlin (DE)
04/08 Industry: Lawyer practice
Department: Real estate
Position: Intern
- 04/07** - Senzera, Cologne (DE)
07/07 Industry: Cosmetics, beauty
Department: Market research
Position: Intern



Gregor Weindorf

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Media Management
Business Focus 2: Marketing Management
Degree: **Bachelor of Arts in International Business**
- 09/07** - **Technical University Munich**, Munich (DE)
02/08 Program of Study: Business Informatics
- 09/94** - **Günter-Stöhr-Gymnasium**, Icking (DE)
06/07 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - **San Diego State University**, San Diego (CA, US)
05/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Spanish
Basic Knowledge: French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel),
Mac OS X, Windows
Advanced: Networks
Basic Knowledge: Photoshop, SAP

ADDITIONAL SKILLS

Leader of Media Team in High-school; Member
of Weindorf-Meinunger Charity Foundation
Interests: Music, photography, traveling;

WORK EXPERIENCE

- 06/10** - **PUMA AG Spain**, Barcelona (ES)
08/10 Industry: Footwear, apparel, luxury goods
Department: Merchandising
Position: Intern
Job Function: Finance; SAP; Research; Maintenance
- 06/09** - **Sony Music Entertainment GmbH**, Munich (DE)
08/09 Industry: Entertainment
Department: International marketing
Position: Intern
Job Function: Maintenance; Shipping; Customer
service; Reserach; Event management; Presentations



Maximilian Weis

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - Munich Business School, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: International Management
Business Focus 2: Media Management
Degree: **Bachelor of Arts in International Business**

05/05 - Dr.-Herbert-Weinberger-Schule, Erding (DE)
05/07 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

02/10 - Berkeley College, New York (NY, US)
05/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Mandarin
Basic Knowledge: French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)

ADDITIONAL SKILLS

Social Work: Personal assistant for physically disabled people at „Caritas-Altenheim St. Korbinian“;
Organization of a social project; Participation in business games
Interests: Economy, tennis, football, winter sports

WORK EXPERIENCE

03/10 - Robert K. Futterman & Associates, New York (NY, US)

06/10 Industry: Real estate
Department: Marketing
Position: Intern
Job Function: Setting up marketing strategies

01/09 - Ebersberger Krankenhaus, Ebersberg (DE)

10/09 Industry: Health care
Department: Executive board
Position: Intern
Job Function: Day-to-day business with the managing director

10/06 - Caritas-Altenheim St. Korbinian, Baldham (DE)

04/07 Industry: Retirement home
Position: Intern



Claus-Martin Weiß

E-Mail: Claus-Martin.Weiss@Munich-business-school.de

EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Financial Management
Business Focus 2: Accounting and Corporate Taxation
Bachelor Thesis: „Analysis of acquisition of Böheim Brauerei GmbH by Getränke Weiß GmbH“
Degree: **Bachelor of Arts in International Business**

08/06 - **Paulaner Brauerei GmbH**, Munich (DE)
08/08 Degree: Industriekaufmann

09/96 - **Gymnasium Pegnitz**, Pegnitz (DE)
06/05 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - **San Diego State University**, San Diego (CA, US)
05/10 Program of Study: International Management

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Basic Knowledge: French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: SAP
Basic Knowledge: DATEV

ADDITIONAL SKILLS

Long time professional Basketball player in German 2. Bundesliga; Most valuable player and team captain of 2007-2008 FC Bayern Basketball championship team; Co-founder of Weiß Energy Solutions GmbH; Interests: Politics, economy and arts

WORK EXPERIENCE

04/10 - **Getränke Weiß GmbH**, Auerbach (DE)
07/10 Industry: Beverages
Department: Management
Position: Assistant to the Manager
Job Function: Strategic restructuring of Böheim Brauerei GmbH

06/10 - **Gauff Rail Engineering GmbH**, Beijing (CN)
08/10 Industry: Engineering
Department: Head office
Position: Assistant to the manager

03/10 - **Getränke Weiß GmbH**, Auerbach (DE)
09/10 Industry: Beverages
Position: Project Leader
Job Function: Responsible for acquisition of Böheim Brauerei GmbH

02/09 - **Weiß Energie Solutions GmbH**, Auerbach (DE)
02/10 Industry: Renewable Energies
Position: Project leader
Job Function: Financial analysis

08/05 - **Eurosand GmbH**, Weiden (DE)
07/06 Industry: Foreign trade, exports
Department: Export
Position: Assistant to the head of sales
Job Function: Competitor analysis and sales



Michael Wieser

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Accounting and Corporate Taxation
Business Focus 2: Financial Management
Degree: **Bachelor of Arts in International Business**
- 09/05** - **Fachoberschule Wasserburg**, Wasserburg am Inn (DE)
07/09 Degree: Fachabitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 03/10** - **Tongji University**, Shanghai (CN)
07/10 Program of Study: Business Administration
- 01/10** - **Ocean Mandarin**, Shanghai (CN)
03/10 Program of Study: Intensive language course
- 08/06** - **ELS Language School**, San Diego (CA, US)
09/06 Program of Study: Intensive language course

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Basic Knowledge: Mandarin

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel),
Mac OS X
Basic Knowledge: Bloomberg, Reuters, VBA

ADDITIONAL SKILLS

Head of student association „MBS Invest e. V.“; Coach of a junior basketball team for over five years at TSV Grafing; Member of MBS Assessment Center jury
Interests: Basketball, skiing, snowboarding, running, mountain biking

WORK EXPERIENCE

- 03/11** - **yavalu GmbH**, Munich (DE)
09/11 Departement: Business Development
Industry: Financial services (Start-up)
Position: Working student
Job Function: Development of a new service model
- 08/10** - **UniCredit Bank AG**, Munich (DE)
02/11 Industry: Investment banking
Department: Equity Research-Airlines & Airports
Position: Working student
Job Function: Development of a capacity and projection model for major airlines using a database and excel
- 06/09** - **Paulaner Brauerei GmbH & Co. KG**, Munich (DE)
08/09 Industry: Food, beverage
Department: Controlling
Position: Intern
Job Function: Assisted during the preparation of a medium-term budget plan
- 06/08** - **Giesecke & Devrient Co. Ltd.**,
08/08 Beijing, Nanchang, Huangshi (CN)
Industry: Technology
Position: Intern
Job Function: Development of a dynamic daily report of manufacturing productivity in different factories



Marc Wollermann

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: International Management
Business Focus 2: Financial Management
Degree: **Bachelor of Arts in International Business**
- 08/05** - **Paul-Spiegel-Berufskolleg**, Warendorf (DE)
07/08 Degree: Abitur
- 08/98** - **Gymnasium Laurentianum**, Warendorf (DE)
07/05

EDUCATION / ACADEMIC STUDIES ABROAD

- 03/10** - **University of Melbourne**, Melbourne (AU)
06/10 Program of Study: Economics and Commerce

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Spanish, Latin
Basic Knowledge: French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel, Outlook)
Basic Knowledge: MS Access, Lotus Notes, DATEV

ADDITIONAL SKILLS

Organization of the fourth MBS Symposium; Part of MBS Assessment Center jury; Winner of management simulation (TOPSIM); Several certificates: CAE, DELE, DELF; Participation in language courses in England and Spain; Organization of a social project

WORK EXPERIENCE

- 04/11** - **Miele**, Bielefeld (DE)
08/11 Industry: Household appliances
Department: Procurement, Logistics
Position: Intern
Job Function: Bachelor thesis
- 07/10** - **Hertz**, Swords, Dublin (IE)
09/10 Industry: Car rental
Department: Accounting
Position: Intern
Job Function: Creation of purchase orders and working on the invoice control file on a daily basis
- 05/09** - **CLAAS**, Harsewinkel, Kreis Gütersloh (DE)
09/09 Industry: Machine construction
Department: Public and investor relations
Position: Intern
Job Function: Preparation of communication materials and organization of a press conference in Budapest (HU)
- 10/06** - **Albatros & Deltha Consulting**, Málaga (ES)
11/06 Industry: Consulting
Department: Management
Position: Intern
Job Function: Assisting the management; Market research; Project management
- 01/03** - **Landesbausparkasse (LBS)**, Warendorf (DE)
01/03 Industry: Banking
Department: Finance
Position: Intern
Job Function: Supporting daily business operations



Felix Würzinger

E-Mail: Felix.Wuerzinger@munich-business-school.de

EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/08** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: International Management
Business Focus 2: Media Management
Bachelor Thesis: Green Building in der Bauindustrie.
Hype oder Zukunft einer gesamten Branche?
(working title)
Degree: **Bachelor of Arts in International Business**
- 09/98** - **Unternehmergehmasium Pfarrkirchen**,
06/07 Pfarrkirchen (DE)
Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 01/10** - **San Diego State University**, San Diego (CA, US)
05/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Basic Knowledge: French, Russian

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: Lotus Notes

ADDITIONAL SKILLS

Great Interest in sports: Former high-performance football player (Spvgg Unterhaching, SV Wacker Burghausen); Member of Rotaract Club Rottal-Inn; Member of students-clubbing e. V.;
Interests: Golf, traveling, fashion

WORK EXPERIENCE

- 06/10** - **Mercedes Benz UK**, Basingstoke (UK)
09/10 Industry: Automotive
Department: Sales, After Sales, CRM, Workshop, Marketing, Finance
Position: Intern
Job Function: Assistant of salesmen; International business relations with MB Germany; Repairing cars
- 06/09** - **Lindner AG**, Arnstorf (DE)
09/09 Industry: Interior constructing, facade building
Department: Lights, radiance
Position: Intern
Job Function: Project mangement; PR; Marketing; Market analysis
- 08/08** - **VR Bank Rottal-Inn**, Pfarrkirchen (DE)
09/08 Industry: Finance
Position: Intern
Job Function: Public relations
- 06/08** - **Lindner GFT**, Arnstorf, Dettelbach (DE)
07/08 Industry: Drywall installation
Department: Marketing
Position: Intern
Job Function: Support of the marketing team; Writing articles; Creating presentations; Google adwords
- 06/06** - **Law Office Dr. Zuleger**, Pocking (DE)
07/06 Position: Jurist assistance



Diego Zenizo

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)

08/11 Program of Study: International Business

Language Track: English Track

Business Focus 1: International Management

Business Focus 2: Financial Management

Degree: **Bachelor of Arts in International Business**

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - **Laval University**, Québec City (CA)

04/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: Spanish

Business Fluent: English, German

Advanced: French

Basic Knowledge: Mandarin

IT SKILLS

Advanced: MS Office (Word, Powerpoint, Excel),

Apple iWork (Pages, Numbers, Keynote)

Basic Knowledge: Adobe Photoshop

ADDITIONAL SKILLS

Volunteer for development projects in Africa (Ghana, Tanzania)

WORK EXPERIENCE

05/10 - **Bherco (formerly Absoluton)**, Québec (CA)

07/10 Industry: Building materials

Department: Strategic planning

Position: Intern

Job Function: Helped create a strategic plan and new marketing strategies for entering new markets

05/10 - **Cemex**, Madrid (ES)

07/10 Industry: Building Materials

Department: Strategic planning for EMEA & A

Position: Intern

Job Function: Created a KPI glossary; Profiled competitors; Helped run reports for country and regional presidents

06/08 - **Grupo Teledinámica**, Monterrey (MX)

07/08 Industry: IT

Department: Administration, marketing

Position: Intern

Job Function: Created a database map with all former/current clients and helped target new clients



Regina Zimmer

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EDUCATION / ACADEMIC STUDIES IN GERMANY

09/08 - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Financial Management
Business Focus 2: International Management
Degree: **Bachelor of Arts in International Business**

09/97 - **Ignaz-Günther-Gymnasium**, Rosenheim (DE)
06/06 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

01/10 - **Berkeley College**, New York (NY, US)
03/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Basic Knowledge: Spanish, Italian, Russian

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: Adobe InDesign, Photoshop, Acrobat

ADDITIONAL SKILLS

Voluntary membership and supporting writer at
„Diabetes-Zentrale e. V.“

WORK EXPERIENCE

09/10 - **Siemens AG**, Munich (DE)
03/11 Industry: Electrical engineering
Department: Corporate finance audit
Position: Working student
Job Function: Support of professional development and performance measurement within the CF department

02/10 - **Promotion Marketing Association of America, Inc.**
06/10 New York (NY, US)
Industry: Marketing
Department: Educational foundation, integrated marketing
Position: Social media accelerator, event assistant
Job Function: Project management; Market research; Participation of various educational conferences

04/09 - **PushUp Vitamine OHG**, Munich (DE)
08/09 Industry: E-Commerce, cosmetics
Department: Product management, accounting
Position: Freelancer with subsequent internship
Job Function: Responsibility for several product lines; Sales increase; Analysis of potential target groups

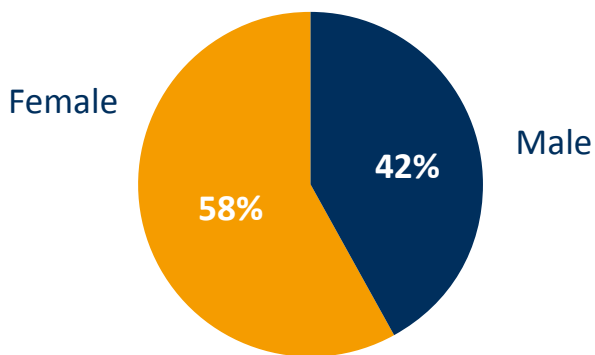
06/08 - **Kanzlei Dietrich und Kretschmar**, Munich (DE)
08/08 Industry: Tax consultancy, accountancy firm
Department: Audit
Position: Intern in accounting, audit
Job Function: Preparing financial statements for several different clients

OUR MASTER GRADUATES 2011

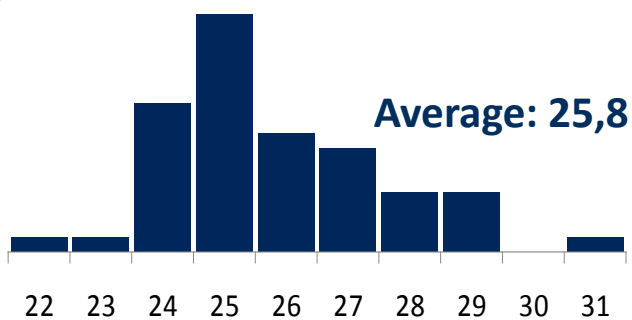


OVERVIEW ABOUT OUR MASTER STUDENTS

Gender distribution



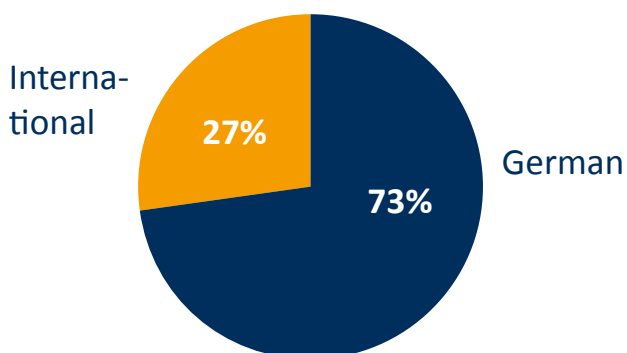
Age distribution (at end of program)



Nationalities represented:

Germany, Greece, Austria, USA, Serbia, Uruguay, Russia, Switzerland, Uzbekistan, Georgia, Mexico

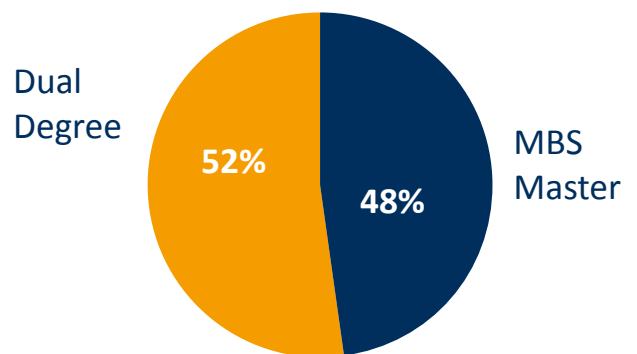
Nationalities (Overall)



Students spent Semesters Abroad at

- Boston University (US)
- Sophia Antipolis (FR)
- INSEEC Business School, Paris (FR)
- Tongji University, Shanghai (CN)
- San Diego State University (US)
- Università Bocconi, Milan (IT)
- ...

Programs



Bachelor Degree from

- Munich Business School (DE)
- LMU Munich (DE)
- ESB Reutlingen (DE)
- Innsbruck University (AT)
- University of San Diego (US)
- Université Nice Sophia Antipolis (FR)
- Hogeschool Rotterdam (NL)
- ...

Internships at

- | | |
|-----------------|-----------------|
| ● Sony Ericsson | ● van Laack |
| ● BASF | ● Bogner |
| ● Siemens | ● Merrill Lynch |
| ● Daimler | ● adidas Group |
| ● KPMG | ● Porsche |
| ● Rena Lange | ● Sotheby's |
| ● BMW Group | ● Accenture |
| ● Sky | ● Hochtief |
| ● Ernst&Young | ● Zalando |

Average number of languages spoken by every MBS graduate: 3,1
(at least at „advanced“ level)



Daniel Andreoli

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Innovation & Entrepreneurship
Business Focus 2: Internat. Marketing Management
Master Thesis: „Konzeption einer BrandScoreCard als Strategieimplementierungstool für die MÄRZ München GmbH & Co. KG“
Degree: **Master of Arts in International Business**
- 09/06** - **Munich Business School**, Munich (DE)
08/09 Program of Study: International Management
Degree: Bachelor of Arts
- 09/96** - **Nymphenburger Gymnasium**, Munich (DE)
06/06 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **University of Westminster**, London (UK)
01/11 Program of Study: International Management
- 01/08** - **European Business School**, Paris (FR)
06/08 Program of Study: International Management

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English, French
Advanced: Italian

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)

ADDITIONAL SKILLS

Participation at the „business@school“ program of the Boston Consulting Group; Team member in a social project designed to help children in need in cooperation with Ronald McDonald House Charities; Member of the founding team of MBS Career-Day

WORK EXPERIENCE

- 02/11** - **MÄRZ München GmbH & Co. KG**, Munich (DE)
08/11 Industry: Textile
Department: Marketing
Position: Intern
Job Function: Preparation for master thesis
- 05/09** - **MÄRZ München GmbH & Co. KG**, Munich (DE)
07/09 Industry: Textile
Department: Floors Space Management
Position: Intern
Job Function: Bachelor thesis: „The meaning of a sales-market oriented vertical-integration strategy“
- 06/08** - **Fagor Brandt SAS**, Reuil-Malmaison (FR)
08/08 Industry: Electronic
Department: Sales, E-Commerce
Position: Intern
Job Function: Handling customer inquiries; Supporting the sales team and eCommerce tasks
- 05/07** - **CCR Reverse Logistics Group**, Dornach (DE)
08/07 Industry: Recycling
Department: Sales, Business Development
Position: Intern
Job Function: Support of the sales team; Creating competitive comparisons
- 12/06** - **SetCo. GmbH**, Munich (DE)
02/07 Industry: Marketing
Department: Marketing
Position: Intern
Job Function: Creating booklets and brochures



Simon Beer

E-Mail: Simon.Beer@munich-business-school.de

EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: International Financial Management
Business Focus 2: Innovation & Entrepreneurship
Degree: **Master of Arts in International Business**
University of Dual Degree: Boston University
Dual Degree: **Master of Science in Financial Economics**
- 09/06** - **Munich Business School**, Munich (DE)
08/09 Program of Study: International Business
Degree: Bachelor of Arts in International Business
- 08/95** - **Musikgymnasium der Regensburger Domspatzen**,
05/04 Regensburg (DE)
Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **Boston University**, Boston (MA, US)
05/11 Degree: Master of Science in Financial Economics
- 02/08** - **Tongji University**, Shanghai (CN)
06/08 Program of Study: International Business
- 09/01** - **Fort Scott High School**, Fort Scott (KS, US)
08/02 Degree: High-school diploma

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English, Spanish, French
Basic Knowledge: Italian, Mandarin

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Basic Knowledge: SAP

ADDITIONAL SKILLS

Tutor for international students

WORK EXPERIENCE

- 08/08** - **Siemens AG**, Munich (DE)
04/10 Industry: IT Solutions and Services
Department: Controlling, Risk Management
Position: Working Student
Job Function: Controlling of international projects;
Analyzing financial data; Completion of bachelor
thesis: „Frühzeitige Erkennung von Projektrisiken für
ein effizientes Risikomanagement im internationalen
IT-Lösungsgeschäft der Siemens AG“
- 07/08** - **KPWT**, Regensburg (DE)
09/08 Industry: Auditing, tax, strategy consultancy
Position: Intern
Job Function: Balance sheet analysis; Assisting in the
creation of balance sheet and income statement;
Research
- 05/07** - **BMW AG**, Olbia (IT)
08/07 Department: International events
Position: Intern
Job Function: Representation of the BMW Group;
Lead generation; CRM
- 07/06** - **Premiere Sport AG**, Magny Cours (FR)
07/06 Industry: Television
Position: Intern
Job Function: Interpreter and general assistance
- 01/05** - **EI Computers (PC CITY)**, Alicante (ES)
09/05 Industry: Computer, hardware, electronics
Department: Sales
Position: Full time employee
Job Function: Customer Service; Sales; Merchandiser
- 10/04** - **Luz Garden**, Alicante (ES)
12/04 Industry: Illumination
Department: Sales
Position: Intern
Job Function: Customer service



Josef Bichler

E-Mail: Josef.Bichler@munich-business-school.de

EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: International Financial Management
Business Focus 2: Innovation & Entrepreneurship
Master Thesis: Indigenous Innovation in China
(working title)
Degree: **Master of Arts in International Business**
University of Dual Degree: SKEMA Business School
Dual Degree: **Master of Science in Entrepreneurship
& Innovation**
- 10/03** - **Ludwig-Maximilians-University**, Munich (DE)
12/08 Program of Study: Economics
Degree: Graduate Economist (Diplom)
- 09/93** - **Gymnasium Tegernsee**, Tegernsee (DE)
06/02 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **SKEMA Business School**, Sophia Antipolis (FR)
04/11 Degree: Master of Science in Entrepreneurship
& Innovation
- 01/07** - **University of Copenhagen**, Copenhagen (DK)
07/07 Program of Study: Economics (ERASMUS)

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Basic Knowledge: French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: SAP R/3 (CO)
Basic Knowledge: STATA, SPSS

ADDITIONAL SKILLS

Participation in „Marga“ and „EPM“ (École
d'Entreprises pour le Perfectionnement au
Management) Business Games; Member of
„Münchner Volkswirte Alumni-Club e. V.“;
Civilian Service: Nursing Home

WORK EXPERIENCE

- 05/10** - **Stern Stewart & Co.**, Munich (DE)
08/10 Industry: Consulting
Department: Strategy consulting
Position: Junior consultant
Job Function: Development of a new organizational
structure of a financial services company
- 10/09** - **Verein zur Förderung d. Jugendkultur e. V.**, Münster (DE)
04/10 Industry: Social services
Department: Strategy
Position: Student consultant
Job Function: Development and calculation of different
business scenarios for a non-profit organization
- 07/07** - **TÜV SÜD China Holding Ltd.**, Hong Kong (CN)
10/07 Industry: Services, testing, certification, consulting
Department: Controlling, finance
08/06 - Position: Intern
12/06 Job Function: Development and preparation of three
year budget plan (SAP R/3 CO)
- 08/05** - **TÜV Asia Pacific Holding Ltd.**, Hong Kong (CN)
10/05 Industry: Services, testing, certification, consulting
Department: Controlling, finance
Position: Intern
Job Function: Handling of profitability analysis; Profit
center accounting; Planning framework in SAP R/3 (CO)
- 08/04** - **TÜV Product Service Japan Ltd.**, Tokyo (JP)
10/04 Industry: Services, testing, certification, consulting
Department: Controlling, business development
Position: Intern
Job Function: Development and preparation of three
year budget plan (SAP R/3 CO)
- 05/03** - **TÜV America Inc.**, Boston (MA, US)
09/03 Industry: Services, testing, certification, consulting
Department: Certification body
Position: Intern
Job Function: Reviewing and completing internal
process of reports from certification audits



Lukas Czapla

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Internat. Marketing Management
Business Focus 2: Innovation & Entrepreneurship
Degree: **Master of Arts in International Business**
University of Dual Degree: Florida International University
Dual Degree: **IMBA (International Master of Business Administration)**
- 10/05** - **University of Applied Sciences Karlsruhe**, Karlsruhe (DE)
02/09 Program of Study: International Management
Degree: Bachelor of Arts
- 08/02** - **Gymnasium Schulzentrum Seminar Marienhöhe**,
06/04 Darmstadt (DE)
Degree: Abitur
- 08/94** - **Dreieichgymnasium**, Langen (DE)
07/01

EDUCATION / ACADEMIC STUDIES ABROAD

- 08/10** - **Florida International University**, Miami (FL, US)
08/11 Degree: IMBA (International Master of Business Administration)
- 09/01** - **Brewster Academy**, Wolfeboro (NH, US)
06/02 Degree: High-school diploma

LANGUAGE SKILLS

Mother Tongue: German, Polish
Business Fluent: English
Advanced: Spanish
Basic Knowledge: French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel), iWork
Advanced: Final Cut Pro, Adobe Photoshop CS5

ADDITIONAL SKILLS

Student representative of MBS; Student representative of Schulzentrum Marienhöhe; Webdesign and consulting for SIGNUM construction planning; Board member of MarLuk recycling company

WORK EXPERIENCE

- 07/11** - **Wolff und Müller Holding GmbH & Co. KG**,
11/11 Stuttgart (DE)
Industry: Construction
Position: Intern
- 05/10** - **John Paul Mitchell Systems**, Beverly Hills (CA, US)
08/10 Industry: Beauty
Department: Marketing
Position: Marketing intern
Job Function: Global market research; Category analysis; Brand strategy; Initiation of marketing campaigns
- 10/08** - **Bilfinger Berger Hochbau GmbH**, Frankfurt a. M. (DE)
02/09 Industry: Construction
Department: Field service, trading
Position: Intern (writing bachelor thesis)
Job Function: Analyzing current controlling instruments
- 08/07** - **Bilfinger Berger Services Australia**, Sydney (AU)
01/08 Industry: Construction
Department: IT, controlling
Position: IT, controlling intern
Job Function: Implemented a content management system; Investigated business requirements for the group
- 07/06** - **Bilfinger Berger AG**, Frankfurt a. M. (DE)
09/06 Industry: Construction
Department: Sales, marketing, controlling
Position: Intern
Job Function: Developed administrative procedures; Prepared and attended negotiations; Acquired skills in sales
- 05/05** - **Tecis Financial Services AG**, Frankfurt a. M. (DE)
02/06 Industry: Finance
Department: Sales
Position: Sales intern
Job Function: Developed sales strategy for mutual fund; Analyzed stock market situations; Planned team meetings



Nina Dunker

E-Mail: Nina.Dunker@munich-business-school.de

EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: Internat. Marketing Management
Business Focus 2: Luxury Management
Master Thesis: „Development of a competitive strategy for the entrance of Henkel AG & Co. KG into the French market for Automatic Dishwashing Detergents“
Degree: **Master of Arts in International Business**
- 08/06** - **FH Ludwigshafen am Rhein**, Ludwigshafen a. R. (DE)
08/09 Program of Study: International Business Administration (IBA)
Degree: Bachelor of Science
- 08/06** - **BASF SE**, Ludwigshafen am Rhein (DE)
08/09 Degree: Industriekauffrau (IHK)
- 07/03** - **Berufskolleg am Wasserturm**, Bocholt (DE)
06/06 Degree: Wirtschaftsabitur
- 07/97** - **Mariengymnasium**, Bocholt (DE)
06/03 Degree: Mittlere Reife

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **EGADE Business School / ITESM**, Monterrey (MX)
12/10 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English, Spanish
Basic Knowledge: French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: Lotus/I-Notes, AC Nielsen/Minerva
Basic Knowledge: SAP/R3, SPSS

ADDITIONAL SKILLS

Member of the international aid agency Malteser Hilfsdienst

WORK EXPERIENCE

- 01/11** - **Henkel AG & Co. KGaA**, Düsseldorf (DE)
07/11 Industry: FMCG
Department: Regional marketing/automatic dishwashing
Position: Intern (Master Thesis)
Job Function: Strategic planning of marketing activities and innovations for Western Europe
- 05/10** - **Henkel AG & Co. KGaA**, Düsseldorf (DE)
09/10 Industry: Adhesive technologies
Department: Marketing communications EMEA
Position: Intern
Job Function: Organization of trade fairs; Campaign management and administration of print media
- 05/08** - **BASF Chile S.A.**, Santiago de Chile (CL)
09/08 Industry: Chemicals
Department: Supply chain management
Position: Intern
Job Function: Analysis of payment delays and improvement of the invoicing process
- 08/06** - **BASF SE**, Ludwigshafen am Rhein (DE)
08/09 Industry: Chemicals
Department: Marketing, sales
Position: Intern, bachelor thesis
Job Function: Support in project management and planning as well as several independent analyses
- 08/06** - **BASF SE**, Ludwigshafen am Rhein (DE)
08/09 Industry: Chemicals
Department: Procurement, controlling
Position: Intern
Job Function: Value based management; Volume bundling analysis; Administration of sourcing tools



Stephanie Ehrenböck

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - Munich Business School, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Accounting and Corporate Taxation
Business Focus 2: International Financial Management
Degree: **Master of Arts in International Business**
University of Dual Degree: Boston University
Dual Degree: **Master of Science in Administrative Studies (Financial Economics)**
- 09/02** - University of Applied Sciences Hof, Hof (DE)
08/07 Program of Study: Taxation, Accounting & Auditing; Controlling, Consulting, Finance
Degree: Diploma
- 09/99** - FOS-Secondary School Specialized in Economical
08/01 Sciences, Rosenheim (DE)
Degree: Fachabitur
- 09/93** - Ignaz-Günther-Gymnasium, Rosenheim (DE)
08/99 Degree: Mittlere Reife

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - Boston University, Boston (MA, US)
05/11 Degree: Master of Science in Administrative Studies (Financial Economics)

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English, Italian
Basic Knowledge: Spanish, French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel), DATEV
Advanced: SAP

ADDITIONAL SKILLS

Membership Junge Union - JU Bayern;
DSV Skiing Instructor's license; Research Assistant at Boston University

WORK EXPERIENCE

- 08/09** - Reinigung Mirabell-Coundé GmbH, Salzburg (AT)
10/09 Industry: Dry Cleaning and Laundry
Department: General Management
Position: Managing Director
Job Function: Integration into established company (Reinigung Ehrenböck GmbH)
- 10/07** - Reinigung Ehrenböck GmbH, Rosenheim (DE)
08/09 Industry: Dry Cleaning and Laundry
Department: General Management
Position: Member of Management Team
Job Function: Daily issues accomplishment and acquisition of Reinigung Mirabell-Coundé GmbH
- 02/05** - Schlander & Partner GmbH, Prien am Chiemsee (DE)
09/06 Industry: Insurance Broker
Department: Accounting, Insurance Law
Position: Executive Manager
Job Function: Damage adjustment; Risk management
- 09/02** - EHS Steuerberatungsges. mbH, Fürth (DE)
02/05 Industry: Tax Consulting, Lawyer's Office
Position: Student Trainee
Job Function: Bookkeeping; Tax returns; Financial statement assistant



Marie-Christine Esser

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: Internat. Marketing Management
Business Focus 2: Luxury Management
Master Thesis: „The Influence of Digital Media on the Endconsumer within the German Food Service Industry and the Impact on the Supply Chain“
Degree: **Master of Arts in International Business**
University of Dual Degree: SKEMA Business School
Dual Degree: **Master of Science in Entrepreneurship & Innovation**
- 03/06** - **International University of Applied Sciences**
04/09 **Bad Honnef**, Bad Honnef (DE)
Program of Study: Marketing & Event Management
Degree: Bachelor of Arts
- 09/96** - **Gymnasium Schwertstraße**, Solingen (DE)
07/05 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **SKEMA Business School**, Sophia Antipolis (FR)
04/11 Degree: Master of Science in Entrepreneurship & Innovation
- 07/07** - **Victoria University of Melbourne**, Melbourne (AU)
12/07 Program of Study: Marketing

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Mandarin, Russian
Basic Knowledge: French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Basic Knowledge: SPSS, Access

ADDITIONAL SKILLS

Volunteer IMG World Melbourne (AU); Event: Melbourne Bicycle; Event: Melbourne Marathon, Assistant at event agency; International University of Applied Sciences Bad Honnef

WORK EXPERIENCE

- 06/10** - **SMC Management Consulting**, Meerbusch (DE)
08/10 Industry: Consulting
Department: Consulting
Position: International Manager
Job Function: International corporate development
- 02/08** - **Daimler AG**, Wuppertal (DE)
08/08 Industry: Automotive
Department: Marketing
Position: Intern
Job Function: Implementation of marketing activities



Stefan Feichtinger

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Innovation & Entrepreneurship
Business Focus 2: Internat. Marketing Management
Master Thesis: „Untersuchung des Ressourcenbedarfs bei Transformationsprozessen und deren Erfolgsmessung“
Degree: **Master of Arts in International Business**
University of Dual Degree: INSEEC
Dual Degree: **Master of Science in International Business & Strategy**
- 09/93** - **Pater-Rupert-Mayer-Gymnasium**, Pullach (DE)
06/00 Degree: Mittlere Reife

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **INSEEC**, Paris (FR)
12/10 Degree: Master of Science in International Business & Strategy
- 09/02** - **Keele University**, Keele (UK)
06/06 Program of Study: International Business Management and International Politics
Degree: Bachelor of Arts
- 09/00** - **Kelly College**, Tavistock (UK)
06/02 Degree: A-Levels

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: French
Basic Knowledge: Spanish

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel), HTML
Advanced: iWork, CRM Systems

ADDITIONAL SKILLS

Senior snowboard instructor

WORK EXPERIENCE

- 05/10** - **h&z Unternehmensberatung**, Munich (DE)
07/10 Industry: Consulting
Department: Business excellence
Position: Intern
- 05/10** - **Webasto Japan Co., Ltd**, Higashi-Hiroshima (JP)
07/10 Industry: Automotive supplier
Department: Operations, sales
Position: Intern
Job Function: International benchmarking;
Organisation of exhibition for big clients
- 06/09** - **ViCommerce GmbH (Start-up)**, Munich (DE)
06/10 Industry: IT
Department: Sales, marketing
Position: Sales manager
Job Function: Pitching product to clients;
Marketing; PR
- 07/08** - **Euro London Appointments Ltd**, Munich (DE)
12/08 Industry: Recruiting
Department: IT recruitment
Position: Recruitment consultant
Job Function: Searching for IT personnel;
Acquisition of new clients
- 08/06** - **UKIP Media & Events Ltd**, Dorking (UK)
06/08 Industry: Events
Department: Marketing exhibitions
Position: Marketing executive
Job Function: Global marketing for international specialist exhibitions in the automotive sector
- 06/05** - **Bildschirmhelden**, Munich (DE)
08/05 Industry: TV, media
Department: Marketing
Position: Intern
Job Function: Arranging castings; Merchandising; Event
- 06/04** - **Stage Academy**, Munich (DE)
08/04 Industry: Events
Department: Organization, operations
Position: Intern
Job Function: Organization of the „StarCup04“ event



Dirk Feldrappe

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: International Financial Management
Business Focus 2: International Family Firms
Degree: **Master of Arts in International Business**
- 09/06** - **Munich Business School**, Munich (DE)
02/10 Program of Study: International Business
Degree: Bachelor of Arts in International Business
- 08/03** - **Sparkasse Mittelthüringen**, Erfurt (DE)
01/06 Degree: Bankkaufmann
- 08/95** - **Gymnasium Bergschule Apolda**, Apolda (DE)
06/03 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 08/10** - **University of North Carolina at Charlotte**,
12/11 Charlotte (NC, US)
Degree: Master of Science in Economics
- 01/08** - **Manhattan Institute of Management**,
04/08 New York (NY, US)
Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Basic Knowledge: Spanish, Arabic

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: Lotus Notes, Bloomberg, Reuters

ADDITIONAL SKILLS

Fulbright scholar 2010-2011 Scholar of the bildungsfond; Volunteer fire-fighter; Member of the political party CDU; Member of the economic honor society Omicron Delta Epsilon; Member of the project team "Play soccer, get together"

WORK EXPERIENCE

- 09/09** - **yavalu GmbH**, Munich (DE)
04/10 Industry: Finance
Department: Portfolio Management
Position: Intern
Job Function: Google AdWord campaign; Customer relation management
- 09/09** - **UniCredit Bank AG**, Munich (DE)
04/10 Industry: Investment Banking
Department: Financial Risk Advisory
Position: Project Assistant (part time)
Job Function: Calculation of hedging opportunities; Organization of steel and paper conferences; Supporting of project finance advisors; Publishing a bi-weekly paper
- 05/09** - **UniCredit Bank AG**, Munich (DE)
09/09 Industry: Investment Banking
Department: Financial Risk Advisory
Position: Intern
Job Function: Calculation of hedging opportunities; Organization of steel and paper conferences; Supporting of project finance advisors; Publishing a bi-weekly paper
- 05/08** - **Ad Notam LLC**, New York (US, NY)
08/08 Industry: Multimedia
Department: Sales
Position: Intern
Job Function: Prospecting and developing new client relationships; Geography and markets; Data management; Creating and monitoring of a Google Adword campaign
- 06/07** - **Donner & Reuschel AG**, Munich (DE)
08/07 Industry: Banking
Department: Investment Banking
Position: Intern
Job Function: Compiling a pitch book and style guide; Dissection of performance numbers of the portfolios; Preparation of partner meetings; Asset management; Alternative investments; Risk management



Carina Furtunescu

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: Innovation & Entrepreneurship
Business Focus 2: Internat. Marketing Management
Master Thesis: „Innovative Sales & Product strategies:
The case of Sony Ericsson & Mobile Applications
in Turkey“
Degree: **Master of Arts in International Business**

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** **Tongji University**, Shanghai (CN)
09/07 - **IUP-Université Sophia Antipolis**, Sophia Antipolis (FR)
06/09 Program of Study: Enterprise Strategy and
International Development
Degree: Bachelor
09/02 - **Colegiul National „Ion Neculce“**, Bucharest (RO)
06/05 Degree: Baccalaureate

LANGUAGE SKILLS

Mother Tongue: Romanian
Business Fluent: English, French
Advanced: Italian
Basic Knowledge: German, Spanish, Mandarin

IT SKILLS

Advanced: MS Office (Word, Powerpoint, Excel),
GfK Professional, Internet Explorer
Basic Knowledge: SAP

ADDITIONAL SKILLS

Vice-president of the Students Office at IUP Sophia
Antipolis
Interests: Traveling

WORK EXPERIENCE

- 02/11** - **Sony Ericsson**, Munich (DE)
08/11 Industry: Telecommunication
Department: Marketing, sales operations
Position: Market analyst
Job Function: Market analysis of the CEEMEA region
04/10 - **Sony Ericsson**, Munich (DE)
08/10 Industry: Telecommunication
Department: Finance, accounting
Position: Student job
05/09 - **Monte Carlo Palace**, Bucharest (RO)
08/09 Industry: Hotel
Department: Marketing
Position: General manager assistant
Job Function: Budget allocation; Cost negotiation;
Personnel recruitment; Quality control;
Communication campaigns
05/08 - **Marvel Promotion**, Bucharest (RO)
08/08 Industry: Hotel
Department: Marketing, sales and operations
Position: Market analyst



Anjela Geerlings

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: Innovation & Entrepreneurship
Business Focus 2: International Financial Management
Master Thesis: Company survival in the fast paced Dot.com industry (working title)
Degree: **Master of Arts in International Business**
University of Dual Degree: INSEEC
Dual Degree: **Master of Science in International Business Strategy**

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **INSEEC**, Paris (FR)
06/11 Degree: Master of Science in International Business Strategy
09/07 - **Fachhochschul-Studiengänge der Wiener Wirtschaft**,
02/08 Vienna (AT)
Program of Study: Management & Entrepreneurship (ERASMUS)
09/04 - **Hogeschool Rotterdam**, Rotterdam (NL)
08/08 Program of Study: International Business and Management studies
Degree: Bachelor in Business Administration
09/99 - **St. Stanislascollege**, Delft (NL)
05/04 Degree: HAVO Diploma

LANGUAGE SKILLS

Mother Tongue: Dutch
Business Fluent: English
Advanced: German
Basic Knowledge: Spanish, French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: MS Project, SAP

ADDITIONAL SKILLS

Student Council member during secondary school (00-04); Students representative at the Hogeschool Rotterdam; Set up own successful company

WORK EXPERIENCE

- 02/11** - **Zalando**, Berlin (DE)
today Industry: E-Commerce
Department: Display marketing
Position: Intern display marketing
Job Function: Display Marketing Specialist NL
05/10 - **Arcadis**, Rotterdam (NL)
08/10 Industry: Infrastructure engineers
Department: Road and public transport
Position: Project assistant
Job Function: Responsible for financial care of contracts and archiving of mutation reports
09/08 - **Belastingdienst Toeslagen**, Rijswijk (NL)
08/09 Industry: Public services
Department: Final allocation
Position: Controller
Job Function: Responsible for final allocation of income related benefits in healthcare and rent
05/07 - **AAC Delft**, Delft (NL)
08/07 Industry: Accounting
Department: Back office
Position: Assistant bookkeeper and secretary
08/06 - **Ciao GmbH**, Munich (DE)
02/07 Industry: Comparison shopping
Department: Online marketing
Position: Intern SEO and online marketing Netherlands
01/05 - **Anjela Trade**, Delfgauw (NL)
08/09 Industry: Retailer of beverages
Department: Sales
Position: Owner
Job Function: Set up own company as part of business project for school project; Importing and selling beverages



Roman Franz Gronau

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: Accounting and Corporate Taxation
Business Focus 2: International Financial Management
Master Thesis: „The Chinese IPO-Market – an Empirical Examination of IPO-Underpricing in a new Market Environment“
Degree: **Master of Arts in International Business**
- 08/04** - **LDT Nagold**, Nagold (DE)
01/07 Program of Study: Business Administration
Degree: Business Economist
- 08/04** - **Schuhhaus Klauser GmbH & Co. KG**, Wuppertal (DE)
07/06 Degree: Kaufmann im Einzelhandel (2,0)
- 08/02** - **Berufskolleg Elberfeld Wuppertal**, Wuppertal (DE)
07/04 Degree: Fachabitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **Fudan University School of Management**,
12/10 Shanghai (CN)
Program of Study: IMBA (International Master of Business Administration)
- 03/08** - **Northwood University**, West Palm Beach (FL, US)
11/08 Program of Study: International Business
Degree: Bachelor of Business Administration (BBA)

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Basic Knowledge: Spanish

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: SAP R/3, Oracle Hyperion Essbase,
Navision-Citrix

ADDITIONAL SKILLS

Triple A Scholarship from Munich Business School

WORK EXPERIENCE

- 05/11** - **PricewaterhouseCoopers AG**, Munich (DE)
08/11 Industry: Tax accountancy, auditing
Department: Transaction services
Position: Consultant (Intern)
Job Function: Economical analyses of target companies for selling and buying side; Collocation of information on critical M&A factors
- 01/11** - **KPMG Europe LLP**, Munich (DE)
03/11 Industry: Tax accountancy, auditing
Department: Audit
Position: Associate (intern)
Job Function: Audit of annual financial statements; Proof-reading of appendix and management report
- 06/10** - **FriendScout24 GmbH**, Munich (DE)
08/10 Industry: Information technology and services
Department: Controlling, accounting
Position: Financial Analyst, controller (Internship)
Job Function: Legal reporting; Internal control over financial reporting (ICFR) documentation
- 09/09** - **FriendScout24 GmbH**, Munich (DE)
05/10 Industry: Information technology and services
Department: Controlling, accounting
Position: Financial analyst, controller (student trainee)
Job Function: Preparation of monthly reports; Support on forecast and periodical processes; Accounting of invoices
- 01/07** - **Schuhhaus Klauser GmbH & Co. KG**, Wuppertal (DE)
01/08 Industry: Consumer goods
Department: Sales
Position: Sales manager
Job Function: Procurement; Sales; Visual merchandising



Dominic Groß

E-Mail: Dominic.Gross@munich-business-school.de

EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Innovation & Entrepreneurship
Business Focus 2: International Financial Management
Master Thesis: „Diversifikationsstrategie europäischer Baukonzerne - Analyse der aktuellen Situation in der Bauwirtschaft und Ableitung von Diversifikationsmöglichkeiten aus relevanten Trends“
Degree: **Master of Arts in International Business**
- 10/05** - **Hochschule Calw**, Calw (DE)
10/08 Program of Study: Taxation, auditing, accounting
Degree: Bachelor of Arts
- 08/01** - **Gymnasium Kleine Burg**, Braunschweig (DE)
06/03 Degree: Abitur
- 08/96** - **Gymnasium Kleine Burg**, Braunschweig (DE)
06/00 Degree: Mittlere Reife

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **EGADE Business School/ITESM**, Monterrey (MX)
12/12 Program of Study: International Business
- 09/00** - **Lancing College**, Lancing (UK)
06/01 Degree: Lower Six

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Spanish, Portuguese
Basic Knowledge: French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel),
Mac Os
Basic Knowledge: SAP

ADDITIONAL SKILLS

Member of voluntary Fire Brigade; Politics; Traveling

WORK EXPERIENCE

- 04/11** - **The Boston Consulting Group GmbH**, Munich (DE)
08/11 Industry: Consulting for construction
Position: Extern
- 05/10** - **UniCredit Bank AG**, Munich (DE)
08/10 Industry: Banking
Department: Credit risk management
Position: Analyst
Job Function: Credit risk management; Rating for emerging market counterparts
- 11/08** - **FAS International Auditing and Assurance GmbH/**
05/10 FAS AG/FAS Gruppe, Munich (DE)
Industry: Consulting, auditing
Position: Consultant
Job Function: Consulting projects for IFRS clients
- 01/07** - **Jungman, Fricke & Seewald**, Bremen (DE)
02/07 Industry: Auditing, tax consulting
Position: Intern
- 04/06** - **HOCHTIEF AG**, Prague (CZ)
06/07 Industry: Construction
Department: Finance
Position: Intern, Assistant to CFO
Job Function: Valuation of business; Controlling
- 08/04** - **Gross + Partner**, Braunschweig (DE)
07/05 Industry: Tax consulting
Position: Intern
- 09/03** - **Digipronto**, São Paulo (BR)
10/03 Industry: Advertisement
Department: Sales
Position: Intern



Katharina Gruber

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
11/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: International Financial Management
Business Focus 2: Innovation & Entrepreneurship
Master Thesis: „Diversification Discount - and its Connection to Investor Relations using the Example of German Chemical Conglomerate BASF SE“
Degree: **Master of Arts in International Business**
University of Dual Degree: SKEMA Business School
Dual Degree: **Master of Science in Corporate Finance**
- 08/06** - **FH Ludwigshafen**, Ludwigshafen (DE)
08/09 Program of Study: International Business
Administration, Corporate Studies in Cooperation with BASF SE
Degree: Bachelor of Science in International Business
- 06/06** - **BASF SE**, Ludwigshafen (DE)
01/09 Degree: Industriekauffrau (89 out of 100 points)
- 08/98** - **Eduard-Spranger-Gymnasium**, Landau (DE)
04/06 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **SKEMA Business School**, Sophia Antipolis (FR)
04/11 Degree: Master of Science in Corporate Finance

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Spanish
Basic Knowledge: French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: Different SAP/R3 Modules

ADDITIONAL SKILLS

Supporting the program director to create new teaching material for the course „Mergers & Acquisition“; Drawing up a new business concept for a charitable organization; Member of the javelin German junior national team (2005-2007)

WORK EXPERIENCE

- 06/11** - **BASF SE**, Ludwigshafen (DE)
09/11 Industry: Chemistry
Department: Finance ressort
Position: Master thesis
Job Function: Master thesis: „Diversification Discount of Conglomerates in Germany“
- 05/10** - **BASF Mexicana S.A.**, Mexico D.F. (MX)
08/10 Industry: Chemistry
Department: New business development
Position: Intern
Job Function: Market study to analyze and evaluate a possible market entry
- 01/09** - **BASF SE**, Ludwigshafen (DE)
04/09 Industry: Chemistry
Department: Controlling
Position: Bachelor thesis
Job Function: Topic: „Credit Management during actual Economic Crisis“
- 05/08** - **BASF Japan Ltd.**, Tokyo (JP)
09/08 Industry: Chemistry
Department: Technical purchasing
Position: Intern
Job Function: Implementation of an e-procurement tool
- 08/06** - **BASF SE**, Ludwigshafen (DE)
08/09 Industry: Chemistry
Department: Various
Position: Dual student
Job Function: Seven phases of practical training from two to four month in various functions and divisions



Julian Hartmann

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Innovation & Entrepreneurship
Business Focus 2: Internat. Marketing Management
Degree: **Master of Arts in International Business**
- 09/97** - **Ursprung Schule Schelklingen**, Ulm (DE)
02/00 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 10/10** - **SKEMA Business School**, Sophia Antipolis (FR)
01/11 Program of Study: International Business
- 02/06** - **Universidad de Cadiz**, Cadiz (ES)
02/07
- 02/04** - **EBS London**, London (UK)
02/08 Program of Study: International Business with Spanish and Finance
Degree: Bachelor
- 09/02** - **Universität Zürich**, Zurich (CH)
12/03 Program of Study: Wirtschaftswissenschaften

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English, Spanish
Basic Knowledge: French, Portuguese

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Basic Knowledge: SAP-CRM

ADDITIONAL SKILLS

Head of EBS-LCP finance department; Leadership Course in Oxford to train negotiation; Problem-solving and organizational skills; Participated the "Buddy-System-Ursprung"—supporting younger students in school

WORK EXPERIENCE

- 03/10** - **Capital Partners**, Bukarest (ROM)
07/10 Industry: Investment Banking – M&A Alliance
Department: Market Analysis
Position: Intern
- 06/10** - **Duken & von Wangenheim AG**, Munich (DE)
08/10 Industry: Real estate
Department: Real estate
Position: Intern
Job Function: Property evaluation; Development and support for marketing strategies and viewings
- 05/08** - **DK Group**, Munich (DE)
04/09 Industry: Finance
Department: Corporate branding
Position: Assistant to the board
Job Function: Support of the board in the day-to-day operations and evaluating new markets
- 07/07** - **Mondi Business Paper**, Munich (DE)
09/07 Industry: Paper
Department: Marketing
Position: Internship
Job Function: Working independently on evaluations of data to assess changes in the organization; Market research
- 06/06** - **Mondi Business Paper**, Durban (ZA)
08/06 Industry: Paper
Department: Finance
Position: Intern
Job Function: Data capturing
- 12/05** - **OPDR GmbH & Co KG**, Hamburg (DE)
02/06 Industry: Shipping
Position: Intern
- 06/04** - **IPS int. AB**, Gothenburg (SE)
08/04 Industry: Finance
Department: Finance
Position: Co-founder and active employee
Job Function: Co-founder and active employee for project fundings and dealing the administration of patents



Hyuliya Hasanova

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: International Financial Management
Business Focus 2: Innovation & Entrepreneurship
Degree: **Master of Arts in International Business**
University of Dual Degree: Boston University
Dual Degree: **Master of Science in Administrative Studies (Financial Economics)**

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **Boston University**, Boston (MA, US)
05/11 Degree: Master of Science in Administrative Studies (Financial Economics)
05/03 - **Hawaii Pacific University**, Honolulu (HI, US)
06/07 Program of Study: Travel Industry Management
Degree: BSBA

LANGUAGE SKILLS

Mother Tongue: Bulgarian, Turkish
Business Fluent: English
Basic Knowledge: German, Arabic, Russian

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: SUN, Fidelio, Lightspeed, Opera

ADDITIONAL SKILLS

Presidents Host 2006 to present, HPU Dean's List 05 and 06; National Deans List 05-07; CMAA and HBTA Scholarship; Member of Pi Gamma Mu International Honor Society; Member of Travel Industry Management Student Organization

WORK EXPERIENCE

- 10/07** - **Waikiki Beach Marriott Resort & Spa**, Honolulu (HI, US)
05/08 Industry: Travel industry management
Department: Finance
Position: Internal income auditor
Job Function: Auditing of internal resort postings and revenue; Reconcile all charges and prepare the daily report
08/07 - **The W Hotel - Diamond Head**, Honolulu (HI, US)
10/07 Industry: Travel industry management
Department: Front office
Position: Night auditor, welcome agent
Job Function: Verifying and balancing entries and records of financial transactions
03/07 - **The Ilikai Hotel**, Honolulu (HI, US)
06/07 Industry: Travel industry management
Department: Revenue management office
Position: Revenue management intern
Job Function: Creating forecasting tools in excel to predict future occupancy and ADR; Creating market segment
03/07 - **The Royal Hawaiian Hotel**, Honolulu (HI, US)
06/07 Industry: Travel industry management
Department: Food, beverage
Position: Intern
Job Function: Construction of a food and beverage forecasting sheet in excel utilizing historical capture rates



Jean-Pascal Jacque

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English
Business Focus 1: International Finance
Business Focus 2: Innovation & Entrepreneurship
Master Thesis: „A crowd of angels? How Europe could close its seed stage venture capital gap by leveraging innovative crowd funding models from leading markets“
Degree: **Master of Arts in International Business**
University of Dual Degree: SKEMA Business School
Dual Degree: **Master of Science in Innovation & Entrepreneurship**

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **SKEMA Business School**, Sophia Antipolis (FR)
04/11 Degree: Master of Science in Innovation & Entrepreneurship
01/09 - **Oxford University**, Oxford (UK)
05/09 Program of Study: International Business
08/05 - **Hendrix College**, Arkansas (AR, US)
05/09 Program of Study: Accounting and International Business
Degree: Bachelor of Arts with Honors
(Recipient of Highest Honorary Pruden Scholarship)
08/03 - **Arkansas School of Mathematics and Sciences**,
05/05 Arkansas (AR, US)

LANGUAGE SKILLS

Mother Tongue: Luxembourgish, German, English
Basic Knowledge: French, Portuguese

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: SPSS Statistics

ADDITIONAL SKILLS

Strong writing & analytical skills

WORK EXPERIENCE

- 08/10** - **Luxinnovation**, Luxembourg City (LU)
09/10 Industry: Consulting
Department: Design/Innovation
Position: Intern
Job Function: Researched „How Design and Innovation are disrupting the Commercial Banking Industry“
06/10 - **Ernst & Young**, Luxembourg City (LU)
08/10 Industry: Global Consulting
Department: Private Equity
Position: Intern
Job Function: PE fund Database Management; Basic training in PE fund auditioning and restructuring
02/10 - **BOGNER**, Munich (DE)
05/10 Industry: Clothing
Department: Strategy
Position: Student Consultant
Job Function: Created Chinese market entry strategy report detailing competitor analysis, brand positioning, marketing strategies and distribution channels
01/10 - **CADA Jewelry**, Munich (DE)
04/10 Industry: High-End Jewelry
Position: Student Consultant
Job Function: Organic Growth analysis through new brand positioning, marketing strategies and distribution channels
06/07 - **ArcelorMittal Brazil**, Belo Horizonte (BR)
08/07 Industry: Steel Industry
Department: Continuous Improvement
Position: Intern
Job Function: Assistant in Six Sigma and TQM analysis
05/06 - **Simmons First National Bank**, Little Rock (AR, US)
06/06 Industry: Commercial Banking
Department: Commercial Loan, Trust Management, Wealth Management
Position: Intern
Job Function: Basic training in various departments



Katharina Kolb

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Internat. Marketing Management
Business Focus 2: Luxury Management
Master Thesis: „Relationship Marketing in the Luxury Industry. Strategies for Gucci America for the 90th anniversary of Gucci.“ (working title)
Degree: **Master of Arts in International Business**
University of Dual Degree: Florida International University
Dual Degree: **Master in International Business**
- 10/03** - **Duale Hochschule Ravensburg**, Ravensburg (DE)
10/06 Program of Study: Medien- und Kommunikationswirtschaft
Degree: Diplom in Betriebswirtschaft
- 10/03** - **Zweites Deutsches Fernsehen**, Mainz (DE)
10/06 Industry: Television
Department: Marketing, Production, Accounting, Editorial Department
Position: Trainee within dual studies
- 07/94** - **Kepler-Gymnasium Ulm**, Ulm (DE)
07/03 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 08/10** - **Florida International University**, Miami (FL, US)
05/11 Degree: Master in International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Spanish
Basic Knowledge: French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Basic Knowledge: SPSS, Google Analytics

ADDITIONAL SKILLS

Offering very good negotiation skills enhanced through negotiation class at FIU; Participated in several business simulations; 3 years work experience

WORK EXPERIENCE

- 08/11** - **Gucci America**, New York (NY, US)
01/12 Industry: Fashion, Luxury
Department: Relational marketing
Position: Intern (writing Master thesis)
- 05/10** - **CDCL Barcelona**, Barcelona (ES)
08/10 Industry: Hospitality
Department: Event marketing
Position: Marketing assistant
- 01/08** - **Automedia GmbH**, Cologne (DE)
02/09 Industry: Marketing services for vehicles
Position: Marketing assistant
- 07/07** - **Grundy Ufa**, Cologne (DE)
09/07 Industry: TV production
Department Production
Position: Intern
Job Function: Floor manager assistant
- 05/07** - **Filmpool GmbH**, Cologne (DE)
07/07 Industry: TV production
Department: Production
Position: Intern
Job Function: Floor manager assistant
- 03/07** - **diverse**, Cologne (DE)
08/07 Industry: TV production
Department: Production
Position: Intern
Job Function: Floor manager assistant
- 03/07** - **Colonia Media GmbH**, Cologne (DE)
05/07 Industry: TV production
Department: Production
Position: Intern
Job Function: Floor manager assistant



Corinna Koslowski

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: Internat. Marketing Management
Business Focus 2: Luxury Management
Master Thesis: „Development of a strategic pricing and distribution concept of an innovative med-tech device for the area of intensive care on the example of Seiratherm “
Degree: **Master of Arts in International Business**
University of Dual Degree: SKEMA Business School
Dual Degree: **Master of Science International Marketing & Business Development**
- 10/05** - **Hochschule Landshut**, Landshut (DE)
08/09 Program of Study: Betriebswirtschaft
(Concentration: Controlling)
Degree: Diploma
- 09/03** - **Private Fachoberschule Reinhart & Drexel**, Munich (DE)
08/05 Degree: Fachabitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **SKEMA Business School**, Paris (FR)
04/11 Degree: Master of Science International Marketing & Business Development

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: French

IT SKILLS

Advanced: MS Office (Word, Powerpoint, Excel)

ADDITIONAL SKILLS

Student representative of study program in Paris

WORK EXPERIENCE

- 01/11** - **La Biothetique Marcel Contier S.A.S.**, Paris (FR)
04/11 Industry: Cosmetics
Department: Marketing
Position: Working student
Job Function: Assistant of the marketing department
- 06/10** - **LVMH – Moët Hennessy Deutschland GmbH**,
08/10 Munich (DE)
Industry: Consumer goods, food & beverages
Department: Marketing, brand management
Position: Intern
Job Function: Assistance of the senior brand manager of Hennessy and Belvedere Vodka
- 03/08** - **Cardinal Health U.K. Ltd.**, Chatham, Kent (UK)
08/08 Industry: Medical Technology
Department: Marketing (market research and strategy)
Position: Intern
Job Function: Assisting two different cross-functional project groups preparing market launches of innovations
- 09/06** - **Porsche Zentrum Olympiapark**, Munich (DE)
02/07 Industry: Automobile
Department: General management, marketing
Position: Intern
Job Function: Day-to-day business of general management and engaged in all marketing activities
- 10/05** - **All Sensors Europe GmbH**, Inning (DE)
02/08 Industry: Electronic semiconductor
Department: Marketing
Position: Working student
Job Function: Assistant of the marketing department



Dimitri Kudelinski

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Innovation & Entrepreneurship
Business Focus 2: Internat. Marketing Management
Master Thesis: " Analysis of Key Success Factors in an international Innovation Network"
Degree: **Master of Arts in International Business**
University of Dual Degree: SKEMA Business School
Dual Degree: **Master of Science in Entrepreneurship & Innovation**
- 09/06** - **Munich Business School**, Munich (DE)
08/09 Program of Study: International Business
Degree: Bachelor of Arts
- 09/03** - **Gymnasium Pullach**, Pullach (DE)
06/06 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **SKEMA Business School**, Sophia Antipolis (FR)
04/11 Degree: Master of Science in Entrepreneurship & Innovation
- 01/08** - **Manhattan Institute of Management**, New York (NY, US)
04/08 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German, Russian
Business Fluent: English
Advanced: French
Basic Knowledge: Spanish, Mandarin

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: Adobe Photoshop
Basic Knowledge: MS Visio, MS Access, HTML

ADDITIONAL SKILLS

Voluntary member of Blindeninstitutsstiftung Munich e. V. – charity foundation supporting blind children

WORK EXPERIENCE

- 05/10** - **Avvita**, Moscow (RU)
08/10 Industry: Optical distribution
Department: Administration
Position: Personal Assistant CEO/project manager
Job Function: Supporting the development of an expansion strategy; Optimizing of the CRM system; Event management
- 04/09** - **Team Corporate Finance Consult**, Munich (DE)
07/09 Industry: Consulting
Position: Intern, bachelor thesis
Job Function: Risk analysis in business process outsourcing projects; Customer acquisition; M&A projects
- 07/08** - **iii Investments**, Munich (DE)
08/08 Industry: Financial services
Department: Accounting
Position: Intern
Job Function: Processing of depot closures and payments of real estate companies
- 05/08** - **Mark David and Company**, New York (NY, US)
06/08 Industry: Real Estate
Department: Marketing
Position: Intern
Job Function: Customer care; Designing of online advertisements; Creating of a company website
- 04/08** - **MZI Global Marketing**, New York (NY, US)
04/08 Industry: Marketing services
Department: Marketing, human resources
Position: Intern
Job Function: Budget calculation for marketing campaigns; Recruiting of workforce
- 05/07** - **Oda PlusS**, Riga (LT)
08/07 Industry: Optical distribution
Department: Marketing, accounting
Position: Intern
Job Function: Market research and data mining; Direct sales service in shops; Basic internal accounting



Justin Kürn

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: International Family Firms
Business Focus 2: Internat. Marketing Management
Master Thesis: „A Financial Services strategy for the entry of the UKL (small car) Segment of BMW AG into the U.S. market“
Degree: **Master of Arts in International Business**
- 12/07** - **German Course**, Munich (DE)
05/08 Program of Study: Foreign Language Studies (German)

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **University of San Diego**, San Diego (CA, US)
05/11 Degree: Master of Science in Business Administration
- 09/05** - **Santa Fe Christian School**, Santa Fe (CA, US)
06/09 Degree: High-school diploma

LANGUAGE SKILLS

Mother Tongue: English
Basic Knowledge: German

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: Highrise CRM
Basic Knowledge: SPSS, HTML, Quick Books

ADDITIONAL SKILLS

Master Scuba Diver Trainer; Certified Master of Retail Sales & Management Specialist by The Freidman Group; CPR/Oxygen Certified

WORK EXPERIENCE

- 02/11** - **Legacy Health Strategies**, San Diego (CA, US)
05/11 Industry: Biotechnology
Department: After-sales Marketing
Position: Part-Time Ambassador Development Manager
Job Function: Created a client base trough contact with medical offices and physicians and developed these clients into Ambassadors for our services
- 11/10** - **BMW Financial Services**, Munich (DE)
08/11 Industry: Automotive Financial Services
Department: Strategic Management (CEO Support), Retail Finance
Position: Intern and master thesis
Job Function: Market research in conjunction with Retail Finance division on the U.S. market to create a Financial Service strategy for the small car segment
- 01/09** - **The Greystone Group**, San Diego (CA, US)
08/09 Industry: Investment Banking Industry
Department: Market Research, Financial analyst
Position: Full-Time
Job Function: Market research on major Metropolitan Statistical Areas for company evaluation purposes
- 05/07** - **Voice2page Communications Inc**, San Diego (CA, US)
01/09 Industry: Telecommunications
Department: Customer Support, Sales, Public Relations, Investor Relations
Position: Associate
Job Function: Created and presented investment pitches to Venture Capital Firms and Private Investors; Aided in the Customer Support and Management team in sales functions and process design
- 07/03** - **Ocean Enterprises.**, San Diego (CA, US)
01/09 Industry: Scuba Diving Retail Sales & Instruction
Department: Scuba Instruction, Sales
Position: Master Scuba Diver Trainer
Job Function: Taught SCUBA courses of 1 to 30 students ranging from beginner to expert certification levels; Worked the retail sales floor for all major sales



Patricia Mack

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Internat. Marketing Management
Business Focus 2: Innovation & Entrepreneurship
Master Thesis: „Die postmoderne Frau - ein neuer
Mega-Trend für den Automobilmarkt? Gender-
Marketing als Chance oder Risiko für das
Automobilmarketing in Deutschland“
Degree: **Master of Arts in International Business**
- 09/07** - **Duale Hochschule Baden-Württemberg**,
09/09 Ravensburg (DE)
Program of Study: BWL; Schwerpunkt Marketing
Degree: Bachelor

EDUCATION / ACADEMIC STUDIES ABROAD

- 08/10** - **San Diego State University**, San Diego (CA, US)
12/10 Program of Study: Marketing Management

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Basic Knowledge: Spanish, French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)

ADDITIONAL SKILLS

Tennis teacher

WORK EXPERIENCE

- 05/10** - **BMW Group**, Tokyo (JP)
08/10 Industry: Automotive
Department: MINI marketing
Position: Intern
Job Function: Assisting marketing director; Product,
price, volume planning; Analysis of sales funnel
process
- 07/07** - **Europa-Park Freizeit- und Familienpark Mack KG**,
09/09 Rust (DE)
Industry: Theme park
Department: Marketing
Position: Intern, BA-student
- 04/07** - **Anheuser Bush Entertainment**, Orlando (FL, US)
06/07 Industry: Theme Park
Department: Marketing
Position: Intern
Job Function: Assisting the marketing director



Julia Martinez Durantez

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: International Financial Management
Business Focus 2: Accounting and Corporate Taxation
Degree: **Master of Arts in International Business**
University of Dual Degree: Boston University
Dual Degree: **Master of Science in Administrative Studies (Financial Economics)**

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **Boston University**, Boston (MA, US)
05/11 Degree: Master of Science in Administrative Studies (Financial Economics)
09/05 - **Universidad Pompeu Fabra**, Barcelona (ES)
06/09 Program of Study: Licenciatura in Business Administration
Degree: Licenciatura (Bachelor)
09/91 - **German School of Barcelona**, Barcelona (DE)
06/05 Degree: Abitur

LANGUAGE SKILLS

Mother Tongue: Spanish
Business Fluent: German, English, French
Basic Knowledge: Italian, Mandarin

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: SAP, E-Views

ADDITIONAL SKILLS

Various seminars in finance field

WORK EXPERIENCE

- 07/10** - **Bread and Butter**, Berlin (DE)
07/10 Industry: Event organization fashion
Department: Admissions
Job Function: Support in organization and admission
05/09 - **UBS**, Munich (DE)
06/09 Industry: Banking
Department: Wealth management
Position: Intern
05/08 - **Cephalon**, Munich (DE)
07/08 Industry: Pharmaceutical
Department: Finance
Position: Intern



Marie Kristin Metzger

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: Internat. Marketing Management
Business Focus 2: Innovation & Entrepreneurship
Degree: **Master of Arts in International Business**
University of Dual Degree: Florida International University
Dual Degree: **Master in International Business**
- 09/04** - **Cooperative State University Mosbach, Business School Bad Mergentheim**, Bad Mergentheim (DE)
09/07 Program of Study: International Business Administration
Degree: Diplom-Betriebswirtin (DH), Bachelor of Hons.

- 09/95** - **Mönchseegymnasium**, Heilbronn (DE)
06/04 Degree: Abitur (1,3)

EDUCATION / ACADEMIC STUDIES ABROAD

- 08/10** - **Florida International University**, Miami (FL, US)
05/11 Degree: Master in International Business
- 03/06** - **Oregon State University**, Corvallis (OR, US)
06/06 Program of Study: International Business Administration

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Spanish
Basic Knowledge: French

IT SKILLS

Advanced: MS Office (Word, Powerpoint, Excel)

ADDITIONAL SKILLS

Interests: Sports (tennis, squash, skiing), traveling, literature

WORK EXPERIENCE

- 05/11** - **M+W Group GmbH**, Stuttgart (DE)
11/11 Industry: Global engineering, construction and project management
Department: Corporate strategy, business development
Position: Graduate intern
- 05/10** - **M+W Group GmbH**, Stuttgart (DE)
08/10 Industry: Plant engineering, plant construction
Department: Corporate strategy, business development, risk management
Position: Intern
Job Function: Preparation for M&A transactions; market research and strategies for new business development
- 06/08** - **ALNO AG**, Pfullendorf (DE)
09/09 Industry: Furniture (kitchens)
Department: International sales
Position: International area sales manager
- 10/07** - **ALNO UK Ltd.**, Leeds (UK)
06/08 Industry: Furniture (kitchens)
Department: Marketing
Position: Group marketing assistant
Job Function: Coordinate marketing activities on a regional and national scale; e-marketing
- 01/06** - **ALNO UK Ltd.**, London (UK)
03/06 Industry: Furniture (kitchens)
Department: Marketing
Position: Intern
Job Function: Assistant to marketing manager
- 09/04** - **ALNO AG**, Pfullendorf (DE)
09/07 Industry: Furniture (kitchens)
Department: International sales
Position: Intern
Job Function: Internships as part of my studies at the Cooperative State University Mosbach



Cora Mildenberger

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Innovation & Entrepreneurship
Business Focus 2: International Financial Management
Master Thesis: „Beurteilung des Innovationsgrades deutscher Startups im E-Commerce und daraus abgeleitete Handlungsempfehlungen zur Erhöhung ihrer Innovationsfähigkeit“
Degree: **Master of Arts in International Business**
- 10/06** - **University of Cooperative Education**, Stuttgart (DE)
09/09 Program of Study: Industrial Management
Degree: Bachelor of Arts
- 09/97** - **Otto-Hahn-Gymnasium**, Ostfildern (DE)
07/06 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 08/10** - **Graduate Rohan School of San Diego**,
12/10 San Diego (CA, US)
Program of Study: Innovation & Entrepreneurship

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Basic Knowledge: French, Italian

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: SAP, Adobe Photoshop
Basic Knowledge: HTML, CSS

ADDITIONAL SKILLS

CERTIFICATIONS: Project Management-Junior (GPM), Business English Certificate (BEC) Higher Level, e-fellows.net Scholarship;
WORKSHOPS & SEMINARS: Rhetoric, Group Dynamics, Conflict Management, International Communication, Business Games in Strategy, Controlling and Sales (Siemens), Women fit for Business (Accenture)

WORK EXPERIENCE

- 05/10** - **SUSI Partners AG**, Zurich (CH)
08/10 Industry: Fund management
Department: Finance
Position: Intern
Job Function: Identification of investment opportunities and support in due diligence; Accounting; Human resources
- 10/09** - **Siemens AG**, Munich (DE)
03/10 Industry: Industry, energy, healthcare
Department: Corporate finance
Position: Working student
Job Function: Support in audit and controlling issues
- 06/08** - **Siemens AG**, Orlando (FL, US)
08/08 Industry: Energy, renewables
Department: Project finance
Position: Intern
Job Function: Support in finance issues regarding wind farm projects
- 08/07** - **Red Bull GmbH & Co. KG**, Stuttgart (DE)
05/08 Industry: Consumer Goods
Department: Marketing
Position: Working student
Job Function: Field and strategic promotion
- 10/06** - **Siemens AG**, Stuttgart (DE)
09/09 Industry: Energy, healthcare
Department: Sales, service, controlling, accounting, human resources, logistics, pricing
Position: Work-study-program



Felix Motzko

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Innovation & Entrepreneurship
Business Focus 2: International Financial Management
Master Thesis: „Experiential Branding in the FMCG Industry“
Degree: **Master of Arts in International Business**
- 03/06** - **Hochschule RheinMain**, Wiesbaden (DE)
07/09 Program of Study: Media Management
Degree: Bachelor of Arts
- 08/95** - **Leibnizschule**, Wiesbaden (DE)
06/04 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **EGADE Business School/ITESM Monterrey**,
12/10 Monterrey (MX)
Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Spanish
Basic Knowledge: French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: Adobe Creative Suite, Website
Programming & Maintenance, Social Media
Management

ADDITIONAL SKILLS

Member of „Bundesverband Deutscher Volks- und
Betriebswirte e. V.“

WORK EXPERIENCE

- 05/10** - **Procter & Gamble**, Geneva (CH)
08/10 Industry: Fast moving consumer goods
Department: Marketing
Position: Intern
Job Function: Brand management; Marketing toolkit
analysis
- 08/08** - **Xenion Isobar**, Wiesbaden (DE)
09/09 Industry: Digital marketing
Department: Media planning
Position: Intern, student assistant
Job Function: Management of online advertising
campaigns
- 10/05** - **brandbelow**, Wiesbaden (DE)
02/06 Industry: Advertising
Department: Project management
Position: Intern
Job Function: Planning of BTL advertising campaigns



Sabrina Rebecca Müller

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - Munich Business School, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: Accounting and Corporate Taxation
Business Focus 2: International Financial Management
Master Thesis: „IASB Exposure Draft „Revenue from Contracts with Customers“: Effects of Proposed Changes on Revenue Recognition for Multiple-Element-Arrangements
Degree: **Master of Arts in International Business**
- 10/04** - University of Cooperative Education, Mosbach (DE)
09/07 Program of Study: Business Administration
(Focus: Accounting, Finance, International Business)
Degree: Diplom-Betriebswirtin (BA) (1,5)

- 09/94** - Ganztagesgymnasium Osterburken, Osterburken (DE)
06/03 Degree: Abitur (1,6)

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - Università Bocconi, Milan (IT)
12/10 Program of Study: International Business
- 01/05** - University of Waterloo, Waterloo (CA)
05/05 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English, Swedish
Basic Knowledge: Spanish, French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel),
Lotus Notes
Advanced: SAP R/3
Basic Knowledge: Hyperion Financial Management

ADDITIONAL SKILLS

Leadership training; Participation in business game
Marga
Interests: learning languages and traveling

WORK EXPERIENCE

- 06/10** - German-Swedish Chamber of Commerce,
08/10 Stockholm (SE)
Industry: Consulting
Department: Tax
Position: Intern
Job Function: Preparation of value-added tax declarations and Intrastat reporting; Correspondence with clients
- 10/07** - Ernst & Young AG, Mannheim (DE)
09/09 Industry: Assurance, advisory
Department: Audit
Position: Assistant in the service line assurance
Job Function: Planning and execution of financial statement audits (HGB and IFRS)
- 10/04** - Reum GmbH & Co. KG, Hardheim (DE)
09/07 Industry: Automotive and consumer devices
Position: Student trainee, bachelor thesis
Job Function: Student trainee as part of the Cooperative Study Programme, Mosbach



Daniela Susanne Müth

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Innovation & Entrepreneurship
Business Focus 2: Internat. Marketing Management
Degree: **Master of Arts in International Business**
University of Dual Degree: Boston University
Dual Degree: **Master of Science in Administrative Studies (Innovation & Technology)**
- 10/06** - **Universität Passau**, Passau (DE)
08/09 Program of Study: Business Administration and Economics
Degree: Bachelor of Science
- 09/97** - **Gymnasium Weilheim**, Weilheim i. OB (DE)
06/06 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **Boston University**, Boston (MA, US)
05/11 Degree: Master of Science in Administrative Studies (Innovation & Technology)
- 03/08** - **RMIT**, Melbourne (AU)
07/08 Degree: Certificate

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Spanish, French

IT SKILLS

Advanced: MS Office (Word, Powerpoint, Excel)
Basic Knowledge: Dreamweaver, SPSS, MS Project

ADDITIONAL SKILLS

Workshops: Communication in Teams, Creative Thinking, Presentation; After school help in Physics, Maths and English; Gymnastic trainer; 2nd in German Championship in Gymnastics

WORK EXPERIENCE

- 06/10** - **IDESIA Consulting GmbH**, Munich (DE)
08/10 Industry: Consulting
Department: Project management, Executive assistance
Position: Intern
Job Function: Inventory planning and analysis; Optimizing accounts receivables; SAP
- 06/10** - **MTU Aero Engines GmbH**, Munich (DE)
08/10 Industry: Aviation
Department: Program support
Position: Intern
Job Function: Inventory planning and analysis; Optimizing accounts receivables; SAP
- 03/08** - **EcoMarketing Group Pty. Ltd.**, Melbourne (AU)
07/08 Industry: Marketing
Department: Planning and management support
Position: Assistant to president and founder
Job Function: Client meetings; Marketing planning; Market research
- 02/07** - **Roche Diagnostics GmbH**, Penzberg (DE)
03/07 Industry: Pharmaceuticals
Department: Management support and pharmaceutical research controlling
Position: Intern
Job Function: Project planning and monitoring; SAP



Felix Munte

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Innovation & Entrepreneurship
Business Focus 2: International Financial Management
Master Thesis: „Analysis of the present market situation and future perspectives of bio oil from Jatropha plants from the view of Curcas Oil N.V.“
Degree: **Master of Arts in International Business**

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **Tongji University**, Shanghai (CN)
01/11 Program of Study: International Business
- 09/04** - **Leopold-Franzens-Universität Innsbruck**, Innsbruck (AT)
06/09 Program of Study: Economics
Degree: Bachelor of Arts
- 09/01** - **Kelly College**, Tavistock (UK)
06/03 Degree: A-Levels

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Basic Knowledge: French, Mandarin

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Basic Knowledge: SPSS, Semiramis

ADDITIONAL SKILLS

Tutor at Kelly College; Member of „Bienenzuchtverein München e. V.“
Interests: Traveling, stock trading, photography

WORK EXPERIENCE

- 09/09** - **Ärztehaus Harlaching GmbH**, Munich (DE)
today Industry: Doctors' houses administration
Department: Administration
Position: Assistant of general management
Job Function: Administration and accountancy for the medical center in Munich/Harlaching
- 06/10** - **Curcas Oil N.V.**, General Santos (PH)
08/10 Industry: Bio oil production
Department: General administration
Position: Supervisor, administrator
Job Function: Organization of the assembly of a production plant and control of raw material inflow
- 07/07** - **Kassenärztliche Vereinigung Bayern**, Munich (DE)
08/07 Industry: Health administration
Department: Data services
Position: Analyst
Job Function: Implementation of the invitation process for the diagnosis of bowel cancer
- 07/06** - **Kassenärztliche Vereinigung Bayern**, Munich (DE)
09/06 Industry: Health Administration
Department: Quality Insurance
Position: Project leader
Job Function: Feasibility studies
- 04/04** - **Sara Lee**, Munich (DE)
06/04 Industry: Consumer goods
Department: Marketing
Position: Market analyst
Job Function: Generation of a competition analysis
- 01/04** - **Infineon Technologies**, Munich (DE)
04/04 Industry: Semi-conductors
Department: Research
Position: Researcher
Job Function: Computer based database analysis
- 09/03** - **McKinsey & Company**, Munich (DE)
12/03 Industry: Consulting
Department: IT supporting
Position: Technical support
Job Function: Support for IT systems and research of possible hardware prototypes as business devices



Christiane Mutschler

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Innovation & Entrepreneurship
Business Focus 2: Internat. Marketing Management
Master Thesis: „Wissensmanagement - wie fordern Unternehmen das Wissen ihrer Mitarbeiter“
Degree: **Master of Arts in International Business**
- 03/06** - **ESB Reutlingen**, Reutlingen (DE)
02/09 Program of Study: Außenwirtschaft
Degree: Bachelor of Science
- 09/96** - **Störckgymnasium Bad Saulgau**, Bad Saulgau (DE)
06/05 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **Hawaii Pacific University**, Honolulu (HI, US)
12/10 Program of Study: MBA Marketing
- 08/07** - **University of Lethbridge**, Lethbridge (CA)
12/07 Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: French
Basic Knowledge: Spanish

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel),
SAP (SAP HR)

ADDITIONAL SKILLS

Member of handball youth development team;
Member of KNOLL OPEN tennis tournament organization team; Coach of Japanese students;
Learning by doing – helping kids to organize their learning structure; Business Project: Organizing MBS 2011 “20 years” concept of celebration

WORK EXPERIENCE

- 01/11** - **DreBo Werkzeugfabrik GmbH**, Altshausen (DE)
07/11 Industry: Drill manufacturing
Department: Marketing, sales
Position: Intern, Employee
Job function: Creation of label and pouch designs; Development of presentations; Lasing and stamping instructions
- 05/10** - **DreBo Werkzeug GmbH**, Altshausen (DE)
08/10 Industry: Drill manufacturing
Department: Purchase
Position: Intern
Job Function: Working with SAP; Bill of delivery; Acceptance of order; Order
- 02/08** - **Airbus S.A.S.**, Toulouse (FR)
08/08 Industry: Aircraft
Department: Training, competence, human resources
Position: Intern
Job Function: Organizing training and meetings for employees; Providing needs for trainings; Attending yearly interviews; Writing bachelor thesis
- 07/05** - **KNOLL Maschinenbau GmbH**
09/05 Industry: Engine construction
Department: Marketing and sales
Position: Intern
Job function: Doing analysis; Preparing projects; Attending competition probing



Veronika Maria Oberndorfner

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Internat. Marketing Management
Business Focus 2: Innovation & Entrepreneurship
Master Thesis: Business process optimization in international governmental organizations using the example of NC3A
Degree: **Master of Arts in International Business**

- 09/03** - **Fachoberschule Rosenheim**, Rosenheim (DE)
07/05 Degree: Fachabitur

- 09/99** - **Wirtschaftsschule Alpenland**, Bad Aibling (DE)
07/03 Degree: Wirtschaftsschulabschluss

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **Hawaii Pacific University**, Honolulu (HI, US)
12/10 Program of Study: Master of Business Administration
- 10/05** - **FH Kufstein Tirol**, Kufstein (AT)
10/08 Program of Study: Sports, culture and event management
Degree: Bachelor of Arts

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Basic Knowledge: Spanish, Dutch

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel),
MS Visio
Advanced: MS Project
Basic Knowledge: Adobe Photoshop

ADDITIONAL SKILLS

Organizer of a charity gala for the benefit of blind and partially sighted people; Snowboard instructor

WORK EXPERIENCE

- 02/11** - **NATO C3 Agency**, The Hague (NL)
08/11 Industry: Governmental organization
Department: BLST
Position: Business analyst
Job Function: Business process optimization; Modeling and automation
- 05/10** - **NATO C3 Agency**, The Hague (NL)
07/10 Industry: Governmental organization
Department: BLST
Position: Business analyst assistant
Job Function: Business process optimization; Modeling and automation
- 03/09** - **Salomon Deutschland GmbH**, Garching (DE)
08/09 Industry: Sports
Department: Marketing, communication
Position: Marketing assistant
- 08/08** - **Zibert+Friends**, Munich (DE)
02/09 Industry: Event management, event marketing
Department: Event management, event marketing
Position: Project assistant
- 01/08** - **Hippo Pferdeveranstaltungs GmbH**, Munich (DE)
05/08 Industry: Event management
Department: Marketing
Position: Project assistant
- 08/05** - **The Companies**, Munich (DE)
10/05 Industry: Event management
Department: Promotion
Position: Promotion assistant
- 09/03** - **C.P.M. Contract Pharma GmbH & Co. KG**,
07/04 Feldkirchen (DE)
Industry: Pharmacy
Department: Controlling
Position: Assistant to the Head of Controlling



Susanne Pappas

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German
Business Focus 1: International Marketing Management
Business Focus 2: Luxury Management
Master Thesis: „Die Entwicklung einer neuen Kommunikationsstrategie zur Markenkommunikation am Beispiel BMW Financial Services“
Degree: **Master of Arts in International Business**
- 08/02** - **Städtisches Gymnasium**, Dülken (DE)
06/05 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **Boston University**, Boston (MA, US)
12/10 Program of Study: Marketing Certificate
- 09/05** - **Fontys Internationale Hogeschool Economie**,
08/09 Venlo (NL)
Program of Study: International Marketing
Degree: Bachelor of Commerce

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: French
Basic Knowledge: Dutch, Spanish, Italian

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: SAP, SPSS

WORK EXPERIENCE

- 03/11** - **BMW AG**, Munich (DE)
08/11 Industry: Automotive
Department: Financial Services, Brand Management
Position: Intern
Job Function: Developing a communication strategy for BMW Financial Services and strategic planning of marketing activities for financial services products
- 01/11** - **van Laack GmbH**, Munich (DE)
02/11 Industry: Textile
Department: Sales
Position: Intern
Job Function: B2B Sales
- 02/09** - **BMW AG**, Munich (DE)
07/09 Industry: Automotive
Department: Product Management, Merchandising and Lifestyle products
Position: Intern
Job Function: Strategic planning and developing new merchandising products
- 07/07** - **Renault Deutschland AG**, Cologne (DE)
01/08 Industry: Automotive
Department: After Sales Marketing
Position: Intern
Job Function: Strategic planning of marketing activities for after sales products



Philip Alexander Pawellek

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: International Financial Management
Business Focus 2: Innovation & Entrepreneurship
Master Thesis: „Assessing the quality of a firm’s working capital management on the basis of IFRS financial statements shown on the relevant DAX-30-companies“
Degree: **Master of Arts in International Business**
University of Dual Degree: SKEMA Business School
Dual Degree: **Master of Science in Corporate Finance**
- 10/06** - **Duale Hochschule Baden-Württemberg**, Karlsruhe (DE)
09/09 Program of Study: Banking, Finance
Degree: Bachelor of Arts (2,0)
- 09/96** - **Wilhelm-Dörpfeld-Gymnasium**, Wuppertal (DE)
06/06 Degree: Abitur (1,4)

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **SKEMA Business School**, Sophia Antipolis (FR)
04/11 Degree: Master of Science in Corporate Finance
- 07/02** - **Greenville Christian Academy**, Greenville (NC, US)
06/03 Program of Study: High-school exchange year

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: French, Italian
Basic Knowledge: Mandarin

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Basic Knowledge: VBA programming

ADDITIONAL SKILLS

Since 1992, member in the boys & men choir „Wuppertaler Kurrende“; Supervisor during numerous choir tours around the world; Representative of Master of Science Corporate Finance course at SKEMA

WORK EXPERIENCE

- 05/10** - **Raffel Corporate Development GmbH**, Munich (DE)
07/10 Industry: Consultancy
Department: Strategy consulting
Position: Intern
Job Function: Excel programming; Close cooperation with clients in strategy projects
- 06/08** - **Commerzbank AG USA**, New York (NY, US)
09/08 Industry: Banking
Department: Corporate Banking
Position: Intern
Job Function: Credit and client analysis; Frequent participation in client meetings
- 08/06** - **Commerzbank AG**, Wuppertal/Düsseldorf (DE)
09/09 Industry: Banking
Department: Retail and Private Banking, Corporate Clients (SME), Financial Engineering, Controlling Corporate Clients, Large Corporate Clients
Position: Integrated degree student (Dualer Student)
Job Function: Numerous meetings with „Mittelstand“-clients; Extensive experience in financial analysis and credits



Claudia Probst

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: Internat. Marketing Management
Business Focus 2: International Financial Management
Master Thesis: „Green Fashion: Awareness and requirements of Bogner customers and retailers in terms of green fashion“
Degree: **Master of Arts in International Business**
- 09/05** - **LDT**, Nagold (DE)
07/07 Program of Study: Textilbetriebswirtschaft
Degree: Textilbetriebswirtin BTE

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **Università Bocconi**, Milan (IT)
12/10 Program of Study: International Business
- 09/07** - **Northwood University**, West Palm Beach (FL, US)
06/08 Degree: Bachelor of Business Administration
- 08/01** - **Ciolina AG**, Bern (CH)
07/04 Degree: Einzelhandelskauffrau (1,1)

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: French
Basic Knowledge: Italian

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: SAP

ADDITIONAL SKILLS

Active member of the General Student's Committee at the LDT Nagold

WORK EXPERIENCE

- 01/11** - **Willy Bogner GmbH & Co. KgaA**, Munich (DE)
06/11 Industry: Fashion, sports, lifestyle
Department: Sales
Position: Intern as a sales representative
Job Function: Sales
- 06/10** - **Rena Lange**, Munich (DE)
08/10 Industry: Fashion
Department: PR, event management
Position: Intern
Job Function: Organization of fashion events; PR
- 09/09** - **KPMG AG**, Munich (DE)
05/10 Department: Central services-markets
Position: Intern
Job Function: Intern in Event management of internal and external KPMG events
- 08/08** - **Charles Vögle Trading AG**, Pfäffikon (CH)
08/09 Industry: Fashion
Department: Buying, product management
Position: Assistant
Job Function: Development of collections;
Price negotiations; Negotiations with suppliers in Asia and Europe
- 02/05** - **Max Mara**, Bern (CH)
08/05 Industry: Fashion
Department: Retail
Position: Representative of Branch Manager
Job Function: Sales; Visual merchandising



Timo Ramsteiner

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09- Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: International Financial Management
Business Focus 2: Accounting and Corporate Taxation
Degree: **Master of Arts in International Business**
University of Dual Degree: Boston University
Dual Degree: **Master of Science in Administrative Studies (Financial Economics)**
- 09/05 - Munich Business School**, Munich (DE)
02/09 Program of Study: International Business
Degree: Bachelor of Arts in International Business
- FOS Bad Tölz**, Bad Tölz (DE)
06/04 Degree: Fachabitur (Technik)

EDUCATION / ACADEMIC STUDIES ABROAD

- 08/10 - Boston University**, Boston (MA, US)
05/11 Degree: Master of Science in Administrative Studies (Financial Economics)
- 01/07 - Manhattan Institute of Management**,
06/07 New York (NY, US)
Program of Study: International Business

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: Spanish
Basic Knowledge: Mandarin

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: Bloomberg, Reuters

ADDITIONAL SKILLS

Investment banking seminar (TU Chemnitz, 06);
Financial reform workshop (Boston University, 10-11)

WORK EXPERIENCE

- 08/08 - HRTC Trading & Consulting**, Shenzhen (CN)
today Industry: Trade, financial & construction consulting
Department: Management
Position: Partner
- 03/07 - Merrill Lynch**, New York (NY, US)
06/07 Industry: Financial
Department: Wealth management
Position: Intern
Job Function: Client meetings; Portfolio management; Excel calculations
- 06/06 - UBS Deutschland AG**, Munich (DE)
09/06 Industry: Financial
Department: Wealth management
Position: Intern
Job Function: Trading assistance; Presentation preparation; Client meetings; Excel calculation; Updating database
- 12/00 - GKS-GO General Overnight**, Munich (DE)
09/05 Industry: Courier and postal services
Department: Delivery
Position: Self-employed



Elina Schefenacker

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Internat. Marketing Management
Business Focus 2: Innovation & Entrepreneurship
Master Thesis: „CSR als Kern der Markenstrategie - Nische oder Notwendigkeit im Wertewandel der Gesellschaft“
Degree: **Master of Arts in International Business**
- 10/05** - **Universität Passau**, Passau (DE)
02/09 Program of Study: International Cultural and Business Studies
Degree: Bachelor of Arts
- 01/01** - **Bodensee-Gymnasium**, Lindau (DE)
06/04 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **EGADE Business School/ITESM**, Monterrey (MX)
12/10 Program of Study: International Business
- 06/09** - **Summer School Institut Barcelona D'Estudis Internacionals**, Barcelona (ES)
Program of Study: International Politics
- 01/98** - **Graded International School**, São Paulo (BR)
01/00

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English, Spanish
Advanced: Portuguese
Basic Knowledge: French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Basic Knowledge: Adobe Photoshop

ADDITIONAL SKILLS

Grown up in Latin America (Mexico City, São Paulo);
7 Years of Intercultural Experience in Latin America

WORK EXPERIENCE

- 05/10** - **adidas Group**, Herzogenaurach/Cham (DE)
08/10 Industry: Sports apparel
Department: Sports marketing
Position: Intern
Job Function: Event organization (Red Bull Brasil Talent Training, adidas Talent Camp 2010);
Balanced Scorecard
- 11/08** - **Messe München**, Munich (DE)
11/08 Industry: Trade fairs
Department: Booth management
Position: Customer representative
Job Function: Customer communications
- 05/08** - **Goethe Institut**, San José (CR)
08/08 Industry: Cultural exchange
Department: Organization
Position: Intern
Job Function: Planning and accomplishing cultural events
- 08/07** - **Kultur- und Betriebsgesellschaft Schloß Schönbrunn**,
09/07 Vienna (AT)
Industry: Cultural management
Department: Cultural marketing
Position: Intern
Job Function: Market research; Event organization



Carolin Schillmeier

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: International Financial Management
Business Focus 2: Innovation & Entrepreneurship
Degree: **Master of Arts in International Business**
University of Dual Degree: SKEMA Business School
Dual Degree: **Master of Science in Corporate Finance**
- 09/06** - **Munich Business School**, Munich (DE)
08/09 Program of Study: International Business
Degree: Bachelor of Arts
- 05/05** - **Vöhl-Gymnasium**, Memmingen (DE)
05/05 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **SKEMA Business School**, Sophia-Antipolis (FR)
04/11 Degree: Master of Science in Corporate Finance
- 02/08** - **University of Melbourne**, Melbourne (AU)
06/08 Program of Study: Economics, commerce

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel), Access
Advanced: SPSS, VBA

ADDITIONAL SKILLS

January-April 11: Participation on the setup of a Mergers & Acquisitions blog at SKEMA Business School in Sophia-Antipolis, France;
January-April 2011: Analysis, forecasting and due diligence of BMW AG

WORK EXPERIENCE

- 05/11** - **Pricewaterhouse Coopers**, Frankfurt a. M. (DE)
07/11 Industry: Consulting
Department: Business Recovery Services
Position: Intern
Job Function: Analysis of financial statements;
Liquidity forecasting
- 05/10** - **Liebherr-Great Britain Limited**, Biggleswade (DE)
08/10 Industry: Construction machinery
Department: Finance, controlling
Position: Intern
Job Function: Creation of an interface tool in Excel between different management information systems of the group
- 05/09** - **Telefónica O₂ Germany GmbH & Co. OHG**, Munich (DE)
09/09 Industry: Telecommunication
Department: Business performance management
Position: Intern (writing bachelor thesis)
Job Function: Creation of a system for internal cost allocation
- 09/08** - **Telefónica O₂ Germany GmbH & Co. OHG**, Munich (DE)
04/09 Industry: Telecommunication
Department: Business performance management
Position: Working student
Job Function: Redesign of the contents for the internal „Business Infoportal“; Creation of reports and presentations
- 07/08** - **Maha Ireland Limited**, Dublin (IE)
09/08 Industry: Automotive
Department: Finance
Position: Intern
Job Function: Analysis of the last business years;
Assistance in the 2009 forecast
- 06/07** - **Goldhofer AG**, Memmingen (DE)
08/07 Industry: Vehicle manufacturing
Department: Sales
Position: Intern
Job Function: Creation of job order cards, quotations, invoices and presentations



Kristina Schmaderer

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Innovation & Entrepreneurship
Business Focus 2: Internat. Marketing Management
Master Thesis: „Global Sourcing – Strategie zum weltweiten Einkauf und zur Beschaffung von Sitzbezügen in Stoff und Leder für BMW/MINI und Rolls Royce. Der Weg zur weltweit effizientesten OEM Supply Chain Sitze und Sitzkomponenten.“
Degree: **Master of Arts in International Business**
University of Dual Degree: Boston University
Dual Degree: **Master of Science in Administrative Studies (Multinational Commerce)**
- 10/05** - **Ludwig-Maximilians-Universität (LMU)**, Munich (DE)
09/09 Program of Study: Business administration
Degree: Bachelor of Science
- 09/96** - **St.-Marien-Gymnasium der Schulstiftung der Diözese Regensburg**, Regensburg (DE)
06/05 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **Boston University**, Boston (MA, US)
06/11 Degree: Master of Science in Administrative Studies (Multinational Commerce)
- 05/01** - **Corona del Sol**, Tempe (AZ, US)
09/01 Degree: High-school diploma

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: French
Basic Knowledge: Italian, Latin

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: SPSS

ADDITIONAL SKILLS

Prizes: Porsche & Accenture Talentnetwork, Winner of FGM- Award, Scholarship e-fellows.net, M-Excellence Program; Seminars: Organizations, Incentives & Employment-London School of Economics

WORK EXPERIENCE

- 05/10** - **Dr. Ing. h.c. F. Porsche AG**, Stuttgart (DE)
08/10 Industry: Automotive
Department: Global procurement
Position: Intern
Job Function: Preparation of the procurement strategy for Porsche and its global subsidiaries
- 04/09** - **LMU - Munich School of Management**, Munich (DE)
09/09 Industry: Education
Department: Marketing
Position: Student tutor
Job Function: Tutor for the course „Management and Marketing“
- 09/08** - **Accenture Consulting GmbH**, Munich (DE)
12/08 Industry: Consulting
Department: Strategy
Position: Intern
Job Function: Process optimization within a shared service center
- 02/08** - **LMU-Munich School of Management**, Munich (DE)
12/09 Industry: Education
Department: Marketing
Position: Student assistant
Job Function: Development of case studies in close cooperation with companies such as Media Saturn or Danone
- 08/07** - **Faurecia Interior Systems**, Auburn Hills / Detroit (MI, US)
10/07 Industry: Automotive
Department: Strategic marketing and sales
Position: Intern
Job Function: Analysis of market data via CSM network and development of customer acquisition strategies
- 01/03** - **Tempe Sister Cities**, Regensburg (DE)
01/11 Industry: Education
Department: Strategy, PR
Position: Volunteer
Job Function: Support of foreign students; International representative for the city of Regensburg in Tempe



Maximilian Ernst Stigler

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: Internat. Marketing Management
Business Focus 2: Innovation & Entrepreneurship
Master Thesis: „Kritische Analyse möglicher Be- und Entlohnungsmodelle für akademisch ausgebildete Nachwuchskräfte in der Hotellerie“
Degree: **Master of Arts in International Business**
University of Dual Degree: Boston University
Dual Degree: **Master of Science in Administrative Studies (Multinational Commerce)**
- 09/06** - **DHBW**, Ravensburg (DE)
09/09 Program of Study: Business Administration
Degree: Bachelor of Arts
- 09/98** - **Max-Rill-Schule, Schloss Reichersbeuern**,
06/04 Reichersbeuern (DE)
Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **Boston University**, Boston (MA, US)
05/11 Degree: Master of Science in Administrative Studies (Multinational Commerce)
- 10/08** - **The Open University**, Milton Keynes (UK)
02/10 Program of Study: Business Studies
Degree: Bachelor of Arts with Honours (B.A. hons)

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Basic Knowledge: Spanish, Latin

IT SKILLS

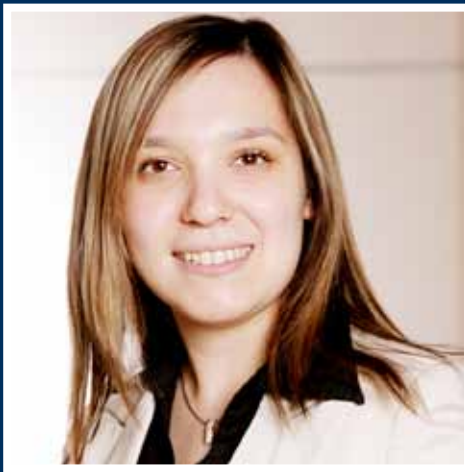
Excellent: MS Office (Word, Powerpoint, Excel)
Basic Knowledge: SPSS, Fidelio

ADDITIONAL SKILLS

Business Mediator (BA); Training Supervisor
Certification; Co-Author: „Hospitality Development - Hotelprojekte erfolgreich planen und umsetzen“

WORK EXPERIENCE

- 06/10** - **Fairmont - The Plaza**, New York (NY, US)
08/10 Industry: Hospitality
Department: Sales, marketing
Position: Intern
Job Function: Marketing and Revenue Management
- 10/09** - **BMS Maschinenfabrik**
04/10 Industry: B2B engineering
Position: Working student
Job Function: Executive assistant; Sales support
- 03/08** - **Zarges von Freyberg – Hotel Consulting**, Munich (DE)
04/08 Industry: Consulting
Position: Intern
Job Function: Team assistant; Research; Market analyses; Controlling reports
- 06/09** - **Vienna International – Royal Spa Kitzbühel**,
09/09 Kitzbühel (AT)
Industry: Hospitality
Department: Sales, marketing
Position: Intern
Job Function: Feasibility study; Pre-opening team; Sales and marketing assistant
- 10/06** - **Vienna International – Design Hotel Martinspark**,
05/09 Dornbirn (AT)
Industry: Hospitality
Position: Intern
Job Function: F&B department; Front office; Sales; Marketing



Renata Suleymanova

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: German Track
Business Focus 1: International Financial Management
Business Focus 2: Internat. Marketing Management
Degree: **Master of Arts in International Business**
University of Dual Degree: Boston University
Dual Degree: **Master of Science in Administrative Studies (Multinational Commerce)**
- 10/06** - **Ludwig-Maximilians-University**, Munich (DE)
08/09 Program of Study: Betriebswirtschaftslehre
Degree: Bachelor of Science
- 08/02** - **Lessing-Gymnasium**, Winnenden (DE)
06/06 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **Boston University**, Boston (MA, US)
05/11 Degree: Master of Science in Administrative Studies (Multinational Commerce)

LANGUAGE SKILLS

Mother Tongue: German, Russian
Business Fluent: English
Advanced: French
Basic Knowledge: Spanish

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: MS Project
Basic Knowledge: Siebel, Oracle Database

ADDITIONAL SKILLS

Winner of the Prize for the best Business Plan at LMU 2008 and for the best bachelor thesis of the Year 2009 at LMU Controlling Chair; Founded and coached debate club at high-school; Participation in debate tournaments in Germany, Cyprus, Slovenia

WORK EXPERIENCE

- 05/10** - **Aperian Global**, Boston (MA, US)
08/10 Industry: Consulting
Department: Country specialist department
Position: Country Specialist Associate/Intern
- 05/10** - **Loyalty Partner Solutions GmbH**, Munich (DE)
08/10 Industry: IT, consulting
Department: Customer relationship management
Position: Intern
Job Function: Participation in several projects; Analyzed credit card business processes and corrected errors
- 03/08** - **Bayerische Eisenbahngesellschaft mbH**, Munich (DE)
04/10 Industry: Railroad
Department: Quality management and marketing
Position: Intern, part-time student employee
Job Function: Developed project management analysis and documentation tools
- 08/08** - **Grenbell Real Estate GmbH**, Munich (DE)
09/08 Industry: Real estate
Department: Transaction management
Position: Intern
Job Function: Researched real estate projects for profitability

EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: International Financial Management
Business Focus 2: Internat. Marketing Management
Master Thesis: Perspectives of international business in China in 2011-2016 (working title)
Degree: **Master of Arts in International Business**

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **Fudan**, Shanghai (CN)
02/11 Program of Study: MBA (Master of Business Administration)
06/97 - **Russian Economic Academy**, Moscow (, RU)
09/02 Program of Study: International hotel management
Degree: Bachelor
09/86 - **School N550**, Moscow (RU)
06/97 Degree: Abitur

LANGUAGE SKILLS

Mother Tongue: Russian
Business Fluent: German, English
Basic Knowledge: Mandarin

IT SKILLS

Excellent: Hotel Applications
Advanced: MS Office (Word, Powerpoint, Excel)

WORK EXPERIENCE

- 03/11** - **SCM Microsystem**, Munich (DE)
08/11 Industry: Technology
Department: Marketing
Position: Trainee
Job Function: Marketing communication
04/10 - **Schutzgemeinschaft der Kapitalanleger**, Munich (DE)
08/10 Industry: Finance
Position: Trainee
Job Function: Financial services
12/06 - **Grand Hotel Kempinski St. Bains**, St. Moritz (CH)
01/07 Industry: Hotel
Department: Rooms division
Position: Task force
Job Function: Guest relation
05/04 - **Corvinus Kempinski Hotel**, Budapest (HU)
06/04 Industry: Hotel
Department: Rooms division
Position: Trainee
11/01 - **Hotel Baltshug Kempinski**, Moscow (RU)
08/09 Industry: Hotel
Department: Front office
Position: Front desk manager, night manager
Job Function: Management of front desk team



Theresa Trausel

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - Munich Business School, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: Innovation & Entrepreneurship
Business Focus 2: Internat. Marketing Management
Degree: **Master of Arts in International Business**
University of Dual Degree: Florida International University
Dual Degree: **Master in International Business**
- 09/06** - Munich Business School, Munich (DE)
08/09 Program of Study: International Business
Degree: Bachelor of Art in International Business
- 09/97** - Kreisgymnasium Freital-Deuben, Freital (DE)
07/06 Degree: Abitur

EDUCATION / ACADEMIC STUDIES ABROAD

- 08/10** - Florida International University, Miami (FL, US)
05/11 Degree: Master in International Business
- 02/08** - Tongji University, Shanghai (CN)
07/08 Program of Study: Business Administration
- 09/03** - Barnsley College, Barnsley (UK)
07/04 Degree: AS-Levels

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Advanced: French, Mandarin
Basic Knowledge: Spanish

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel),
Adobe (Photoshop, Acrobat 3D Version, Illustrator)
Advanced: SPSS, MS Movie Maker

ADDITIONAL SKILLS

Business games; Representative of MBS; Tutor for freshmen; Intercultural teamwork and organizational experiences; IELTS Academic: 7.5; TOEFL IBT: 115

WORK EXPERIENCE

- 06/10** - Transit Warehouse Distribution, Quebec (CA)
08/10 Industry: Automotive aftermarket
Department: Marketing
Position: Marketing assistant
Job Function: Employee development; Company and market analysis and development of an internationalisation strategy
- 05/09** - ASTRA Deutschland GmbH, Unterföhring (DE)
07/09 Industry: Media technology
Department: Marketing
Position: Marketing assistant
Job Function: Bachelor thesis
- 03/08** - Polymax Group Co., Ltd./„Aktuell ASIA“,
07/08 Ningbo / Shanghai (CN)
Industry: Culture, education
Department: Marketing
Position: Freelancing project manager
Job Function: Carrying out and planning of the joined project “Network for Culture and Education Shanghai”
- 01/08** - FRITSCH GmbH, Markt Einersheim (DE)
02/08 Industry: Manufacturing of bakery machines
Department: Marketing
Position: Marketing assistant
Job Function: Online marketing; SEM; Fair planning; Office organization; Brochure photo shoot
- 05/07** - Polymax Group Co., Ltd., Ningbo/Shanghai (CN)
08/07 Industry: Textile production, trade, sourcing
Department: Marketing, human resources (upper management)
Position: Executive assistant
Job Function: Event planning; Updating of company presentation; Sourcing; Marketing materials; Teaching
- 01/07** - EDER Ziegelwerk Freital, Freital (DE)
02/07 Industry: Construction
Department: Marketing
Position: Marketing assistant
Job Function: Market research (Poland/Czech Republic); Data processing; Direct marketing; Advertising materials



Matúš Vyboh

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: International Family Firms
Business Focus 2: Luxury Management
Degree: **Master of Arts in International Business**
University of Dual Degree: SKEMA Business School
Dual Degree: **Master of Science in Entrepreneurship & Innovation**

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **SKEMA Business School**, Sophia Antipolis (FR)
04/11 Degree: Master of Science in Entrepreneurship & Innovation
09/06 - **Economic University in Bratislava**, Bratislava (SK)
06/09 Program of Study: International Business
Degree: Bachelor

LANGUAGE SKILLS

Mother Tongue: Slovak, Czech
Business Fluent: English
Advanced: German
Basic Knowledge: French, Russian

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)

ADDITIONAL SKILLS

Sports instructor in tennis and snowboard

WORK EXPERIENCE

- 04/09** - **Sotheby's International Realty**, Bratislava (SK)
09/09 Industry: Real estate
Department: Sales
Position: Broker
Job Function: Gathering and selling the properties



Elena Zhuravleva

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
08/11 Program of Study: International Business
Language Track: English Track
Business Focus 1: International Financial Management
Business Focus 2: Internat. Marketing Management
Master Thesis: „Development of a tool for strategic evaluation of the use of various digital communication channels“
Degree: **Master of Arts in International Business**

EDUCATION / ACADEMIC STUDIES ABROAD

- 10/10** - **Management Center Innsbruck (MCI)**, Innsbruck (AT)
02/11 Program of Study: International Business and Law
08/06 - **Fresno Pacific University**, Fresno (CA, US)
05/09 Program of Study: Applied Mathematics
Degree: Bachelor of Science in Applied Mathematics (cum laude)
08/98 - **Gymnasia Nr. 3**, Volgograd (RU)
06/05 Degree: Abitur

LANGUAGE SKILLS

Mother Tongue: Russian
Business Fluent: German, English
Basic Knowledge: Spanish

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel, Outlook), OS Microsoft Windows (XP, Vista, Windows 7)
Advanced: Mathematica, C++

ADDITIONAL SKILLS

Volleyball captain; Student representative of the class; American Councils Excellent Exchange Program (04-05); Physics tutor; Honors in Applied Mathematics (08, 09); FPU, MBS academic scholarships; Member of „MBS strategy“; MBS Ambassador Award 2010

WORK EXPERIENCE

- 02/11** - **Red Urban GmbH**, Munich (DE)
08/11 Industry: Marketing & Advertising
Department: Consulting
Position: Intern (writing master thesis)
Job Function: Strategic evaluation of various digital communication channels
06/10 - **InterNations GmbH**, Munich (DE)
09/10 Industry: Online Media
Department: Marketing
Position: Intern
Job Function: SEO; Social media marketing; Reporting to the top management
12/09 - **Hermith GmbH**, Munich (DE)
06/10 Industry: Metals wholesale
Department: Accounting
Position: Working student
Job Function: Budget; Expense controlling; Receivables
11/09 - **Innovationswerkstatt GmbH**, Munich (DE)
02/10 Industry: Consulting
Position: Student project
Job Function: Beer market analysis, repositioning of beer among women age 25 to 35
01/08 - **Fresno Pacific University**, Fresno (CA, US)
05/09 Industry: Higher education
Department: Teaching credentials office
Position: Working student
Job Function: Front desk; Customer service; Special event manager
10/08 - **Fresno Pacific University**, Fresno (CA, USA)
11/08 Industry: Higher education
Department: PR
Position: Student project
Job Function: Alumni relations; Fundraising
10/07 - **Fresno Pacific University**, Fresno (CA, US)
12/07 Industry: Higher education
Department: PR
Position: Student project
Job Function: Alumni relations; Fundraising



Marc Zielinski

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EDUCATION / ACADEMIC STUDIES IN GERMANY

- 09/09** - **Munich Business School**, Munich (DE)
- 08/11** Program of Study: International Business
Language Track: German Track
Business Focus 1: International Financial Management
Business Focus 2: Accounting and Corporate Taxation
Degree: **Master of Arts in International Business**
University of Dual Degree: Boston University
Dual Degree: **Master of Science in Administrative Studies (Financial Economics)**
- 08/05** - **Berufsakademie Weserbergland e. V.**, Hameln (DE)
- 07/08** Program of Study: Banking and Finance
Degree: Bachelor of Arts in Business Administration
- 08/05** - **Sparkasse Weserbergland**, Hameln (DE)
- 07/08** Degree: Apprenticeship
- 08/02** - **Fachgymnasium Wirtschaft**, Hameln (DE)
- 07/05** Degree: Abitur
- 08/96** - **Gymnasium Jugenddorf Christophoruschule**,
07/02 Elze (DE)
Degree: Advanced General Certificate of Secondary Education

EDUCATION / ACADEMIC STUDIES ABROAD

- 09/10** - **Boston University**, Boston (MA, US)
- 05/11** Degree: Master of Science in Administrative Studies (Financial Economics)
- 09/08** - **College of English Language**, San Diego (CA, US)
- 11/08** Program of Study: Language Studies (English)

LANGUAGE SKILLS

Mother Tongue: German
Business Fluent: English
Basic Knowledge: French

IT SKILLS

Excellent: MS Office (Word, Powerpoint, Excel)
Advanced: Lotus Notes, Creation of Webpages (HTML)
Basic Knowledge: Construction of Data Bases (SQL)

WORK EXPERIENCE

- 10/09** - **Munich Business School**, Munich (DE)
- 05/10** **Industry:** Higher education
Department: International management
Position: Research assistant
Job Function: Preparation and translation of course documents; Research
- 09/09** - **Munich Business School**, Munich (DE)
- 04/10** **Industry:** Higher education
Department: Marketing, corporate communication
Position: Student consultant
Job Function: Development of an event concept for the Munich Business School's anniversary
- 09/07** - **BHW Bausparkasse AG**, Hameln (DE)
- 03/08** **Industry:** Finance
Department: Cooperation's partner management
Position: Student consultant
Job Function: Market trend analysis: State funding of real estate as a part of the German retirement plan
- 10/01** - **Sparkasse Weserbergland**, Hameln (DE)
- 10/01** **Industry:** Finance
Department: Retail banking
Position: Intern
Job Function: Customer services

OUR CONTACTS: GET IN TOUCH





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Munich Business School

University of Applied Sciences

CORPORATIONS WORLDWIDE CHOOSE MBS GRADUATES

This is an excerpt from the list of corporations that employ MBS graduates:

- 3i Deutschland GmbH, Munich
- Allianz Dresdner Informationssysteme GmbH, Munich
- Asia Trade Center, Cologne
- Audi AG, Ingolstadt
- Austrian Airlines AG, Vienna
- Axel Springer AG, Berlin
- Donner & Reuschel, Munich
- BMW AG, Munich
- BMW Financial Services Italia S.p.A., San Donato Milanese
- Bosch Sicherheitssysteme GmbH, Ottobrunn
- British Telecom GmbH & Co KG, Munich
- Capgemini UK, London
- Cognos GmbH, Frankfurt
- Commerzbank AG, Paris
- CSC Austria AG, Vienna
- Daimler Chrysler Bank AG, Frankfurt
- Deloitte & Touche GmbH, Munich
- Deutsche Bank AG, London
- E.ON Energie AG, Munich
- Ermenegildo Zegna, London
- Ernst & Young AG, Munich
- Gruner + Jahr AG & Co. KG, Hamburg
- HypoVereinsbank AG, Munich
- Horváth & Partners GmbH, Munich
- Hubert Burda Media GmbH & Co. KG, Munich
- Infineon Technologies AG, Munich
- Intel GmbH, Munich
- KPMG Deutsche Treuhand-Gesellschaft AG, Frankfurt
- McKinsey & Company, Munich
- Microsoft AG, Munich
- O2 Germany GmbH & Co. KG, Munich
- Sky Deutschland AG, Munich
- PricewaterhouseCoopers AG, Frankfurt
- ProSiebenSat.1 Media AG, Munich
- Reckitt Benckiser Australia, Sydney
- Rodenstock GmbH, Munich
- Roland Berger Strategy Consultants, Munich
- Scout 24 Media, Munich
- Siemens AG, Munich
- Société Générale, London
- Volkswagen AG, Wolfsburg
- arvato online services GmbH, Munich
- Yahoo Inc., Sunnyvale, California
- etc.

When will your company be among them?